

LARGE BANK

Comptroller of the Currency
Administrator of National Banks

Washington, DC 20219

Public Disclosure

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Community Reinvestment Act Performance Evaluation

The Citizens National Bank of Bluffton
Charter Number: 11573

102 South Main Street
Bluffton, Ohio 45817

Office of the Comptroller of the Currency

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NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

Description of Institution

The Citizens National Bank of Bluffton (CNB) is an independent, intrastate community bank, with its main office located in the village of Bluffton, Ohio, approximately 85 miles northwest of Columbus, Ohio. The bank's primary business focus is retail/commercial banking and it offers traditional products and services through a total of three full service offices and one loan production office. All full service offices contain an automated teller machine (ATM) to provide 24-hour banking. The bank offers both telephone and Internet banking services. In addition, the bank is active in the secondary mortgage market, selling most originations with servicing retained. Overall competition for loans and deposits within the bank's marketing area is moderate, and comes primarily from several local community banks and branches of regional institutions. Currently no legal or economic impediments exist that could restrict the institution's ability to serve the community's credit needs. The bank was last reviewed for its CRA performance in January 1998 and was rated satisfactory. The 1998 evaluation was completed using the small bank performance criteria.

As of March 31, 2003, CNB reported total assets of \$331 million, Tier One capital of \$30 million, with net loans representing about 78% of assets. Loans for one-to-four family residential housing purposes represented about 40% of gross loans, with the remainder divided among loans having commercial/commercial real estate, individual or agricultural purposes. Of note, some form of real property collateral secures approximately 85% of the bank's total loans. The table below shows the bank's approximate loan mix as of March 31, 2003.

Loan Mix as of March 31, 2003*		
Loan Type	\$ '000s	Percentage
Residential Real Estate	104,943	40
Commercial Real estate	89,202	34
Agricultural	39,353	15
Commercial	23,612	9
Loans to individuals	5,248	2
Totals	262,358	100

Source: March 31, 2003 Uniform Bank Performance Report

*Based on gross loans as of March 31, 2003

The bank currently has four assessment areas (AAs). The first and primary AA includes 38 geographies located within Metropolitan Statistical Area (MSA) #4320-Lima, Ohio (Lima MSA) housed in Allen and Auglaize Counties. The Lima MSA AA includes four (11%) low- and eight (21%) moderate-income census tracts, as well as all three full service offices. The second AA consists of two non-MSA geographies located in Putnam and Hancock Counties, with the third AA consisting of one non-MSA geography in Hardin County. The fourth AA consists of 9 non-MSA geographies comprising all of Van Wert County. This AA was added during the fourth quarter of 2002 to support the bank's branch expansion into this county. All AAs are contiguous and completely surround the bank's offices. The AAs meet the requirements of the regulation and do

not arbitrarily exclude any low- or moderate-income areas. For analysis purposes, the Lima MSA AA represents the bank's primary lending area and will receive a full evaluation. The remaining three AAs contain no low- or moderate-income geographies and will be consolidated into one non-MSA AA for the analysis purposes of this report and will be evaluated using a limited review approach. A brief summary of key demographic data for the full scope AA is provided in Appendix A.

Evaluation Period

We evaluated CNB's HMDA, small business, small farm and consumer lending data for the period beginning January 1, 2000 through December 31, 2002. The first year the bank was required to report this information was 2000. Data from 2002 was subjected to a data integrity review and was found to be accurate. For community development loans, investments and services, our evaluation period runs from the ending date of the last CRA examination which is January 22, 1998 through June 2, 2003, the starting date of this evaluation. Community development loans, investments and services were also tested and found to meet the qualification requirements.

Overall CRA Rating

Institution's CRA Rating: This institution is rated **Satisfactory**.

The following table indicates the performance level of **The Citizens National Bank of Bluffton** with respect to the lending, investment, and service tests:

Performance Levels	The Citizens National Bank of Bluffton Performance Tests		
	Lending Test*	Investment Test	Service Test
Outstanding			
High Satisfactory	X		
Low Satisfactory		X	X
Needs to Improve			
Substantial Noncompliance			

* The lending test is weighted more heavily than the investment and service tests when arriving at an overall rating.

Performance Tests

In our evaluation of CNB's lending performance, we gave the greatest weight to residential real estate loans. They represent 40% of the bank's loan portfolio and affordable housing (owner-occupied and rental) is a significant credit need in the community according to community groups and organizations contacted during the examination. We also considered other loan products, including agriculture, commercial, commercial real estate and consumer loans, in our evaluation of the bank's lending performance. We gave more weight to small business loans because loans for

small business start-up and expansion were identified as credit needs by community contacts. Management requested that the bank's consumer lending products be considered in our evaluation of the bank's lending performance.

The major factors that support this overall rating and conclusions with respect to performance tests:

Lending

Refer to Tables 1 through 13 in appendix B for facts and data used to evaluate the bank's lending.

CNB's lending performance is high satisfactory.

The bank's lending performance in the Lima MSA AA is considered good. The performance in the non-MSA AA is not inconsistent with this finding.

- The bank makes a majority of its loans within its identified AA. During the evaluation period, CNB made approximately 71% of its HMDA reportable (home purchase, home improvement and mortgage refinance) loans, 75% of its consumer loans, 77% of its small business and 69% of its small farm loans inside the AA. The bank also originated loans in all tracts within the AA.
- Overall lending levels reflect a good responsiveness to meeting the credit needs of the AA. Relative to its deposit market share of 10% and market rank of 4, CNB's HMDA lending levels are good and the lending levels of its small business and farm loans are excellent. Based on 2001 HMDA Data, CNB had a market share of 8% and ranked 2 out of 265 HMDA lenders in overall volume. In terms of products, CNB ranked number 1 for home purchase and home improvement loans and number 3 for mortgage refinance loans. Based on 2001 CRA aggregate data, CNB had a 13% market share and market rank of 2 out of 55 small business lenders in the AA. The bank had a 57% market share and rank of 1 out of 15 small farm lenders in the AA.
- CNB's distribution of HMDA loans to moderate-income borrowers is excellent. The bank made 26% of its home purchase loans and 27% of its home improvement loans to moderate-income borrowers who represent 19% of the borrowers in the AA. The percentage of mortgage refinance loans made to moderate-income borrowers (16%) is below the demographics based on the data tables and other performance evaluations reviewed. The bank's market shares for making these loans to moderate-income borrowers exceed its overall market share for home improvement loans, are comparable to the overall market share for home purchase loans and are below its overall market share for mortgage refinance loans.
- CNB's record of lending to small business and small farms is excellent. The bank made approximately 79% of its small business loans and 99% of its small farm loans to businesses and farms with revenue under \$1 million. This performance exceeds the demographics showing that 78% of all AA businesses and 97% of AA farms

have revenue under \$1 million. Additionally, approximately 85% of all loans to small farms and 78% of all loans to small businesses were made in small amounts of \$100 thousand or less.

- CNB's distribution of consumer loans to low- and moderate-income borrowers is adequate. The bank made 16% of its consumer loans to low-income borrowers and 20% of these loans to moderate-income borrowers. The level of consumer lending by the bank to low-income borrowers is significantly lower than the percentage of low-income households in the AA (24%). The bank's consumer lending to moderate-income borrowers exceeds the percentage of moderate-income households in the AA (16%).
- The distribution of CNB's HMDA reportable loans to low-income borrowers is good. Home purchase and mortgage refinance loans to low-income borrowers represented 9% and 6%, respectively and is below the AA demographic of 20%. The borrower distribution of home improvement loans (13%) is more in line with AA demographics. Although performance in these areas is below the AA demographics, activity is good considering that approximately 12% of AA families are below the poverty line and may have trouble meeting standard credit criteria, as well as affording the \$50,805 median housing cost. The bank's market share of low-income borrowers is below its product market share for all HMDA products.
- The bank's record of lending to small businesses and small farms in low- and moderate-income areas is good. The bank made 11% of its small business loans to low-income areas compared to the AA demographic showing that 12% of all AA small businesses are in low-income areas. The bank made no farm loans in low-income areas during the evaluation period, but only 1% (7 farms) of all AA small farms are located in low-income geographies. The bank made 9% of its small business loans and 1% of its small farm loans to moderate-income areas. This is adequate when compared to the AA demographics showing moderate-income areas hold 11% of the small businesses and 2% (11 farms) of the small farms. The bank's market share for small business loans in both low- and moderate-income areas significantly exceed its overall product market share. The bank has 100% of the market for small farm loans in moderate-income areas.
- CNB's distribution of HMDA reportable loans to moderate-income areas is adequate for home purchase and home improvement, but poor for the mortgage refinance product. The bank made 9% of its home purchase loans, 5% of its home improvement loans and 4% of its mortgage refinance loans to moderate-income areas during the evaluation period. This is significantly below the demographics showing that 11% of all AA owner occupied housing is contained in moderate-income areas. The bank's market share for HMDA-reportable loans in moderate-income areas is below its overall market share for all HMDA products.
- The distribution of CNB's HMDA reportable loans to low-income areas is poor. Low-income areas contain 4% of all owner-occupied housing within the AA and the bank made 1% of its home purchase and home improvement loans and 2% of its

mortgage refinance loans in low-income areas. The bank's market share of loans in low-income geographies significantly exceeds its product market share for mortgage refinance loans and is significantly below the overall market shares for home purchase and home improvement loans.

- CNB's distribution of consumer loans to low- and moderate-income areas is poor. The bank made 1% of its consumer loans to low-income areas and 2% of its loans to moderate-income geographies during the evaluation period. These lending levels are significantly below the AA demographics showing that 6% of households live in low-income areas and 14% live in moderate-income areas.
- The bank's community development lending positively impacted the bank's overall lending rating and performance in the limited review area is not inconsistent with this conclusion. CNB originated one qualified loan totaling \$1.1 million, representing about 4% of the bank's Tier One capital. This loan converted a vacant hotel in downtown Lima into 80 new units of low- and moderate-income housing.
- CNB participates in loan programs focusing on low- or moderate-income borrowers, including the Freddie Mac affordable housing program and the internally developed Community Home Improvement program designed to provide funds for home improvement to borrowers of low- or moderate-income. Management internally developed this program in response to perceived needs in the Lima MSA AA.

Investments

We assessed the bank's investment performance by evaluating the volume of community development investments relative to the needs and opportunities for investments within the area. There are limited opportunities for financial institutions to purchase investment securities, but the community has needs being addressed by groups and organizations that would benefit from financial contributions (donations and grants) by the bank.

Refer to Table 14 in appendix B for facts and data used to evaluate the bank's level of qualified investments.

CNB's performance under the investment test is rated low satisfactory.

The bank's performance in the Lima MSA AA is considered adequate. The bank's performance in the non-MSA appears weaker as no qualified investments were evident.

- The volume of CNB's investments is adequate. Investments represent less than 1% of tier 1 capital. A \$300 thousand investment was made in a general obligation bond supporting the local government program to revitalize low-income areas (downtown Lima). An additional \$30 thousand in contributions were made to organizations and groups promoting affordable housing and providing support to low- and moderate-income individuals and families.

Services

In evaluating CNB's services, we considered its size in relation to the size of the AA within the Lima AA. We also assessed the adequacy of community development services provided by CNB within the AA.

Refer to Table 15 in appendix B for facts and data used to evaluate the distribution of the bank's branch delivery system and branch openings and closings.

CNB's performance under the service test is rated low satisfactory.

The bank's performance in the Lima MSA AA is considered adequate. Performance in the non-MSA AA is not inconsistent with this finding.

- CNB's offices and retail services are reasonably accessible to geographies and individuals of all income levels in the AA. For the Lima MSA AA, the bank currently has one (33%) branch located in a low-income geography, one (33%) branch in a middle-income geography and one (33%) branch in an upper-income geography. This dispersion is reasonable when compared against the dispersion of the AA population. According to the 1990 census, 6% of the AA population lives in low-income tracts, 14% lives in moderate-income tracts, 65% lives in middle-income tracts and 15% lives in upper-income tracts. The bank's offices are reasonably accessible to all areas of the AA, including the moderate-income tracts.
- CNB's community development services are adequate. They include: six employees providing technical assistance and expertise to affordable housing action groups in Lima (Lima-Allen County Community Affairs, Bluffton Housing Board and Lima-Allen County Housing Consortium) and one employee providing technical assistance to small and minority owned businesses for the purpose of economic revitalization in downtown Lima (Downtown Lima).

Fair Lending Review

- We found no evidence of illegal discrimination or other illegal credit practices.

Appendix A: Market Profile - Demographic Information Tables.

Demographic Information for Full Scope Area: Lima, Ohio - MSA #4320						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts/BNAs)	38	10.53	21.05	55.26	13.16	0.00
Population by Geography	117,677	5.75	13.84	65.16	15.25	0.00
Owner-Occupied Housing by Geography	30,491	3.50	11.30	68.36	16.85	0.00
Business by Geography	5,686	11.80	11.45	59.37	17.38	0.00
Farms by Geography	576	1.22	2.08	89.41	7.29	0.00
Family Distribution by Income Level	31,283	20.38	18.72	23.34	37.56	0.00
Distribution of Low and Moderate Income Families throughout AA Geographies	12,229	9.93	20.42	60.64	9.01	0.00
Median Family Income		33,291	Median Housing Value		50,805	
HUD Adjusted Median Family Income for 2002		52,300	Unemployment Rate (1990 US Census)		3.67%	
Households Below Poverty Level		12.45%				

(*) The NA category consists of geographies that have not been assigned an income classification.

Source: 1990 US Census and 2002 HUD updated MFI

Content of Standardized Tables

For purposes of reviewing the lending test tables, the following are applicable: purchased loans are treated as originations/purchases and market share is the number of loans originated and purchased by the bank as a percentage of the aggregate number of reportable loans originated and purchased by all lenders in the MA/assessment area. Tables without data are not included in this PE.

The following is a listing and brief description of the tables:

- Table 1. Lending Volume** - Presents the number and dollar amount of reportable loans originated and purchased by the bank over the evaluation period by MA/assessment area. Community development loans to statewide or regional entities or made outside the bank's assessment area may receive positive CRA consideration.
- Table 1. Other Products** - Presents the number and dollar amount of any unreported category of loans originated and purchased by the bank over the evaluation period by MA/assessment area. Examples include consumer loans or other data that a bank may provide, at its option, concerning its lending performance. This is a two-page table that lists specific categories.
- Table 2. Geographic Distribution of Home Purchase Loans** - Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of owner-occupied housing units throughout those geographies. The table also presents market share information based on the most recent aggregate market data available.
- Table 3. Geographic Distribution of Home Improvement Loans** - See Table 2.
- Table 4. Geographic Distribution of Home Mortgage Refinance Loans** - See Table 2.
- Table 5. Geographic Distribution of Multifamily Loans** - Compares the percentage distribution of the number of loans originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies to the percentage distribution of multifamily housing units throughout those geographies. The table also presents market share information based on the most recent aggregate market data available.
- Table 6. Geographic Distribution of Small Loans to Businesses** - The percentage distribution of the number of small loans (less than or equal to \$1 million) to businesses originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the

percentage distribution of businesses (regardless of revenue size) throughout those geographies. The table also presents market share information based on the most recent aggregate market data available. Because small business data are not available for geographic areas smaller than counties, it may be necessary to use geographic areas larger than the bank's assessment area.

Table 7. Geographic Distribution of Small Loans to Farms - The percentage distribution of the number of small loans (less than or equal to \$500,000) to farms originated and purchased by the bank in low-, moderate-, middle-, and upper-income geographies compared to the percentage distribution of farms (regardless of revenue size) throughout those geographies. The table also presents market share information based on the most recent aggregate market data available. Because small farm data are not available for geographic areas smaller than counties, it may be necessary to use geographic areas larger than the bank's assessment area.

Table 8. Borrower Distribution of Home Purchase Loans - Compares the percentage distribution of the number of loans originated and purchased by the bank to low-, moderate-, middle-, and upper-income borrowers to the percentage distribution of families by income level in each MA/assessment area. The table also presents market share information based on the most recent aggregate market data available.

Table 9. Borrower Distribution of Home Improvement Loans - See Table 8.

Table 10. Borrower Distribution of Refinance Loans - See Table 8.

Table 11. Borrower Distribution of Small Loans to Businesses - Compares the percentage distribution of the number of small loans (less than or equal to \$1 million) originated and purchased by the bank to businesses with revenues of \$1 million or less to the percentage distribution of businesses with revenues of \$1 million or less. In addition, the table presents the percentage distribution of the number of loans originated and purchased by the bank by loan size, regardless of the revenue size of the business. Market share information is presented based on the most recent aggregate market data available.

Table 12. Borrower Distribution of Small Loans to Farms - Compares the percentage distribution of the number of small loans (less than or equal to \$500,000) originated and purchased by the bank to farms with revenues of \$1 million or less to the percentage distribution of farms with revenues of \$1 million or less. In addition, the table presents the percentage distribution of the number of loans originated and purchased by the bank by loan size, regardless of the revenue size of the farm. Market share information is presented based on the most recent aggregate market data available.

- Table 13. Geographic and Borrower Distribution of Consumer Loans (Institution's Option)** - Compares the percentage distribution of the number of loans originated by the bank to low-, moderate-, middle-, and upper-income borrowers and geographies to the percentage distribution of households by income level in each MA/assessment area.
- Table 14. Qualified Investments** - Presents the number and dollar amount of qualified investments made by the bank in each MA/AA. The table separately presents investments made during prior evaluation periods that are still outstanding and investments made during the current evaluation period. Prior-period investments are reflected at their book value as of the end of the evaluation period. Current period investments are reflected at their original investment amount even if that amount is greater than the current book value of the investment. The table also presents the number and dollar amount of unfunded qualified investment commitments. In order to be included, an unfunded commitment must be legally binding and tracked and recorded by the bank's financial reporting system.
- Table 15. Distribution of Branch Delivery System and Branch Openings/Closings** Compares the percentage distribution of the number of the bank's branches in low-, moderate-, middle-, and upper-income geographies to the percentage of the population within each geography in each MA/AA. The table also presents data on branch openings and closings in each MA/AA.

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Table 1. Lending Volume

LENDING VOLUME		Geography: OHIO				Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002						
MA/Assessment Area (2002):	% of Rated Area Loans (#) in MA/AA *	Home Mortgage		Small Loans to Businesses		Small Loans to Farms		Community Development Loans**		Total Reported Loans		% of Rated Area Deposits in MA/AA ***
		#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	
Full Review:												
CNB -	86.27	2,096	165,542	953	79,644	565	32,747	1	1,053	3,615	278,986	100.00
Limited Review:												
CNB	13.73	347	24,803	114	14,946	114	5,954	1	1,153	576	46,856	0.00

* Loan Data as of December 31, 2002. Rated area refers to either the state or multi-state MA rating area.

** The evaluation period for Community Development Loans is From January 01, 2000 to December 31, 2002.

*** Deposit Data as of June 30, 2002. Rated Area refers to either the state, multi-state MA, or institution, as appropriate.

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Table 1. Other Products

LENDING VOLUME		Geography: OHIO				Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002								
MA/Assessment Area (2002):	% of Rated Area Loans (#) in MA/AA*	Total Optional Loans**		Small Business Real Estate Secured**		Home Equity**		Motor Vehicle**		Credit Card**		Other Secured Consumer**		% of Rated Area Deposits in AA***
		#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	#	\$ (000's)	
Full Review:														
CNB –	86.79	2,247	38,229	173	9,138	612	17,978	477	4,416	160	401	394	5,121	100.00
Limited Review:														
CNB	13.21	342	4,895	23	1,000	85	2,138	108	914	28	52	63	711	0.00

* Loan Data as of December 31, 2002. Rated area refers to either the state or multi-state MA rating area.

** The evaluation period for Optional Product Line(s) is From January 01, 2000 to December 31, 2002.

*** Deposit Data as of June 30, 2002. Rated Area refers to either the state, multi-state MA, or institution, as appropriate.

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Table 1. Other Products

LENDING VOLUME		Geography: OHIO		Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002	
MA/Assessment Area (2002):	Other Unsecured Consumer Loans*		Other Optional Loans*		
	#	\$ (000's)	#	\$ (000's)	
Full Review:					
CNB -	431	1,175	0	0	
Limited Review:					
CNB	35	80	0	0	

* The evaluation period for Optional Product Line(s) is From January 01, 2000 to December 31, 2002.

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Table2. Geographic Distribution of Home Purchase Loans

Geographic Distribution: HOME PURCHASE		Geography: OHIO				Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002						Market Share (%) by Geography [*]				
MA/Assessment Area:	Total Home Purchase Loans		Low-Income Geographies		Moderate-Income Geographies		Middle-Income Geographies		Upper-Income Geographies		Overall	Low	Mod	Mid	Upp	
	#	% of Total ^{**}	% Owner Occ Units ^{***}	% BANK Loans	% Owner Occ Units ^{***}	% BANK Loans	% Owner Occ Units ^{***}	% BANK Loans	% Owner Occ Units ^{***}	% BANK Loans						
Full Review:																
CNB – Lima MSA	700	87.83	3.50	1.14	11.30	8.86	68.36	65.14	16.85	24.86	12.97	6.98	9.76	13.40	13.58	
Limited Review:																
CNB-Non-MSA	97	12.17	0.00	0.00	0.00	0.00	100.00	100.00	0.00	0.00	6.67	0.00	0.00	6.67	0.00	

^{*} Based on 2001 Peer Mortgage Data: Central Region.

^{**} Home purchase loans originated and purchased in the MA/AA as a percentage of all home purchase loans originated and purchased in the rated area.

^{***} Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by the number of owner occupied housing units in the area based on 1990 Census information.

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Table 3. Geographic Distribution of Home Improvement Loans

Geographic Distribution: HOME IMPROVEMENT															
Geography: OHIO															
Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002															
MA/Assessment Area:	Total Home Improvement Loans		Low-Income Geographies		Moderate-Income Geographies		Middle-Income Geographies		Upper-Income Geographies		Market Share (%) by Geography*				
	#	% of Total**	% Owner Occ Units***	% BANK Loans	% Owner Occ Units***	% BANK Loans	% Owner Occ Units***	% BANK Loans	% Owner Occ Units***	% BANK Loans	Overall	Low	Mod	Mid	Upp
Full Review:															
CNB – Lima MSA	326	82.53	3.50	1.23	11.30	4.60	68.36	76.69	16.85	17.48	35.59	0.00	17.14	36.36	50.91
Limited Review:															
CNB-Non-MSA	69	17.47	0.00	0.00	0.00	0.00	100.00	100.00	0.00	0.00	25.56	0.00	0.00	25.56	0.00

* Based on 2001 Peer Mortgage Data: Central Region.

** Home improvement loans originated and purchased in the MA/AA as a percentage of all home improvement loans originated and purchased in the rated area.

*** Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by number of owner occupied housing units in the area based on 1990 Census information.

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Table 4. Geographic Distribution of Home Mortgage Refinance Loans

Geographic Distribution: HOME MORTGAGE REFINANCE		Geography: OHIO				Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002									
MA/Assessment Area:	Total Home Mortgage Refinance Loans		Low-Income Geographies		Moderate-Income Geographies		Middle-Income Geographies		Upper-Income Geographies		Market Share (%) by Geography*				
	#	% of Total**	% Owner Occ Units***	% BANK Loans	% Owner Occ Units***	% BANK Loans	% Owner Occ Units***	% BANK Loans	% Owner Occ Units***	% BANK Loans	Overall	Low	Mod	Mid	Upp
Full Review:															
CNB – Lima MSA	1,055	85.63	3.50	1.90	11.30	4.17	68.36	69.38	16.85	24.55	10.81	12.07	5.63	11.31	10.93
Limited Review:															
CNB-Non-MSA	177	14.37	0.00	0.00	0.00	0.00	100.00	100.00	0.00	0.00	4.93	0.00	0.00	4.93	0.00

* Based on 2001 Peer Mortgage Data: Central Region.

** Home mortgage refinance loans originated and purchased in the MA/AA as a percentage of all home mortgage refinance loans originated and purchased in the rated area.

*** Percentage of Owner Occupied Units is the number of owner occupied housing units in a particular geography divided by number of owner occupied housing units in the area based on 1990 Census information.

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Table 5. Geographic Distribution of Multifamily Loans

Geographic Distribution: MULTIFAMILY		Geography: OHIO				Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002						Market Share (%) by Geography*				
MA/Assessment Area:	Total Multifamily Loans		Low-Income Geographies		Moderate-Income Geographies		Middle-Income Geographies		Upper-Income Geographies		Overall	Low	Mod	Mid	Upp	
	#	% of Total**	% of MF Units***	% BANK Loans	% MF Units***	% BANK Loans	% MF Units***	% BANK Loans	% MF Units***	% BANK Loans						
Full Review:																
CNB – Lima MSA	15	78.95	20.19	6.67	14.98	20.00	54.88	40.00	9.96	33.33	25.00	0.00	33.33	18.18	40.00	
Limited Review:																
CNB-Non-MSA	4	21.05	0.00	0.00	0.00	0.00	100.00	100.00	0.00	0.00	66.67	0.00	0.00	66.67	0.00	

* Based on 2001 Peer Mortgage Data: Central Region.

** Multifamily loans originated and purchased in the MA/AA as a percentage of all multifamily loans originated and purchased in the rated area.

*** Percentage of multifamily units is the number of multifamily housing units in a particular geography divided by number of multifamily housing units in the area based on 1990 Census information.

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Table 6. Geographic Distribution of Small Loans to Businesses

Geographic Distribution: SMALL LOANS TO BUSINESSES															Geography: OHIO		Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002				
MA/Assessment Area:	Total Small Business Loans		Low-Income Geographies		Moderate-Income Geographies		Middle-Income Geographies		Upper-Income Geographies		Market Share (%) by Geography*										
	#	% of Total**	% of Businesses***	% BANK Loans	% of Businesses***	% BANK Loans	% of Businesses***	% BANK Loans	% of Businesses***	% BANK Loans	Overall	Low	Mod	Mid	Upp						
Full Review:																					
CNB – Lima MSA	953	89.32	11.80	10.66	11.45	9.41	59.37	61.46	17.38	18.47	12.69	17.17	13.12	13.46	11.79						
Limited Review:																					
CNB-Non-MSA	114	10.68	0.00	0.00	0.00	0.00	100.00	100.00	0.00	0.00	2.23	0.00	0.00	2.73	1.81						

* Based on 2001 Peer Small Business Data: US&PR.

** Small loans to businesses originated and purchased in the MA/AA as a percentage of all small loans to businesses originated and purchased in the rated area.

*** Source Data - Dun and Bradstreet (2002).

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Table 7. Geographic Distribution of Small Loans to Farms

Geographic Distribution: SMALL LOANS TO FARMS															Geography: OHIO		Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002				
MA/Assessment Area:	Total Small Farm Loans		Low-Income Geographies		Moderate-Income Geographies		Middle-Income Geographies		Upper-Income Geographies		Market Share (%) by Geography*										
	#	% of Total**	% of Farms***	% BANK Loans	% of Farms**	% BANK Loans	% of Farms**	% BANK Loans	% of Farms**	% BANK Loans	Overall	Low	Mod	Mid	Upp						
Full Review:																					
CNB – Lima MSA	565	83.21	1.22	0.00	2.08	1.10	89.41	95.86	7.29	3.04	57.28	0.00	100.00	52.88	62.50						
Limited Review:																					
CNB-Non-MSA	114	16.79	0.00	0.00	0.00	0.00	100.00	100.00	0.00	0.00	13.29	0.00	0.00	5.65	7.41						

* Based on 2001 Peer Small Business Data: US&PR.

** Small loans to farms originated and purchased in the MA/AA as a percentage of all small loans to farms originated and purchased in the rated area.

*** Source Data - Dun and Bradstreet (2002).

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Table 8. Borrower Distribution of Home Purchase Loans

Borrower Distribution: HOME PURCHASE		Geography: OHIO				Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002					Market Share [*]				
MA/Assessment Area:	Total Home Purchase Loans		Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		Overall	Low	Mod	Mid	Upp
	#	% of Total ^{**}	% Families ^{***}	% BANK Loans ^{****}	% Families ^{***}	% BANK Loans ^{****}	% Families ^{***}	% BANK Loans ^{****}	% Families ^{***}	% BANK Loans ^{****}					
Full Review:															
CNB – Lima MSA	700	87.83	20.38	9.44	18.72	26.11	23.34	29.79	37.56	34.66	14.49	8.16	13.36	14.41	17.88
Limited Review:															
CNB-Non-MSA	97	12.17	12.31	14.58	17.86	25.00	28.71	27.08	41.12	33.33	7.34	3.23	5.15	6.00	12.12

^{*} Based on 2001 Peer Mortgage Data: Central Region.

^{**} As a percentage of loans with borrower income information available. No information was available for 2.89% of loans originated and purchased by BANK.

^{***} Percentage of Families is based on the 1990 Census information.

^{****} Home purchase loans originated and purchased in the MA/AA as a percentage of all home purchase loans originated and purchased in the rated area.

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Table 9. Borrower Distribution of Home Improvement Loans

Borrower Distribution: HOME IMPROVEMENT		Geography: OHIO				Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002					Market Share [†]				
MA/Assessment Area:	Total Home Improvement Loans		Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		Overall	Low	Mod	Mid	Upp
	#	% of Total ^{**}	% Families ^{***}	% BANK Loans ^{****}	% Families ^{***}	% BANK Loans ^{****}	% Families ^{***}	% BANK Loans ^{****}	% Families ^{***}	% BANK Loans ^{****}					
Full Review:															
CNB – Lima MSA	326	82.53	20.38	13.46	18.72	26.92	23.34	29.49	37.56	30.13	35.69	23.64	36.36	36.46	40.54
Limited Review:															
CNB-Non-MSA	69	17.47	12.31	8.82	17.86	32.35	28.71	29.41	41.12	29.41	26.74	0.00	29.03	34.78	21.43

[†] Based on 2001 Peer Mortgage Data: Central Region.

^{**} As a percentage of loans with borrower income information available. No information was available for 3.80% of loans originated and purchased by BANK.

^{***} Percentage of Families is based on the 1990 Census information.

^{****} Home improvement loans originated and purchased in the MA/AA as a percentage of all home improvement loans originated and purchased in the rated area.

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Table 10. Borrower Distribution of Home Mortgage Refinance Loans

Borrower Distribution: HOME MORTGAGE REFINANCE															Geography: OHIO					Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002				
MA/Assessment Area:	Total Home Mortgage Refinance Loans		Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		Market Share [*]													
	#	% of Total ^{**}	% Families ^{***}	% BANK Loans ^{****}	% Families ^{***}	% BANK Loans ^{****}	% Families ^{***}	% BANK Loans ^{****}	% Families ^{***}	% BANK Loans ^{****}	Overall	Low	Mod	Mid	Upp									
Full Review:																								
CNB – Lima MSA	1,055	85.63	20.38	5.90	18.72	16.38	23.34	30.62	37.56	47.10	11.20	5.30	8.88	11.58	13.16									
Limited Review:																								
CNB-Non-MSA	177	14.37	12.31	4.60	17.86	14.94	28.71	36.21	41.12	44.25	5.42	4.55	3.70	5.84	6.15									

^{*} Based on 2001 Peer Mortgage Data: Central Region.

^{**} As a percentage of loans with borrower income information available. No information was available for 6.09% of loans originated and purchased by BANK.

^{***} Percentage of Families is based on the 1990 Census information.

^{****} Home mortgage refinance loans originated and purchased in the MA/AA as a percentage of all home mortgage refinance loans originated and purchased in the rated area.

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Table 11. Borrower Distribution of Small Loans to Businesses

Borrower Distribution: SMALL LOANS TO BUSINESSES		Geography: OHIO			Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002				
MA/Assessment Area:	Total Small Loans to Businesses		Businesses With Revenues of \$1 million or less		Loans by Original Amount Regardless of Business Size			Market Share [*]	
	#	% of Total ^{**}	% of Businesses ^{***}	% BANK Loans ^{****}	\$100,000 or less	> \$100,000 to \$250,000	> \$250,000 to \$1,000,000	All	Rev\$ 1 Million or Less
Full Review:									
CNB – Lima MSA	953	89.32	78.19	79.01	77.96	13.96	8.08	12.69	21.19
Limited Review:									
CNB-Non-MSA	114	10.68	80.30	86.84	73.68	14.91	11.40	2.23	3.46

^{*} Based on 2001 Peer Small Business Data: US&PR.

^{**} Small loans to businesses originated and purchased in the MA/AA as a percentage of all small loans to businesses originated and purchased in the rated area.

^{***} Businesses with revenues of \$1 million or less as a percentage of all businesses (Source D&B - 2002).

^{****} Small loans to businesses with revenues of \$1 million or less as a percentage of all loans reported as small loans to businesses. No information was available for 0.00% of small loans to businesses originated and purchased by the bank.

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Table 12. Borrower Distribution of Small Loans to Farms

Borrower Distribution: SMALL LOANS TO FARMS		Geography: OHIO		Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002					
MA/Assessment Area:	Total Small Loans to Farms		Farms With Revenues of \$1 million or less		Loans by Original Amount Regardless of Farm Size			Market Share [*]	
	#	% of Total ^{**}	% of Farms ^{***}	% BANK Loans ^{****}	\$100,000 or less	> \$100,000 to \$250,000	> \$250,000 to \$500,000	All	Rev\$ 1 Million or Less
Full Review:									
CNB – Lima MSA	565	83.21	97.05	99.47	85.31	11.33	3.36	57.28	57.93
Limited Review:									
CNB-Non-MSA	114	16.79	98.68	97.37	83.33	15.79	0.88	13.29	13.62

^{*} Based on 2001 Peer Small Business Data: US&PR.

^{**} Small loans to farms originated and purchased in the MA/AA as a percentage of all small loans to farms originated and purchased in the rated area.

^{***} Farms with revenues of \$1 million or less as a percentage of all farms (Source D&B - 2002).

^{****} Small loans to farms with revenues of \$1 million or less as a percentage of all loans reported as small loans to farms. No information was available for 0.00% of small loans to farms originated and purchased by the bank.

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Table 13. Geographic and Borrower Distribution of Consumer Loans (Institution's Option)

Geographic and Borrower Distribution: CONSUMER LOANS		Geography: OHIO										Evaluation Period: JANUARY 1, 2000 TO DECEMBER 31, 2002							
MA/Assessment Area:	Geographic Distribution										Borrower Distribution								
	Total Consumer Loans		Low-Income Geographies		Moderate-Income Geographies		Middle-Income Geographies		Upper-Income Geographies		Low-Income Borrowers		Moderate-Income Borrowers		Middle-Income Borrowers		Upper-Income Borrowers		
	#	% of Total*	% of Hhlds**	% of BANK Loans	% of Hhlds*	% of BANK Loans	% of Hhlds**	% of BANK Loans	% of Hhlds**	% of BANK Loans	% of Hhlds*	% of BANK Loans	% of Hhlds**	% of BANK Loans	% of Hhlds**	% of BANK Loans	% of Hhlds**	% of BANK Loans	
Full Review:																			
CNB – Lima MSA	2,074	86.67	6.27	1.01	14.02	2.41	64.74	49.61	14.97	13.74	24.22	16.31	16.44	20.05	19.76	27.68	39.58	35.96	
Limited Review:																			
CNB-Non-MSA	319	13.33	0.00	0.00	0.00	0.00	100.00	72.10	0.00	0.00	18.01	16.83	15.21	22.60	22.68	21.15	44.11	39.42	

* Consumer loans originated and purchased in the MA/AA as a percentage of all consumer loans originated and purchased in the rated area.

** Percentage of Households is based on the 1990 Census Information.

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Table 14. Qualified Investments

QUALIFIED INVESTMENTS									
		Geography: OHIO		Evaluation Period: JANUARY 22, 1998 TO June 2, 2003					
MA/Assessment Area:	Prior Period Investments*		Current Period Investments		Total Investments			Unfunded Commitments**	
	#	\$(000's)	#	\$(000's)	#	\$(000's)	% of Total	#	\$(000's)
Full Review:									
CNB – Lima MSA	0	0	1	300	1	300	100	0	0
Limited Review:									
CNB-Non-MSA	0	0	0	0	0	0	0.00	0	0

* 'Prior Period Investments' means investments made in a previous evaluation period that are outstanding as of the examination date.

** 'Unfunded Commitments' means legally binding investment commitments that are tracked and recorded by the institution's financial reporting system.

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Table 15. Distribution of Branch Delivery System and Branch Openings/Closings

DISTRIBUTION OF BRANCH DELIVERY SYSTEM AND BRANCH OPENINGS/CLOSINGS																	
Geography: OHIO																	
Evaluation Period: JANUARY 22, 1998 TO June 25, 2003																	
MA/Assessment Area:	Deposits	Branches						Branch Openings/Closings						Population			
	% of Rated Area Deposits in AA	# of BANK Branches	% of Rated Area Branches in AA	Location of Branches by Income of Geographies (%)				# of Branch Openings	# of Branch Closings	Net change in Location of Branches (+ or -)				% of Population within Each Geography			
				Low	Mod	Mid	Upp			Low	Mod	Mid	Upp	Low	Mod	Mid	Upp
Full Review:																	
CNB – Lima MSA	100.0	3	75	33	00	33	33	0	0	0	0	0	0	5.75	13.84	65.16	15.25
Limited Review:																	
CNB-Non-MSA	100.00	1	25	0	0	100	0	0	0	0	0	0	0	0.00	0.00	100.00	0.00