Conversions to Federal Charter

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Introduction

Under applicable federal and state law, certain types of depository institutions may convert to a national bank or a federal savings association (FSA). These types of institutions include commercial banks, state banks, state savings associations (mutual form or stock form), trust companies, and credit unions. A stock depository institution may convert to a stock FSA or national bank charter, and a mutual depository institution or a credit union may convert to a mutual FSA. An FSA may convert to a national bank, and a national bank may convert to an FSA.

A depository institution seeking to convert to a national bank or FSA must submit an application and obtain prior approval of the Office of the Comptroller of the Currency (OCC). In addition, a depository institution must include information in the application demonstrating compliance with applicable laws and regulations regarding the permissibility, requirements, and procedures for conversions, including any applicable stockholder or account holder approval requirements.

If the OCC approves the conversion, the institution may not commence business as a national bank or FSA until the OCC grants final approval and issues a federal charter. In addition, the OCC does not grant approval to a national bank or an FSA with a parent holding company until the Board of Governors of the Federal Reserve System (FRB) has approved any applications filed by the holding company.

This booklet contains policies and procedures to guide institutions on converting to a national bank or FSA and discusses exceptions to these requirements. This booklet also contains step-by-step procedures, a glossary, and a reference section. The references include applicable laws, regulations, and OCC issuances to help applicants complete the filing process. Users of this booklet may also want to refer to the “General Policies and Procedures” booklet of the Comptroller’s Licensing Manual for a discussion of the application process in general.

The process by which a national bank or FSA can convert to a non-federal charter is discussed in the “Termination of Federal Charter” booklet of the Comptroller’s Licensing Manual.

When it is necessary to distinguish between them, national banks and FSAs are referred to separately. Collectively, OCC-regulated banks are referred to as federal banks or banks in this booklet. Commercial banks, savings banks, savings associations, credit unions, and trust companies are collectively referred to as depository institutions. Refer to the “Glossary” section of this booklet for a comprehensive definition of “depository institution.”

1 References in this booklet to “law” or “laws” include any federal or state law(s) and regulation(s), as applicable. For specific federal banking law and regulation cites, refer to the “References” section.
Key Policies

The OCC, consistent with its chartering policy, permits a depository institution that demonstrates the ability to operate safely and soundly and in compliance with applicable laws, regulations, and policies to convert to a federal charter if the conversion complies with the National Bank Act or the Home Owners’ Loan Act (HOLA), and applicable OCC regulations. Section 612 of the Dodd–Frank Wall Street Reform and Consumer Protection Act, however, imposes restrictions on conversions of certain state-chartered banks or savings associations to a federal charter.

If the conversion is not consummated within six months of the date that the OCC approved the application, the approval expires. The OCC does not grant extensions of the approval period except under extenuating circumstances. The OCC expects the conversion to occur as soon as possible after approval.

Decision Criteria

The OCC considers the following when reviewing an application for conversion to a federal charter:

- The applicant’s financial condition, management, and regulatory capital requirements.
- The applicant’s conformance with statutory and regulatory criteria, including many of the same standards applicable to chartering a de novo federal bank.\(^2\) These standards include
  - maintaining a safe and sound banking system.
  - encouraging fair access to financial services by ensuring federal banks help to meet the credit needs of their communities.
  - ensuring compliance with laws and regulations.
  - promoting fair treatment of customers.
- Whether the applicant has obtained all necessary regulatory and shareholder or member approvals.
- Adequacy of the applicant’s policies, practices, and procedures. Correction of any deficiencies may be included as conditions, as appropriate, in an approval decision.
- Community Reinvestment Act (CRA) record of performance.\(^3\) The OCC expects a satisfactory CRA performance record. If the applicant’s CRA record is less than satisfactory or CRA issues exist, but the OCC has other compelling reasons to permit the conversion, the conversion may be approved on the condition that the applicant improves its CRA performance record or develops and implements an adequate plan to meet CRA obligations. If the applicant is not currently subject to the CRA, it must describe how CRA regulations will be met, if applicable.

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\(^2\) Refer to 12 USC 21 et seq. and 1464(e), and 12 CFR 5.20, 5.21, and 5.22.

\(^3\) The CRA generally does not apply to special purpose banks that do not perform commercial or retail banking services by granting credit to the public in the ordinary course of business. Refer to 12 CFR 25.11(c) and 195.11(c).
For conversions to an FSA, the OCC also considers

- if the principals of the applicant, such as organizers, senior executive officers, and directors, are persons of good character and responsibility.
- if a need exists for such an FSA in the community to be served.
- if there is a reasonable probability of the FSA’s usefulness and success.
- if the FSA can be established without undue injury to properly conducted, existing local thrift and home financing institutions.

The OCC may deny a conversion application for a federal charter for the following reasons:

- Significant supervisory or safety and soundness concerns.
- Inadequate capital.
- Financial condition concerns.
- Significant weaknesses in management.
- Significant CRA (if applicable) or compliance concerns.
- Ownership issues.
- Inconsistency with applicable law, regulation, or OCC policy.
- Attempted circumvention of pending supervisory action with the current regulator.4
- Failure to provide requested information so that the OCC can make an informed decision.

**Conditions**

The OCC may impose conditions for approvals to protect the safety and soundness of the bank, prevent conflicts of interest, provide customer protections, ensure that approval is consistent with the statutes and regulations, or provide for other supervisory or policy considerations. The OCC may apply these conditions as “regulatory conditions imposed in writing” within the meaning of 12 USC 1818. These enforceable conditions remain in effect after the effective or consummation date of an approved transaction or activity and continue until the OCC removes them.

The OCC may also impose conditions, depending on specific situations, such as

- maintaining a specified minimum capital floor.
- executing a written agreement between the depository institution and its holding company that provides for capital maintenance, liquidity support, or other assurances to the bank, if and when necessary.

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4 If the applicant is subject to a cease-and-desist order (or other formal enforcement action) issued by, or a memorandum of understanding (or other informal enforcement action) entered into with, its financial regulatory agency, the OCC may not approve the conversion unless the OCC gives the applicant’s primary federal regulatory agency written notice of the proposed conversion, including a plan to address the significant supervisory matters in a manner consistent with the safe and sound operation of the depository institution, among other requirements, pursuant to section 612 of Dodd–Frank. This requirement does not apply to conversions between national banks and FSAs, that is, one federal charter to another federal charter.
• developing a contingency business plan agreement between the bank and the OCC, setting forth certain actions that the bank will take if it does not achieve business plan projections. The agreement could include the following requirements:
  – Obtaining additional capital.
  – Developing and implementing a corrective action plan or new satisfactory business plan to remedy plan shortfalls or failures.
  – Developing and implementing a contingency plan to sell, merge, or liquidate the bank at no cost to the Federal Deposit Insurance Corporation (FDIC).
• requiring all final third-party relationship contracts to stipulate that the performance of services provided by the third-party service provider to the bank is subject to the OCC’s examination.

If a conversion examination identifies a particular weakness in an operational area of a bank that requires strengthening by improved policies, the OCC may impose the following condition:

The board of directors must adopt and have written policies and procedures concerning [addressing the problem area] to ensure the safe and sound operation of the bank. The board must periodically review these policies and procedures and ensure the bank’s compliance.

If the OCC has supervisory concerns regarding an applicant that an external audit could address or monitor, the OCC may impose the following condition:

Before conversion, the bank’s directors must engage an independent, external auditor to perform an audit according to generally accepted auditing standards. The audit must be of sufficient scope to enable the auditor to render an opinion on the bank’s (or consolidated holding company’s) financial statements. The audit period must begin on the date that the institution converts to a [national bank or FSA] and may end on any calendar quarter-end no later than 12 months after the conversion. The audit will be performed annually for at least [number] years.

If the applicant previously has converted from a mutual to a stock institution, or its parent holding company has converted from a mutual to a stock holding company, the OCC may consider imposing conditions to ensure compliance with relevant regulations governing those transactions. The language of these conditions would differ depending on the situation and the regulations involved. A condition to hold a liquidation account or other conditions dealing with regulations5 governing mutual to stock form conversions would be included in this category.

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5 Refer to 12 CFR 192.
If the OCC believes there is heightened supervisory risk after a conversion, the OCC may impose the following condition:

The bank (i) shall give the [appropriate OCC supervisory office] at least sixty (60) days prior written notice of the bank’s intent to significantly deviate or change from its business plan or operations and (ii) shall obtain the OCC’s written determination of no objection before the bank engages in any significant deviation or change from its business plan or operations. The OCC may impose additional conditions it deems appropriate in a written determination of no objection to a bank’s notice.

The OCC considers the imposition of a prior notice condition for a significant deviation from the depository institution’s business plan on a case-by-case basis. The financial condition of the depository institution and whether the depository institution or sponsor plans to change its business plan or operations are key considerations in assessing the risks of converting to a federal charter. The OCC may impose the above condition if the depository institution has financial weaknesses, management plans to make significant changes in the business plan or operations of the depository institution, or the OCC believes that the depository institution is vulnerable to a potentially significant adverse change in the short or intermediate term.

For purposes of this condition, a significant deviation or change is defined as a material variance from the bank’s business plan or operations, or introduction of any new product, service, or activity or change in market that was not part of the approved business plan, that occurs after the proposed transaction has been consummated. Significant deviations may include, but are not limited to, deviations in the bank’s

- projected growth, such as planning significant growth in a product or service.
- strategy or philosophy, such as significantly reducing the emphasis on its targeted niche (e.g., small business lending) in favor of significantly expanding another area (e.g., funding large commercial real estate projects).
- lines of business, such as initiating a new program for subprime lending, automobile lending, credit cards, or transactional services that elevate the bank’s risk profile.
- funding sources, such as shifting from core deposits to brokered deposits.
- scope of activities, such as entering new, untested markets.
- stock benefit plans, including the introduction of plans that were not previously reviewed during the chartering process by the OCC.
- relationships with a parent company or affiliate, such as a shift to significant reliance on a parent or affiliate as a funding source or provider of back-office support.

Even though an applicant may disclose its plan to change the bank’s operations in the application, the heightened supervisory risk may nonetheless warrant imposing this condition because the bank may subsequently fail to accomplish the original plan’s objectives or the bank may subsequently deviate from the plan. The condition also may be appropriate if the applicant discloses future plans to offer a new product or service, or enter a new market, but

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6 If the deviation from the business plan is the subject of an application filed with the OCC, the OCC does not require any further notice to the supervisory office.
no formal plans exist at the time that the application is filed, and implementation of these plans would occur after OCC approval.

Deviations in financial performance alone are not significant deviations under this condition. The OCC, however, still may consider the underlying reasons for the deviation in financial performance to be a significant deviation.
Application Process

Prefiling Communications

Before an applicant files to convert, the OCC encourages it to consult with the appropriate OCC licensing office to discuss the application process, the possible need for a conversion examination (for non-federal banks), the need for a review of policies and procedures, any unusual or complex issues, if a legal opinion needs to be included with the filing, and the benefits of scheduling a prefiling meeting. If a prefiling meeting is appropriate, it is usually held in the OCC district office in which the application will be filed. At the applicant’s request, the meeting may be held at another location or by teleconference.

Filing the Application

A depository institution that wishes to convert to a federal bank submits to the appropriate OCC district licensing office a conversion application, signed by the depository institution’s president or other authorized officer.

The application requires information on the institution’s status and condition, reports of condition and income, and audited financial statements; an opinion on the legality of the conversion (unless the requirement is waived by the OCC); and other information. When an insured depository institution converts to a federal bank, it does not need to reapply for FDIC insurance for the converted entity. A filing with the FRB, however, may be necessary. For example, when a stock FSA owned by a savings and loan holding company seeks to convert to a national bank, the holding company must file with the FRB to become a bank holding company. Likewise, an FRB filing may also be required when a bank owned by a holding company seeks to convert to an FSA (other than an FSA that functions solely in a trust or fiduciary capacity as described in section 2(c)(2)(D) of the Bank Holding Company Act). In such cases, the bank’s parent holding company must file with the FRB to become a savings and loan holding company.

Publication

Generally, a public notice under 12 CFR 5.8 does not apply to a conversion filing unless the OCC determines that the application presents a significant or novel policy, supervisory, or legal issue for which a public notice is necessary.

A public notice may be required, however, when a conversion application is accompanied by another application that requires a public notice under 12 CFR 5.8. In this instance, a public notice describing the entire transaction may be necessary to ensure that the public has a full understanding of the transaction. If a notice is required, the depository institution must publish notice of the proposed conversion in a newspaper of general circulation in the community or communities in which the institution proposes to engage in business. The OCC provides specific requirements for the notice of publication. Refer to the “Public Notice and Comments” booklet of the Comptroller’s Licensing Manual for further information.
Expeditied Review

Applications to convert a federal charter to another form of federal charter (i.e., existing national banks and FSAs) are eligible for expedited review under applicable regulations. Applications by non-federally chartered depository institutions to convert to a federal charter are not eligible for expedited review.

If the OCC processes an application under expedited time frames, the agency deems the application automatically approved as of the 60th day after the filing is received by the appropriate licensing office. A filing or an adverse public comment regarding the filing, however, may present significant supervisory, CRA (if applicable), or compliance concerns, or raise significant legal or policy issues. In these situations, the OCC notifies the applicant before that date that the filing is not eligible for expedited review.

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7 Refer to 12 CFR 5.23(d)(4) and 5.24(h).
Specific Requirements

Corporate Title

If the resulting institution is a national bank, the bank’s title must include the word “national.” The word “national” must be spelled out on all legal documents, such as the bank’s organization certificate and articles of association (if the articles contain the bank’s title). For conversion to either a national bank or an FSA, the proposed title may not misrepresent the nature of the national bank or FSA or the services it offers.

Shareholder Approval

A state bank converting to a national bank must have the approval of shareholders who together own not less than 51 percent of the institution’s capital stock. If applicable state law requires a greater percentage, shareholders who together own this greater percentage must approve the proposed conversion. Under the National Bank Act, if the institution’s charter or bylaws require a more stringent approval threshold, the institution must adhere to this threshold. If the converting state bank’s holding company is the sole shareholder, the holding company may authorize the conversion through a board resolution. All holding companies, however, must follow state law requirements. For an FSA converting to a national bank, any applicable stockholder or account holder approval is required.

For a state institution converting to an FSA, state law or the institution’s charter, as applicable, governs the required shareholder approval. For a national bank converting to an FSA, shareholders who together own at least two-thirds of each class of the bank’s capital stock must approve the conversion.

Directors’ Approval

National Banks

Conversion to a national bank requires the approval of the majority of the institution’s board of directors. A majority of the directors must execute the organization certificate, which states that shareholders who together own at least 51 percent of the capital stock, or a greater
amount if required by applicable state law, have authorized the directors to execute the organization certificate and articles of association, and to change or convert the depository institution to a national bank. Refer to Authority for Conversion to National Bank.

In addition, a majority of the board must sign the articles of association, with a minimum of five signatures required. The directors, after executing the articles of association and the organization certificate, are authorized and have the power to execute all other documents and do what may be necessary to complete the conversion to a national bank.

Original versions of the articles of association and the organization certificate should be submitted to the appropriate licensing office with the conversion application. The applicant may execute a second set of originals or keep a copy for its records. The organization certificate must be notarized. The same people should execute the organization certificate and the articles of association. The converting depository institution’s board should adopt bylaws appropriate for the resulting charter.

FSAs

Conversion to an FSA requires the approval of a majority of the institution’s board of directors. The secretary of the institution must certify that a majority of the bank’s board has resolved to apply for conversion. Refer to Certification of Application for Conversion to an FSA. A proposed FSA may not commence business as an FSA until the OCC grants final approval and issues a charter. Institutions converting to an FSA must adopt bylaws consistent with the requirements of 12 CFR 5.21 and 5.22.

State and Federal Law Considerations

A depository institution wanting to convert to a federal bank must include with the application, unless the OCC otherwise advises, an opinion of counsel stating that the conversion does not contravene applicable state or federal law. If the proposal presents unusual legal issues, a comprehensive opinion of counsel may be required. These issues may include

- noncompliance with state law.
- whether a state-chartered institution converting to a national bank meets the definition of a “state bank” as that term is defined for the purposes of 12 USC 35 and 12 CFR 5.24.
- unusual ownership structure or if the institution is not a stock-form depository institution (mainly refers to credit unions converting to FSAs).
- branch retention.
- nonconforming asset retention, including nonconforming subsidiaries.
- main office or home office location.
- interstate operations.
- whether the institution wishes to exercise fiduciary powers.
- noncompliance with residency or citizenship requirements (national banks only).
The OCC reserves the right to require an opinion of counsel if it determines one is necessary.

**Branch Authorization**

A converting depository institution may retain existing branches as a national bank or FSA if such retention is consistent with applicable law. The applicant must identify all branches that it will retain following the conversion.

All approved but unopened branches\(^{14}\) must be authorized to open in accordance with OCC policy and applicable regulations (12 CFR 5.30 and 5.31). The application must include approval documents for these branches from the state banking department and either the FDIC or FRB, as appropriate. Any facilities that would be identified as branches under national bank or FSA laws (brick and mortar and nontraditional branches) but are not currently considered branches under state law must also be authorized.

The applicant should certify that the resulting branch structure complies with applicable state and federal branching laws and should list the requirements of those laws in the application. For conversions to national banks, the certification should include consideration of compliance with any applicable geographic limitations and any quantitative and qualitative factors of state law. Refer to the “Branches and Relocations” booklet of the Comptroller’s Licensing Manual. This requirement for certification of state law compliance does not apply to institutions converting to FSAs, which must certify compliance with 12 USC 1464(r) for any interstate branches, if applicable.

Provided the branches are legally permissible, if the OCC approves the conversion, the approval will include authorization for the converting depository institution’s existing branches, any approved but unopened branches, and any branches newly approved by the OCC. For those branches that are not opened at consummation, the institution must notify the OCC of the opening dates, no later than 10 days after the openings, so the OCC may complete its records. The OCC allows the institution 18 months from the conversion approval date to open these approved branches if not inconsistent with applicable law. The branch approvals and authorizations automatically terminate for any branches not opened within that time period, unless the OCC grants an extension.

**Main or Home Office Location**

Under certain circumstances and as part of the conversion, an institution may wish to designate that the main or home office of the resulting national bank or FSA, respectively, will be at a site other than the current main or home office site of the institution being converted. In such cases, the applicant should consult with the OCC. If the main or home office relocation occurs before conversion, the OCC has no jurisdiction (unless the depository institution is a national bank or FSA), but it may affect the OCC’s evaluation of

\(^{14}\) Approved but unopened branches of a converting depository institution are branches that have been legally approved by the applicant’s current regulators, but the branches have not opened at the time of the effective date of the conversion. The OCC generally honors these branch approvals without requiring new branch applications with the OCC, provided the branches remain legal after conversion.
the application. If the relocation occurs immediately after the conversion, an application with the OCC to relocate the office may be required. For institutions converting to national banks, designations of the main office location (city or village, county and state) must be reflected in the organization certificate, and generally are stated in the articles of association. For institutions converting to FSAs, such designations must be reflected in the federal mutual or stock charters.

**Activities of Subsidiaries**

An applicant seeking to convert to a federal bank must identify all subsidiaries, service corporation investments, bank service company investments, and other equity investments that it will retain following the conversion. The conversion application should include a complete description of the activities and all other information that would be required for a national bank or FSA to establish or acquire an operating, statutory, or financial subsidiary or other investment under the notice, certification, or application provisions of applicable laws and regulations.

The OCC analyzes the permissibility of the activities and whether the performance of such activities by federal banks is consistent with the safe and sound operation of the bank and maintenance of a safe and sound banking system. The OCC requests a legal analysis if the permissibility of the subsidiary’s activities or of the equity investment is unclear. Refer to the “Subsidiaries and Equity Investments” booklet of the Comptroller’s Licensing Manual for specific information. The OCC’s decision on the operating, statutory, or financial subsidiary’s activities and on the permissibility of other equity investments is included in the conversion decision as applicable. If the OCC approves the conversion, but objects to an operating, statutory, or financial subsidiary, or objects to an equity investment, it instructs the applicant to divest the subsidiary or the equity investment before consummation or within a specific period of time as may be necessary to enable the nonconforming subsidiary to be resolved without undue hardship, generally two years.

**Nonconforming Assets and Activities**

**Permanent Retention**

The OCC may permit a state depository institution converting to a national bank to permanently retain assets it holds that otherwise would be nonconforming assets. The OCC considers a request from an FSA converting to a national bank to retain nonconforming assets, generally not for more than two years.

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15 Refer to 12 USC 22.

16 Refer to 12 CFR 5.21 and 5.22.

17 Refer to 12 CFR 1, 5.34, 5.35, 5.36, 5.38, 5.39, 5.58, and 5.59.

18 Refer to 12 USC 35.
The applicant must identify all nonconforming assets (including nonconforming subsidiaries) that it holds and request prior approval to permanently retain them. Full details regarding the asset should be provided, including a description, when the assets were acquired, and their value. An approval to permanently retain the assets may be subject to conditions and an OCC determination of the carrying value of the retained assets.

The applicant should submit a legal opinion describing how the nonconforming assets comply with laws that pertain to the pre-converted state-chartered institution if the applicant wishes to permanently retain the assets after conversion.

Temporary Retention

The OCC may give a converting depository institution a reasonable period of time, generally not to exceed two years after conversion, to divest or conform any nonconforming assets or activities, including nonconforming subsidiaries, not being permanently retained. A reasonable period of time is given so that the converting depository institution may take the necessary action without undue hardship.

The OCC considers if any conditions are appropriate in granting permission to retain non-conforming assets or activities, and the carrying value of the assets.

If the applicant wishes to divest or conform nonconforming assets or activities, the application must identify and provide information regarding the assets or activities. In addition, the application should describe the plan to divest or conform those assets or activities and should outline the period of time needed.

Noncontrolling Interests

The OCC may permit a converting depository institution to permanently or temporarily retain noncontrolling interests held in other entities and in other equity investments if such retention is consistent with applicable law. The applicant must identify all noncontrolling interests that it will retain after the conversion. The applicant should identify whether it desires permanent or temporary retention, whether conformance or divestiture will be necessary, and any time frame necessary for conformance or divestiture. In addition, information must be provided that would normally be provided if applying to establish or acquire a noncontrolling interest pursuant to 12 CFR 5.36(e) or 5.58.

Business Plan

The depository institution should include a business plan in the application if it has been chartered less than three years; if there will be a significant change in the institution’s operations, strategy, market area, funding, loan composition, portfolio, products, or services after the conversion; or if the OCC deems one appropriate. If the OCC does not require a business plan, the depository institution should submit a representation that no significant

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19 Refer to 12 CFR 5.23(d)(2)(iii) and 5.24(e)(3).
changes will be made to the institution’s operations for a period of three years after conversion.

**Capital**

Federal banks are subject to certain statutory and regulatory minimum capital requirements. Institutions considering conversions should refer to 12 CFR 3 for the required minimal acceptable capital ratios for national banks and FSAs, and 12 CFR 6, which specifies supervisory actions restricting the activities of federal banks categorized as undercapitalized, significantly undercapitalized, or critically undercapitalized.

The adequacy of the capital structure should be discussed in the application relative to internal and external risks; operational and financial assumptions, including technology, branching, and operating expenses; and any off-balance-sheet activities.

For institutions converting to national banks, capital stock may be divided into shares of no more than $100 each, as set forth in 12 USC 52, or a lesser amount as provided in the articles of association. Common stock may be par value stock or no par stock.

Federal mutual savings associations issue no capital stock and therefore have no stockholders. Mutual savings associations build capital almost exclusively through retained earnings.

**Directors**

Depository institution directors may continue to be directors after the conversion until successors are elected or appointed in accordance with applicable provisions of law, the institution’s articles of association or charter, and its bylaws.20

A national bank’s board must consist of at least five directors. If a national bank’s board consists of more than 25 directors, prior notice must be provided to the OCC and the OCC must approve an exemption to the 25-director limit.21 Every national bank director must own qualifying shares of the capital stock upon conversion to a national bank in compliance with 12 USC 72 and 12 CFR 7.2005. Directors must also submit to the OCC a signed oath (either individually or jointly). In addition, national banks may adopt bylaws that provide for staggered terms for their directors.22 National bank directors may hold office for no more than three years, and thereafter must be reelected. Furthermore, the president of a national bank must be a member of the board.23

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20 Refer to 12 CFR 5.23(g) and 5.24(i).

21 Refer to 12 USC 71a.

22 Refer to 12 USC 71.

23 Refer to 12 USC 76.
An FSA’s board must consist of no fewer than five and no more than 15 directors, as set by
the association’s bylaws, unless otherwise approved by the OCC.24 Directors of mutual or
stock FSAs may be elected for a one- to three-year term until their successors are elected and
qualified. Bylaws may be adopted to provide for staggered terms.25 Directors of a mutual
FSA are required to be members of the association; directors of a stock FSA, however, need
not be stockholders of the association unless the bylaws so require. In addition, there is no
requirement for an FSA’s president to be a board member unless the bylaws so require. Each
director must also submit to the OCC a signed oath.

Citizenship and Residency Requirements

All national bank directors must comply with the residency and citizenship requirements set
forth in 12 USC 72. The law requires that every director of a national bank be a citizen of the
United States for the entire term of service. If the converting depository institution wishes to
elect or appoint one or more non-U.S. citizens to its board of directors, the institution may
request a waiver of the citizenship requirement from the OCC. The OCC may waive the
requirement of citizenship for no more than a minority of the total number of directors of any
national bank. Additional information on waivers is in the “National Bank Director Waivers”
booklet of the Comptroller’s Licensing Manual.

The law also requires that a majority of a national bank’s directors reside in the state where
the bank is located (that is, the state in which the bank has its main office or branches) or
within 100 miles of its main office for at least one year immediately preceding their election.
In addition, directors must maintain their state residency or reside within 100 miles of the
location of the main office during their term in office. The OCC may waive the residency
requirement in certain circumstances upon request. Additional information on waivers is
contained in the “National Bank Director Waivers” booklet of the Comptroller’s Licensing
Manual.

An FSA’s board of directors is not subject to citizenship and residency requirements. The
composition of the board, however, is subject to the following requirements of
12 CFR 163.33:

- A majority of the directors must not be salaried officers or employees of the savings
  association or of any subsidiary thereof.
- Not more than two of the directors may be members of the same immediate family.
- Not more than one director may be an attorney with a particular law firm.

Compensation Arrangements

The applicant should describe all outstanding and proposed stock awards, options, warrants,
or other similar stock-based compensation plans offered as compensation to the depository

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24 Refer to 12 CFR 5.21 and 5.22.

25 Refer to 12 CFR 5.21(j)(2)(viii) and 5.22(l)(2).
institution’s directors, executive officers, principal shareholders, and other insiders. Such disclosure should be made regardless of whether a compensation arrangement is at the bank or holding company level.

**Ownership**

Applicants must submit in the application a list of individuals, directors, and shareholders who directly or indirectly or acting in concert with one or more persons or companies, or together with members of his or her immediate family, own, control, or hold or will own, control, or hold 10 percent or more of the institution’s stock, as applicable. Depending on the circumstances, persons who control the converting depository institution under the definition in 12 CFR 5.50 may be required to file a change in bank control notice. Additional information on the requirements of 12 CFR 5.50 may be found in the “Change in Bank Control” booklet of the Comptroller’s Licensing Manual.

**Background Investigations**

In addition to the above requirements, applicants must also submit a list of directors and senior officers. Applicants must indicate any positions and offices currently held, or to be held, by these individuals with the institution, the institution’s holding company, or its affiliates. Applicants may be required to submit an Interagency Biographical and Financial Report and fingerprint cards on these individuals. The OCC reserves the right to require submission of either or both sections of the report. As appropriate, the OCC may conduct background investigations on certain directors, executive officers, or principal shareholders. Additional information on the background check process is in the “Background Investigations” booklet of the Comptroller’s Licensing Manual.

**Insurance**

**Fidelity Bond**

The federal bank’s board of directors is responsible for the adequacy of the fidelity bond and other insurance needs.

Before a federal bank opens for business, its board must assess the four factors listed in 12 CFR 7.2013 and obtain adequate fidelity bond coverage. The four factors are

- internal auditing safeguards employed.
- number of employees.
- amount of deposit liabilities.
- amount of cash and securities normally held by the bank.
Credit Insurance

Pursuant to 12 USC 24(Seventh) and 12 CFR 2, national banks may underwrite, reinsure, or act as agent in the sale of credit life, accident, disability, and health (credit-related insurance products) in connection with consumer and mortgage loans made by the national bank and affiliated and unaffiliated lenders without geographic restriction. National banks that sell credit life insurance to loan customers must credit all income and handle bonus and incentive plans and bank compensation related to that activity as described in 12 CFR 2.26 The institution’s directors should select a means of marketing the insurance to accomplish that objective. The directors are responsible for ensuring that the program complies with all federal and state banking and applicable insurance laws.

FSAs may sell credit-related insurance on an agency basis without geographic restriction. FSAs may also underwrite or reinsure credit insurance through operating subsidiaries and, with OCC approval, through service corporations.

Federal Home Loan Bank Membership

National banks and FSAs may be members of the Federal Home Loan Bank (FHLB) system but are not required to be members. If the converting depository institution is a member of the FHLB system and at any time ceases to be a member, it must use its best efforts, including contacting the appropriate FHLB or the Federal Housing Finance Agency, to dispose of any stock in the FHLB. The OCC will consider the stock a nonconforming asset if the institution is not a member of the FHLB system. Once membership has been terminated, the FHLB has discretion and may also require that any FHLB advances be repaid at that time.

Federal Reserve Membership

National banks must be members of the Federal Reserve System.27 If not already a member, a depository institution converting to a national bank must also apply to purchase the required amount of stock in the appropriate Federal Reserve Bank.28 FSAs cannot be members of the Federal Reserve System.29 They may, however, avail themselves of services provided by the Federal Reserve Banks.

27 Refer to 12 USC 222.
28 Refer to 12 CFR 209.
29 Refer to 12 USC 321.
Fiduciary Powers

An institution seeking to convert to a national bank or FSA and exercise fiduciary powers must request and obtain prior OCC approval. This requirement applies uniformly to all depository institutions seeking to expand or exercise fiduciary powers regardless of whether they currently exercise them. If the converting depository institution requests approval to exercise fiduciary powers, the institution must also comply with the procedures in 12 CFR 5.26. Refer to the “Fiduciary Powers” booklet of the Comptroller’s Licensing Manual. A separate trust application is not required, but an applicant should include a request for approval or expansion of fiduciary powers as part of its conversion application that includes all relevant information.

Risk Management

A federal bank should have an internal audit system, internal controls, and information systems that are appropriate for the institution’s size, complexity, and geographic diversity and the nature, scope, and risk of the institution’s activities. The internal audit function should provide for adequate monitoring of the institution’s internal controls. Some federal banks may elect to adopt a system that incorporates independent reviews instead of dedicated audit staff. Refer to the “Internal and External Audits” booklet of the Comptroller’s Handbook. Federal banks should conduct their internal audit and outsourced internal audit activities in accordance with OCC Bulletin 2003-12, “Interagency Policy Statement on the Internal Audit and Internal Audit Outsourcing.” Bank staff responsible for implementing sound risk management systems performs those duties independent of the bank’s risk-taking activities.

All insured depository institutions with $500 million or more in consolidated total assets are required by 12 CFR 363 to have an independent external audit of their financial statements. In addition, under 12 CFR 11, federal banks registered under the Securities Exchange Act of 1934 are required to have external audits. For federal banks with less than $500 million in total assets, the external audit function should comply with OCC Bulletin 1999-37, “Interagency Policy Statement on External Auditing Programs.” This policy statement reiterates the long-standing OCC philosophy of encouraging all federal banks to have independent external audits of their operations and financial records.

In addition, the OCC has issued enforceable final guidelines and regulations that establish minimum standards for the design and implementation of a risk governance framework for large insured banks with over $50 billion in average total consolidated assets under OCC Bulletin 2014-45, “Heightened Standards for Large Banks: Integration of 12 CFR 30 and 12 CFR 170,” and 12 CFR 30. These guidelines and regulations also establish minimum standards for an institution’s board of directors in overseeing the framework. Refer to appendix C of the “Charters” booklet of the Comptroller’s Licensing Manual for further information on risk management.

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30 Refer to 12 CFR 30, appendix A.
Conversion of Special Purpose Banks

Special purpose depository institutions may convert to federally chartered banks. These banks offer limited products or services, serve a limited customer base or narrowly defined market niche, incorporate nontraditional elements, or have a narrowly focused business plan. Special purpose banks must meet the same statutory and regulatory requirements as other federally chartered banks, unless applicable laws or regulations provide otherwise. The OCC requires each special purpose bank to indicate the nature of its operations in its articles of association or charter.

Applicants should tailor the contents of the conversion application consistent with the nature of its special purpose line of business. The OCC’s review of a special purpose proposal may exceed traditional processing time frames because of the time needed to evaluate the supervisory risks associated with these proposals. Refer to the “Charters” booklet of the Comptroller’s Licensing Manual for a discussion of the types of special purpose banks, the supervisory risk associated with each, and the OCC’s expectations and requirements for these banks. Applicants also should refer to OCC Bulletin 1996-11, “Community Reinvestment Act: Guidelines for Approval for a Strategic Plan & Wholesale or Limited Purpose Institution.”

Liquidation Account

A mutual savings association undertaking a mutual-to-stock conversion is required to create a liquidation account in a dollar amount equal to its net worth as of the latest practicable date before the conversion. Each eligible account holder and supplemental eligible account holder has a pro rata inchoate interest in the liquidation account. This interest cannot increase but is reduced by any subsequent decrease in the person’s account balance as of the end of any subsequent fiscal year of the savings association. The interest is eliminated if the account holder closes his or her account. The liquidation account is recalculated on an annual (fiscal year) basis. Thus, the liquidation account created in the conversion preserves the liquidation rights of account holders to the net worth of the mutual association existing at the time of conversion.

In the event of liquidation, eligible and supplemental eligible account holders who hold accounts from the time of the conversion until liquidation are entitled to a priority distribution from the institution’s net worth, after creditors, but before any distributions are made to stockholders. The liquidation account is not recorded in the financial statements of the converted institution and does not otherwise restrict the use of the capital of the converted association. The liquidation account must be disclosed in the footnotes to the financial statements.

If the converted institution subsequently is involved in a merger or acquisition, the resulting depository institution must assume the liquidation account. For example, if a stock FSA (acquiring association) acquires a stock FSA that was originally a mutual savings association (target association), the acquiring association must assume the target association’s liquidation account. In the event the acquiring association engages in a complete liquidation, the target
association’s eligible and supplemental eligible account holders who continue to have deposits at the acquiring association would be entitled to a distribution (pursuant to the distribution priorities).

For purposes of this booklet, when a depository institution with an existing liquidation account converts to a federal charter, the resulting national bank or FSA is expected to maintain the liquidation account. If it does not, the conversion would be considered a liquidation for purposes of the liquidation account.

**Home Owners’ Loan Act Requirements**

An institution that converts to an FSA is required to be a qualified thrift lender (QTL) under the HOLA QTL test in 12 USC 1467a(m) or the Internal Revenue Service tax code Domestic Building and Loan Association (DBLA) test in 26 USC 7701(a)(10) and 26 CFR 301.7701-13A. An FSA may use either test and may switch from one test to the other. An FSA must meet the standard of the QTL test nine out of every 12 months; the DBLA test is an annual measure. If the institution converting to an FSA does not meet the QTL test, the applicant must include a plan to achieve compliance within a reasonable time and a request for an exception from the OCC.

Under the QTL test, an FSA must hold 65 percent of its portfolio as qualified thrift investments (QTI). There are two categories of QTI: assets that are includable without limit and assets that are limited to 20 percent of portfolio assets.\(^{31}\)

In addition to QTL requirements, HOLA imposes requirements regarding the composition of an FSA’s assets.\(^ {32}\) Under HOLA and its implementing regulations, there is no limit on the residential home loans that an FSA can make, invest in, or purchase. Commercial loans, however, are limited to 20 percent of total assets, provided that amounts in excess of 10 percent of total assets may be used only for small business loans. Nonresidential real estate loans are limited to 400 percent of an FSA’s capital, while consumer loans (including commercial paper and corporate debt securities) are limited to 35 percent of total assets.\(^ {33}\)

National banks are not required to be QTLs or meet the QTL or DBLA tests. There are no limitations by law or regulation on the aggregate amount of mortgage, consumer, or commercial loans a national bank may hold; national banks, however, should exercise prudent risk management of concentrations of credit.

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\(^{31}\) Refer to 12 USC 1467a(m) for further information on QTI and the “Qualified Thrift Lender” booklet of the Comptroller’s Handbook.

\(^{32}\) Refer to 12 USC 1464(c) and 12 CFR 160.

\(^{33}\) Refer to 12 USC 1464(c) and 12 CFR 160 for further information on FSA loan limits.
Dodd–Frank Requirements

State-chartered banks or savings associations converting to federal banks are subject to section 612 of Dodd–Frank. Section 612 imposes restrictions on such conversions while the institution is subject to a cease-and-desist order (or other enforcement order) issued by, or a memorandum of understanding entered into with, its current federal banking agency or state bank supervisor with respect to a significant supervisory matter. For state banks and state savings associations, the conversion is also prohibited if the institution is subject to a final enforcement action by a state attorney general. The OCC rarely grants exceptions and only in cases in which the institution has already substantially addressed the matters in the enforcement action or there are substantial changes in circumstances (e.g., new ownership or new management). Refer to OCC Bulletin 2012-39, “Interagency Statement on Section 612 of the Dodd–Frank Act: Restrictions on Conversions of Troubled Banks.”

Conversion Examination

The OCC usually conducts a conversion examination to obtain relevant information about the condition of the institution and its qualifications to convert before making its decision. If the OCC schedules a conversion examination, the OCC may assess a separate fee. The OCC has the authority to waive the examination fee.

Provided the OCC is approving the application and an examination fee was paid (or waived), the licensing office may provide a copy of the examination findings to the applicant with the conversion decision, if warranted. The report of findings includes a clear warning against improper use or disclosure of the report. Management is responsible for correcting deficient practices found in the conversion examination as directed by the OCC if the conversion consummates. The OCC may share the information obtained in the examination with institution-affiliated parties and other regulators.

Post-Conversion Supervisory Activities

The OCC strives to deliver to federal banks high-quality bank supervision focused on the accurate evaluation and management of risks. Supervisory efforts are directed toward identifying material or emerging concerns and problems and ensuring that they are corrected appropriately.

The OCC supervises its federal banks through continuous on- and off-site supervisory activities and periodic monitoring. These activities help the OCC determine the condition of individual banks and the overall stability of the federal banking system. Details regarding the supervision of federal banks are provided in the “Bank Supervision Process,” “Community Bank Supervision,” and “Large Bank Supervision” booklets of the Comptroller’s Handbook. Examiners also perform a periodic business plan analysis for those banks that were required to submit a business plan during the conversion process.

34 Refer to 12 CFR 4.
Examinations

All converted insured national depository institutions, including converted insured trust banks, must receive full-scope examinations as prescribed by 12 USC 1820(d). Generally, an insured converted national bank or FSA must receive a full-scope examination within 12 months of the date of its last full-scope examination conducted by a federal banking agency or its last examination by its state regulator, if the examination met Federal Financial Institutions Examination Council guidelines. The time period may be extended to 18 months from its last examination if the bank meets the standard statutory criteria for such an extension. Qualifying well-capitalized and well-managed national banks and FSAs with less than $1 billion in total assets may be eligible for an 18-month examination cycle. The timing of the first full-scope examination may be influenced by whether a conversion examination was performed; if increased risks, concerns, or weaknesses are identified; or if the converted bank is pursuing a nontraditional strategy.

A converted uninsured trust bank or an uninsured trust bank formed exclusively from the business existing in a national or state-chartered bank normally will receive a full-scope examination within 12 months of the date of its last full-scope examination conducted by a federal banking agency. The time period may be extended to 18 months from its last examination if the bank meets the standard criteria for such an extension.
**Procedures: Standard**

**Prefiling**

1. (Suggested) Request a prefiling meeting to discuss the proposal, discuss the factors that may influence the OCC’s review of the application, and review the procedures for conversion to a national bank or FSA.

**Filing the Application**

2. Submit a complete conversion application, signed by the institution’s president or other duly authorized officer, to the appropriate licensing office.

**Organization Procedures**

3. Identify any material changes to the filing and provide notice of such changes to the licensing office.

4. After receiving OCC approval, complete all steps required to convert. Refer to the completion certifications for national bank or FSA conversions and other applicable documents.

5. Apply for and receive any other required regulatory approvals, and provide copies of those approvals to the OCC.

6. If a conversion examination was conducted, verify that pertinent deficiencies found have been corrected.

7. Submit the completion certifications (referenced above) to the licensing office certifying the conversion’s completion and attesting to the satisfactory resolution of any conditions imposed in the approval letter.
Glossary

** Depository institution:** Generally means any commercial bank (including private bank), a savings bank, a trust company, a savings and loan association, a building and loan association, a homestead association, a cooperative bank, or an industrial bank or credit union chartered in the United States and having its principal office located in the United States. This definition includes national banks and FSAs. For purposes of this booklet, mutual and stock forms of depository institutions may apply to convert to a federal mutual savings association or federal stock savings association, respectively. The OCC allows federal credit unions to convert to federal mutual savings associations. A state bank, a stock state savings association, or a federal stock savings association may convert to a national bank.

**Eligible bank or eligible savings association:** A national bank or FSA that

- is well capitalized as defined at 12 CFR 6.4(b)(1).
- has a composite CAMELS composite rating of 1 or 2.
- has a satisfactory or outstanding CRA rating, if applicable.35
- has a consumer compliance rating of 1 or 2 under the Uniform Interagency Consumer Compliance Rating System.
- is not subject to a cease-and-desist order, consent order, formal written agreement, or prompt corrective action directive or, if subject to any such order, agreement, or directive, is informed in writing by the OCC that the bank may be treated as an “eligible bank.”

**Eligible depository institution:** A national bank or FSA that meets the criteria for an “eligible bank” or “eligible savings association” and is FDIC-insured.

**Fiduciary powers:** The authority that the OCC permits a national bank or FSA to exercise pursuant to 12 USC 92a and 1464(n), respectively. National banks and FSAs may exercise the powers afforded fiduciaries under the laws of the state(s) in which the national bank or FSA is operating. For each individual state, an FSA may conduct fiduciary activities in the capacity of trustee, executor, administrator, or guardian, or in any other fiduciary capacity the state permits for its state banks, trust companies, or other corporations that compete with FSAs in the state. If the national bank or FSA conducts fiduciary activities in more than one state, the bank may designate from among those states the state used for section 92a or 1464(n) purposes, respectively.

**Savings association or savings bank:** Includes a mutual or stock-owned state savings association and a savings and loan association.

**State bank:** This term includes any bank, banking association, trust company, savings bank (other than a mutual savings bank), or other banking institution engaged in the business of

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35 The CRA does not apply to an uninsured bank or a special purpose bank or savings association as described in 12 CFR 25.11(c) and 195.11(c), as applicable, or a credit union.
receiving deposits and incorporated under the laws of any state or any territory of the United States, Puerto Rico, or the Virgin Islands, or operating under the code of law for the District of Columbia. Mutual savings banks are specifically excluded from this definition by 12 USC 214(a). A mutual savings bank or any other “state bank,” as defined above, that has a mutual form of ownership may need to convert to a stock form of ownership before converting to a national bank.
References

In this section, “NB” denotes that the referenced law, regulation, or issuance applies to national banks, and “FSA” denotes that the reference applies to federal savings associations.

Accounting
*Comptroller’s Licensing Manual, “Business Combinations”* (NB and FSA)

Articles of Association, Charters, and Bylaws
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12 USC 21 (NB), 1464 (FSA)

Regulation
12 CFR 5.21 and 5.22 (FSA)

Audits
Regulation
12 CFR 11 (NB), 162 (FSA),
30 and 363 (NB and FSA)

*Comptroller’s Handbook, “Internal and External Audits”* (NB and FSA)
OCC Bulletin 1999-37, “Interagency Policy Statement on External Auditing Programs” (NB and FSA)
OCC Bulletin 2003-12, “Interagency Policy Statement on Internal Audit and Internal Audit Outsourcing” (NB and FSA)

Background Investigation
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28 CFR 16.34 and 50.12 (NB and FSA)

Bank Secrecy Act
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12 CFR 21.21 (NB and FSA)
31 CFR 1010 and 1020 (NB and FSA)

Branches
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12 USC 36 (NB), 1464(m) and 1464(r) (FSA)

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12 CFR 5.30 (NB), 5.31 (FSA)

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12 USC 35, 36, 52, 56, and 60 (NB),
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Community Reinvestment Act
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12 USC 2901–2908 (NB and FSA)

Regulation
12 CFR 25 (NB), 195 (FSA)

OCC Bulletin 1996-11, “Community Reinvestment Act: Guidelines for Approval for a Strategic Plan & Wholesale or Limited Purpose Institution” (NB and FSA)
Conversion

Law 12 USC 35 and 214d (NB), 1464(i) (FSA)
Regulation 12 CFR 5.23 (FSA), 5.24 (NB)

Corporate Powers and Investment Securities

Law 12 USC 24, 35, and 83 (NB), 1464 and 1831e (FSA)
Regulation 12 CFR 1 and 7.2020 (NB), 160.30 (FSA)

OCC, “Summary of the Powers of National Banks and Federal Savings Associations” (NB and FSA)

Decisions

Regulation 12 CFR 5.13 (NB and FSA)

Depository Institution Management Interlocks Act

Law 12 USC 3201–3208 (NB and FSA)
Regulation 12 CFR 26 (NB and FSA)

Directors

Law 12 USC 71 and 71a (NB)

Citizenship

Law 12 USC 72 (NB)

Composition

Regulation 12 CFR 163.33 (FSA)

Election

Law 12 USC 61, 71, and 75 (NB)
Regulation 12 CFR 5.21 and 5.22 (FSA), 7.2003 and 7.2006 (NB)

Oath of

Law 12 USC 73 (NB)
Regulation 12 CFR 7.2008 (NB)

President as

Law 12 USC 76 (NB)
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**Bank Service Companies**  
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Law 12 USC 24(Seventh) (NB), 1828(m) (FSA)  
Regulation 12 CFR 5.34 (NB), 5.38 (FSA)


**Other Equity Investments**  
Law 12 USC 24(Seventh) (NB), 1464 (FSA)  
Regulation 12 CFR 5.36 (NB), 5.58 (FSA)

**Service Corporations**  
Law 12 USC 1464(c)(4)(B) (FSA)  
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**Small Business Investment Companies**  
Law 12 USC 682(b) (NB), 1464(c)(4)(D) (FSA)  
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