# Interest Rate Risk Exposure Report 

Office of Thrift Supervision
Economic Analysis Division
Washington, DC 20552

## Area: West

December 2002
All Reporting CMR
Reporting Dockets: 96


Risk Measure for a Given Rate Shock

|  | $12 / 31 / 2002$ | $9 / 30 / 2002$ | $12 / 31 / 2001$ |
| ---: | ---: | ---: | ---: |
| Pre-shock NPV Ratio: NPV as \% of PV Assets | $9.81 \%$ | $10.69 \%$ | $9.69 \%$ |
| Post-shock NPV Ratio | $9.15 \%$ | $10.69 \%$ | $8.66 \%$ |
| Sensitivity Measure: Decline in NPV Ratio | 103 bp <br> TB 13a Level of Risk | Minimal | Minimal |

Due to the recent abnormally low interest rate environment, OTS has reinterpreted the TB13a sensitivity measure to be based on the more negative outcome of a -100 or a +200 basis point interest rate shock. Furthermore, if neither a -100 nor a +200 basis point change in rates produces a reduction in NPV, the institution is presumed to have a sensitivity measure of zero.

Interest Rate Risk Exposure Report

Area: West
Present Value Estimates by Interest Rate Scenario

All Reporting CMR
Report Prepared: 4/1/2003 7:56:06 AM

Reporting Dockets: 96
December 2002

|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV | Eff.Dur. |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## ASSETS

MORTGAGE LOANS AND SECURITIES
Fixed-Rate Single-Family First-Mortgage Loans and MBS

| 30-Year Mortgage Loans | 41,127 | 40,204 | 38,282 | 36,059 | 33,959 | 38,783 | 40,204 | 103.66 | 3.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30-Year Mortgage Securities | 8,217 | 8,093 | 7,877 | 7,513 | 7,108 | 7,683 | 8,093 | 105.34 | 2.1 |
| 15-Year Mortgages and MBS | 16,950 | 16,652 | 16,087 | 15,455 | 14,833 | 16,050 | 16,652 | 103.75 | 2.6 |
| Balloon Mortgages and MBS | 6,247 | 6,169 | 6,041 | 5,887 | 5,725 | 5,967 | 6,169 | 103.38 | 1.7 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Current Market Index ARMs |  |  |  |  |  |  |  |  |  |
| 6 Month or Less Reset Frequency | 6,561 | 6,518 | 6,484 | 6,451 | 6,412 | 6,325 | 6,518 | 103.05 | 0.6 |
| 7 Month to 2 Year Reset Frequency | 18,279 | 18,091 | 17,891 | 17,655 | 17,343 | 17,343 | 18,091 | 104.31 | 1.1 |
| 2+ Month to 5 Year Reset Frequency | 25,977 | 25,309 | 24,568 | 23,762 | 22,890 | 25,215 | 25,309 | 100.37 | 2.8 |
| Adjustable-Rate Single-Family First-Mortgage Loans and MBS: Lagging Market Index ARMs |  |  |  |  |  |  |  |  |  |
| 1 Month Reset Frequency | 116,393 | 115,681 | 114,806 | 113,703 | 112,311 | 110,951 | 115,681 | 104.26 | 0.7 |
| 2 Month to 5 Year Reset Frequency | 32,019 | 31,366 | 30,689 | 29,959 | 29,164 | 30,573 | 31,366 | 102.59 | 2.1 |
| Multifamily and Nonresidential Mortgage Loans and Securities |  |  |  |  |  |  |  |  |  |
| Adjustable-Rate, Balloons | 10,691 | 10,608 | 10,537 | 10,467 | 10,396 | 10,950 | 10,608 | 96.88 | 0.7 |
| Adjustable-Rate, Fully Amortizing | 28,391 | 28,161 | 27,949 | 27,743 | 27,531 | 28,954 | 28,161 | 97.26 | 0.8 |
| Fixed-Rate, Balloon | 6,012 | 5,750 | 5,502 | 5,269 | 5,048 | 5,301 | 5,750 | 108.46 | 4.4 |
| Fixed-Rate, Fully Amortizing | 3,449 | 3,295 | 3,152 | 3,018 | 2,893 | 3,123 | 3,295 | 105.51 | 4.5 |
| Construction and Land Loans |  |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 4,561 | 4,554 | 4,547 | 4,541 | 4,535 | 4,542 | 4,554 | 100.25 | 0.1 |
| Fixed-Rate | 1,781 | 1,733 | 1,689 | 1,650 | 1,615 | 1,801 | 1,733 | 96.21 | 2.6 |
| Second-Mortgage Loans and Securities |  |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 12,011 | 11,990 | 11,971 | 11,956 | 11,939 | 12,014 | 11,990 | 99.81 | 0.2 |
| Fixed-Rate | 6,633 | 6,472 | 6,318 | 6,172 | 6,032 | 6,319 | 6,472 | 102.42 | 2.4 |
| Other Assets Related to Mortgage Loans and Securities |  |  |  |  |  |  |  |  |  |
| Net Nonperforming Mortgage Loans | 827 | 815 | 799 | 782 | 764 | 815 | 815 | 100.00 | 1.7 |
| Accrued Interest Receivable | 1,361 | 1,361 | 1,361 | 1,361 | 1,361 | 1,361 | 1,361 | 100.00 | 0.0 |
| Advance for Taxes/Insurance | 348 | 348 | 348 | 348 | 348 | 348 | 348 | 100.00 | 0.0 |
| Float on Escrows on Owned Mortgages | 10 | 32 | 60 | 85 | 106 |  | 32 |  | -78.0 |
| LESS: Value of Servicing on Mortgages Serviced by Others | -237 | -266 | -303 | -324 | -331 |  | -266 |  | -12.3 |
| TOTAL MORTGAGE LOANS AND SECURITIES | 348,082 | 343,467 | 337,262 | 330,159 | 322,644 | 334,419 | 343,467 | 102.71 | 1.6 |

Interest Rate Risk Exposure Report

Area: West
Present Value Estimates by Interest Rate Scenario

All Reporting CMR
Report Prepared: 4/1/2003 7:56:06 AM

Reporting Dockets: 96
December 2002
$\square-100 \mathrm{bp} \quad 0 \mathrm{bp}+100 \mathrm{bp} \quad+200 \mathrm{bp} \quad+300 \mathrm{bp}$ FaceValue Pres.Value

ASSETS (cont.)
NONMORTGAGE LOANS
Commercial Loans

| Adjustable-Rate | 6,185 | 6,175 | 6,165 | 6,156 | 6,148 | 6,371 | 6,175 | 96.92 | 0.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate | 2,069 | 1,964 | 1,868 | 1,780 | 1,698 | 1,785 | 1,964 | 110.04 | 5.1 |
| Consumer Loans |  |  |  |  |  |  |  |  |  |
| Adjustable-Rate | 485 | 485 | 484 | 484 | 484 | 491 | 485 | 98.69 | 0.1 |
| Fixed-Rate | 14,519 | 14,283 | 14,055 | 13,834 | 13,619 | 12,775 | 14,283 | 111.81 | 1.6 |
| Other Assets Related to Nonmortgage Loans and Securities |  |  |  |  |  |  |  |  |  |
| Net Nonperforming Nonmortgage Loans | -580 | -572 | -564 | -556 | -549 | -572 | -572 | 0.00 | 1.4 |
| Accrued Interest Receivable | 144 | 144 | 144 | 144 | 144 | 144 | 144 | 100.00 | 0.0 |
| TOTAL NONMORTGAGE LOANS | 22,822 | 22,479 | 22,152 | 21,841 | 21,543 | 20,994 | 22,479 | 107.07 | 1.5 |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |  |  |  |  |
| Cash, Non-Int-Earning Deposits, Overnight Fed Funds \& Repos | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 100.00 | 0.0 |
| Equities and All Mutual Funds | 719 | 687 | 654 | 622 | 591 | 687 | 687 | 100.00 | 4.7 |
| Zero-Coupon Securities | 38 | 38 | 37 | 37 | 37 | 37 | 38 | 100.70 | 0.5 |
| Government and Agency Securities | 15,850 | 14,919 | 14,053 | 13,248 | 12,498 | 13,102 | 14,919 | 113.87 | 6.0 |
| Term Fed Funds, Term Repos | 2,575 | 2,571 | 2,568 | 2,565 | 2,561 | 2,570 | 2,571 | 100.07 | 0.1 |
| Munis, Mtg-Backed Bonds, Corporates, Commercial Paper | 499 | 466 | 437 | 410 | 387 | 549 | 466 | 84.91 | 6.7 |
| Mortgage-Derivative and Structured Securities |  |  |  |  |  |  |  |  |  |
| Valued by OTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.0 |
| Valued by Institution | 18,180 | 18,070 | 17,786 | 17,574 | 17,268 | 18,063 | 18,070 | 100.04 | 1.1 |
| Structured Securities (Complex) | 1,710 | 1,678 | 1,642 | 1,600 | 1,555 | 1,667 | 1,678 | 100.66 | 2.0 |
| LESS: Valuation Allowances for Investment Securities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 24.7 |
| TOTAL CASH, DEPOSITS, AND SECURITIES | 55,632 | 54,490 | 53,237 | 52,117 | 50,957 | 52,735 | 54,490 | 103.33 | 2.2 |

Interest Rate Risk Exposure Report

Area: West
All Reporting CMR
Present Value Estimates by Interest Rate Scenario

| All Reporting CMR <br> Report Prepared: 4/1/2003 7:56:07 AM | Amounts in Millions |  |  |  |  |  |  | December 2002 <br> Data as of: 4/1/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV | Eff.Dur. |
| ASSETS (cont.) |  |  |  |  |  |  |  |  |  |
| REAL ASSETS, INVESTMENTS IN UNCONSOLIDATED SUBSIDIARIES, ETC. |  |  |  |  |  |  |  |  |  |
| Repossessed Assets | 419 | 419 | 419 | 419 | 419 | 419 | 419 | 100.00 | 0.0 |
| Real Estate Held for Investment | 121 | 121 | 121 | 121 | 121 | 121 | 121 | 100.00 | 0.0 |
| Investment in Unconsolidated Subsidiaries | 102 | 103 | 103 | 100 | 93 | 103 | 103 | 100.00 | -0.7 |
| Office Premises and Equipment | 3,686 | 3,686 | 3,686 | 3,686 | 3,686 | 3,686 | 3,686 | 100.00 | 0.0 |
| TOTAL REAL ASSETS, ETC. | 4,328 | 4,329 | 4,329 | 4,326 | 4,319 | 4,329 | 4,329 | 100.00 | 0.0 |
| MORTGAGE LOANS SERVICED FOR OTHERS |  |  |  |  |  |  |  |  |  |
| Fixed-Rate Servicing | 2,644 | 3,209 | 5,350 | 6,972 | 7,525 |  | 3,209 |  | -42.2 |
| Adjustable-Rate Servicing | 1,470 | 1,595 | 1,625 | 1,633 | 1,624 |  | 1,595 |  | -4.9 |
| Float on Mortgages Serviced for Others | 1,500 | 1,868 | 2,558 | 3,155 | 3,560 |  | 1,868 |  | -28.3 |
| TOTAL MORTGAGE LOANS SERVICED FOR OTHERS | 5,614 | 6,673 | 9,533 | 11,761 | 12,709 |  | 6,673 |  | -29.4 |
| OTHER ASSETS |  |  |  |  |  |  |  |  |  |
| Purchased and Excess Servicing |  |  |  |  |  | 6,719 |  |  |  |
| Margin Account | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00 | 0.0 |
| Miscellaneous I | 20,374 | 20,374 | 20,374 | 20,374 | 20,374 | 20,374 | 20,374 | 100.00 | 0.0 |
| Miscellaneous II |  |  |  |  |  | 15,145 |  |  |  |
| Deposit Intangibles |  |  |  |  |  |  |  |  |  |
| Retail CD Intangible | 57 | 75 | 91 | 108 | 123 |  | 75 |  | -23.2 |
| Transaction Account Intangible | 2,734 | 4,037 | 5,326 | 6,592 | 8,015 |  | 4,037 |  | -32.1 |
| MMDA Intangible | 1,985 | 2,772 | 3,678 | 4,352 | 5,016 |  | 2,772 |  | -30.5 |
| Passbook Account Intangible | 1,117 | 1,624 | 2,110 | 2,599 | 3,015 |  | 1,624 |  | -30.6 |
| Non-Interest-Bearing Account Intangible | 374 | 830 | 1,265 | 1,680 | 2,074 |  | 830 |  | -53.6 |
| TOTAL OTHER ASSETS | 26,640 | 29,712 | 32,844 | 35,704 | 38,617 | 42,238 | 29,712 |  |  |
| Miscellaneous Assets |  |  |  |  |  |  |  |  |  |
| Unrealized Gains Less Unamortized Yield Adjustments |  |  |  |  |  | 4,216 |  |  |  |
| TOTAL ASSETS | 463,117 | 461,149 | 459,357 | 455,908 | 450,788 | 458,931 | 461,149 | 100/98*** | 0.4/1.1*** |

Interest Rate Risk Exposure Report
Present Value Estimates by Interest Rate Scenario
Area: West

All Reporting CMR
Report Prepared: 4/1/2003 7:56:07 AM

## LIABILITIES

## DEPOSITS

Fixed-Maturity

| Fixed-Rate Maturing in 12 Months or Less | 59,726 | 59,488 | 59,254 | 59,021 | 58,792 | 59,131 | 59,488 | 100.60 | 0.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fixed-Rate Maturing in 13 Months or More | 25,407 | 24,709 | 24,037 | 23,392 | 22,771 | 23,271 | 24,709 | 106.18 | 2.8 |
| Variable-Rate | 1,005 | 1,004 | 1,003 | 1,002 | 1,001 | 999 | 1,004 | 100.43 | 0.1 |
| Demand |  |  |  |  |  |  |  |  |  |
| Transaction Accounts | 55,581 | 55,581 | 55,581 | 55,581 | 55,581 | 55,581 | 55,581 | 100/93* | 0.0/2.5* |
| MMDAs | 57,884 | 57,884 | 57,884 | 57,884 | 57,884 | 57,884 | 57,884 | 100/95* | 0.0/1.5* |
| Passbook Accounts | 21,493 | 21,493 | 21,493 | 21,493 | 21,493 | 21,493 | 21,493 | 100/92* | 0.0/2.5* |
| Non-Interest-Bearing Accounts | 19,493 | 19,493 | 19,493 | 19,493 | 19,493 | 19,493 | 19,493 | 100/96* | 0.0/2.4* |
| TOTAL DEPOSITS | 240,588 | 239,652 | 238,745 | 237,866 | 237,015 | 237,853 | 239,652 | 101/97* | 0.4/1.8* |
| BORROWINGS |  |  |  |  |  |  |  |  |  |
| Fixed-Maturity |  |  |  |  |  |  |  |  |  |
| Fixed-Rate Maturing in 36 Months or Less | 55,968 | 55,594 | 55,225 | 54,862 | 54,505 | 54,779 | 55,594 | 101.49 | 0.7 |
| Fixed-Rate Maturing in 37 Months or More | 8,529 | 8,086 | 7,671 | 7,282 | 6,919 | 7,452 | 8,086 | 108.50 | 5.3 |
| Variable-Rate | 59,379 | 59,294 | 59,210 | 59,126 | 59,043 | 59,553 | 59,294 | 99.57 | 0.1 |
| TOTAL BORROWINGS | 123,876 | 122,973 | 122,106 | 121,270 | 120,466 | 121,784 | 122,973 | 100.98 | 0.7 |

## OTHER LIABILITIES

## Escrow Accounts

| For Mortgages | 3,660 | 3,660 | 3,660 | 3,660 | 3,660 | 3,660 | 3,660 | 100.00 | 0.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Escrow Accounts | 4,145 | 4,018 | 3,899 | 3,786 | 3,681 | 4,330 | 4,018 | 92.79 | 3.1 |
| Miscellaneous Other Liabilities |  |  |  |  |  |  |  |  |  |
| Collateralized Mortgage Securities Issued | 407 | 406 | 406 | 406 | 405 | 406 | 406 | 100.06 | 0.1 |
| Miscellaneous I | 33,730 | 33,730 | 33,730 | 33,730 | 33,730 | 33,730 | 33,730 | 100.00 | 0.0 |
| Miscellaneous II | 0 | 0 | 0 | 0 | 0 | 1,859 |  |  |  |
| TOTAL OTHER LIABILITIES | 41,942 | 41,814 | 41,695 | 41,582 | 41,476 | 43,985 | 41,814 | 95.07 | 0.3 |
| Other Liabilities not Included Above |  |  |  |  |  |  |  |  |  |
| Self-Valued | 14,093 | 13,685 | 13,295 | 12,903 | 12,505 | 12,833 | 13,685 | 106.64 | 2.9 |
| Unamortized Yield Adjustments |  |  |  |  |  | -13 |  |  |  |
| TOTAL LIABILITIES | 420,499 | 418,125 | 415,841 | 413,622 | 411,462 | 416,443 | 418,125 | 100/98** | 1.3** |

** PUBLIC **

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario
Area: West
All Reporting CMR
Report Prepared: 4/1/2003 7:56:07 AM

## Interest Rate Risk Exposure Report

Present Value Estimates by Interest Rate Scenario

| Area: West <br> All Reporting CMR <br> Report Prepared: 4/1/2003 7:56:08 AM | Amounts in Millions |  |  |  |  |  |  | Reporting Dockets: 96 <br> December 2002 <br> Data as of: 4/1/2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100 bp | 0 bp | +100 bp | +200 bp | +300 bp | FaceValue | Pres.Value | PV/FV | Eff.Dur. |
| NET PORTFOLIO VALUE |  |  |  |  |  |  |  |  |  |
| + ASSETS | 463,117 | 461,149 | 459,357 | 455,908 | 450,788 | 458,931 | 461,149 | 100/98*** | 0.4/1.1*** |
| - LIABILITIES | 420,499 | 418,125 | 415,841 | 413,622 | 411,462 | 416,443 | 418,125 | 100/98** | 0.6/1.3** |
| + OFF-BALANCE-SHEET POSITIONS | 3,777 | 2,233 | 736 | -592 | -1,762 |  | 2,233 |  |  |
| TOTAL NET PORTFOLIO VALUE | 46,395 | 45,257 | 44,253 | 41,694 | 37,564 | 42,488 | 45,257 | 106.52 | 2.4 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS
Area: West
December 2002
All Reporting CMR
Amounts in Millions
Data as of: 4/1/2003
FIXED-RATE, SINGLE-FAMILY, FIRST MORTGAGE LOANS, AND MORTGAGE-BACKED SECURITIES

| 30-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Loans | \$25,907 | \$9,284 | \$2,295 | \$813 | \$484 |
| WARM | 350 mo | 319 mo | 303 mo | 283 mo | 274 mo |
| WAC | 6.26\% | 7.36\% | 8.34\% | 9.38\% | 10.91\% |
| Amount of these that is FHA or VA Guaranteed | \$3,056 | \$858 | \$298 | \$53 | \$22 |
| Securities Backed by Conventional Mortgages | \$1,843 | \$2,979 | \$194 | \$84 | \$34 |
| WARM | 317 mo | 335 mo | 270 mo | 204 mo | 171 mo |
| Weighted Average Pass-Through Rate | 6.16\% | 7.23\% | 8.22\% | 9.31\% | 10.35\% |
| Securities Backed by FHA or VA Mortgages | \$1,185 | \$635 | \$503 | \$211 | \$14 |
| WARM | 323 mo | 313 mo | 304 mo | 263 mo | 181 mo |
| Weighted Average Pass-Through Rate | 6.45\% | 7.23\% | 8.07\% | 9.18\% | 10.23\% |
| 15-YEAR MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$12,278 | \$1,262 | \$325 | \$142 | \$126 |
| WAC | 5.78\% | 7.34\% | 8.34\% | 9.40\% | 10.91\% |
| Mortgage Securities | \$1,741 | \$127 | \$34 | \$11 | \$4 |
| Weighted Average Pass-Through Rate | 5.80\% | 7.20\% | 8.29\% | 9.23\% | 10.97\% |
| WARM (of 15-Year Loans and Securities) | 149 mo | 128 mo | 86 mo | 56 mo | 35 mo |
| BALLOON MORTGAGES AND MBS |  |  |  |  |  |
| Mortgage Loans | \$4,935 | \$462 | \$89 | \$18 | \$8 |
| WAC | 5.59\% | 7.25\% | 8.30\% | 9.27\% | 10.85\% |
| Mortgage Securities | \$427 | \$26 | \$0 | \$0 | \$0 |
| Weighted Average Pass-Through Rate | 5.41\% | 7.08\% | 8.39\% | 9.44\% | 11.00\% |
| WARM (of Balloon Loans and Securities) | 78 mo | 76 mo | 89 mo | 103 mo | 113 mo |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)

Area: West

## All Reporting CMR

Report Prepared: 4/1/2003 7:56:08 AM
ADJUSTABLE-RATE, SINGLE-FAMILY, FIRST MORTGAGE
LOANS AND MORTGAGE-BACKED SECURITIES

Reporting Dockets: 96
December 2002
Amounts in Millions
Data as of: 4/1/2003

| Current Market Index ARMs <br> by Coupon Reset Frequency |  |  |
| :---: | :---: | :---: |
| 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years |


| Lagging Market Index ARMs <br> by Coupon Reset Frequency |  |
| :---: | :---: |
| 1 Month | 2 Months to 5 Years |

Teaser ARMs
Balances Currently Subject to Introductory Rates
WAC $4.90 \%$

Non-Teaser ARMs
Balances of All Non-Teaser ARMs
Weighted Average Margin
WAC
WARM
Weighted Average Time Until Next Payment Reset
\$38
$\$ 6,287$
407 bp 7.26\%

284 mo
4 mo

| $\$ 82$ | $\$ 20$ |
| ---: | ---: |
| $3.05 \%$ | $5.45 \%$ |
|  |  |
| $\$ 17,261$ | $\$ 25,195$ |
| 346 bp | 261 bp |
| $6.40 \%$ | $5.96 \%$ |
| 36 mo | 345 mo |
| 19 mo | 46 mo |

$\$ 7,273$
$3.71 \%$

| $\$ 103,678$ | $\$ 30,388$ |
| ---: | ---: |
| 265 bp | 273 bp |
| $5.17 \%$ | $6.40 \%$ |
| 335 mo | 333 mo |
| 5 mo | 35 mo |

Total Adjustable-Rate, Single-Family, First Mortgage Loans \& Mortgage-Backed Securities
\$190,407

| MEMO ITEMS FOR ALL ARMS (Reported at CMR 815) | Current Market Index ARMs by Coupon Reset Frequency |  |  | Lagging Market Index ARMs by Coupon Reset Frequency |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months or Less | 7 Months to 2 Years | $2+$ Years to 5 Years | 1 Month | 2 Months to 5 Years |
| ARM Balances by Distance from Lifetime Cap |  |  |  |  |  |
| Balances With Coupon Within 200 bp of Lifetime Cap | \$14 | \$38 | \$13 | \$18 | \$9 |
| Weighted Average Distance from Lifetime Cap | 140 bp | 107 bp | 163 bp | 65 bp | 169 bp |
| Balances With Coupon 201-400 bp from Lifetime Cap | \$70 | \$329 | \$423 | \$467 | \$1,806 |
| Weighted Average Distance from Lifetime Cap | 363 bp | 350 bp | 353 bp | 345 bp | 366 bp |
| Balances With Coupon Over 400 bp from Lifetime Cap | \$6,039 | \$16,817 | \$24,666 | \$109,876 | \$28,709 |
| Weighted Average Distance from Lifetime Cap | 682 bp | 621 bp | 520 bp | 672 bp | 579 bp |
| Balances Without Lifetime Cap | \$202 | \$159 | \$114 | \$590 | \$49 |
| ARM Cap and Floor Detail |  |  |  |  |  |
| Balances Subject to Periodic Rate Caps | \$5,056 | \$16,086 | \$15,687 | \$695 | \$8,236 |
| Weighted Average Periodic Rate Cap | 138 bp | 220 bp | 328 bp | 232 bp | 178 bp |
| Balances Subject to Periodic Rate Floors | \$4,982 | \$15,678 | \$15,383 | \$708 | \$7,815 |
| MBS Included in ARM Balances | \$926 | \$1,800 | \$856 | \$15,824 | \$237 |

AGGREGATE SCHEDULE CMR REPORT ASSETS (continued)

Area: West
All Reporting CMR
Report Prepared: 4/1/2003 7:56:08 AM

| MULTIFAMILY AND | Balloons | Fully Amortizing |
| :--- | ---: | ---: |
| NONRESIDENTIAL MORTGAGE |  |  |
| Adjustable-Rate: | $\$ 10,950$ | $\$ 28,954$ |
| Balances | 89 mo | 271 mo |
| WARM | 295 mo | 0 |
| Remaining Term to Full Amortization | 213 bp | 235 bp |
| Rate Index Code | 10 mo | 4 mo |
| Margin | $\$ 114$ | $\$ 80$ |
| Reset Frequency | 155 bp | 182 bp |
| MEMO: ARMs within 300 bp of Lifetime Cap |  |  |
| $\quad$ Balances |  |  |
| Wghted Average Distance to Lifetime Cap | 155 |  |
| Fixed-Rate: |  | $\$ 5,301$ |
| Balances | $\$ 3,123$ |  |
| WARM | 69 mo | 124 mo |
| Remaining Term to Full Amortization | 278 mo |  |
| WAC | $7.22 \%$ | $7.23 \%$ |


| CONSTRUCTION AND LAND | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 4,542$ | $\$ 1,801$ |
| WARM | 14 mo | 63 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 154 bp | $7.64 \%$ |
| Reset Frequency | 2 mo |  |


| SECOND MORTGAGE LOANS <br> AND SECURITIES | Adjustable Rate | Fixed Rate |
| :--- | ---: | ---: |
| Balances | $\$ 12,014$ | $\$ 6,319$ |
| WARM | 281 mo | 200 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 123 bp | $7.72 \%$ |
| Reset Frequency | 1 mo |  |
|  |  |  |


| COMMERCIAL LOANS | Adjustable Rate | Fixed Rate |
| :---: | :---: | :---: |
| Balances | \$6,371 | \$1,785 |
| WARM | 51 mo | 86 mo |
| Margin in Column 1; WAC in Column 2 | 147 bp | 7.62\% |
| Reset Frequency | 5 mo |  |
| Rate Index Code | 0 |  |
| CONSUMER LOANS | Adjustable Rate | Fixed Rate |
| Balances | \$491 | \$12,775 |
| WARM | 108 mo | 55 mo |
| Rate Index Code | 0 |  |
| Margin in Column 1; WAC in Column 2 | 324 bp | 13.07\% |
| Reset Frequency | 1 mo |  |
| MORTGAGE-DERIVATIVE SECURITIES -- BOOK VALUE | High Risk | Low Risk |
| Collateralized Mortgage Obligations: |  |  |
| Floating Rate | \$2,343 | \$9,805 |
| Fixed Rate |  |  |
| Remaining WAL <= 5 Years | \$371 | \$4,279 |
| Remaining WAL 5-10 Years | \$0 | \$280 |
| Remaining WAL Over 10 Years | \$0 |  |
| Superfloaters | \$0 |  |
| Inverse Floaters \& Super POs | \$0 |  |
| Other | \$0 | \$0 |
| CMO Residuals: |  |  |
| Fixed Rate | \$42 | \$0 |
| Floating Rate | \$7 | \$0 |
| Stripped Mortgage-Backed Securities: |  |  |
| Interest-Only MBS | \$254 | \$0 |
| WAC | 5.67\% | 9.50\% |
| Principal-Only MBS | \$682 | \$0 |
| WAC | 6.63\% | 0.00\% |
| Total Mortgage-Derivative |  |  |
| Securities - Book Value | \$3,699 | \$14,364 |

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)
Reporting Dockets: 96
December 2002
Area: West Data as of: 4/1/2003
Report Prepared: 4/1/2003 7:56:08 AM Amounts in Millions

## MORTGAGE LOANS SERVICED FOR OTHERS

| Fixed-Rate Mortgage Loan Servicing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balances Serviced | \$301,973 | \$241,982 | \$47,893 | \$8,503 | \$3,154 |
| WARM | 276 mo | 300 mo | 281 mo | 250 mo | 194 mo |
| Weighted Average Servicing Fee | 34 bp | 38 bp | 42 bp | 43 bp | 48 bp |
| Total Number of Fixed Rate Loans Serviced that are: |  |  |  |  |  |
| Conventional | 4,141 loans |  |  |  |  |
| FHA/VA | 1,609 loans |  |  |  |  |
| Subserviced by Others | 0 loans |  |  |  |  |
|  | Index on Serviced Loan |  |  |  |  |
|  | Current Market | Lagging Market |  |  |  |
| Adjustable-Rate Mortgage Loan Servicing |  |  |  |  |  |
| Balances Serviced | \$60,459 \$34,820 |  | Total \# of Adjustable-Rate Loans Serviced |  | 674 loans |
| WARM (in months) | 318 mo | 290 mo | Number of These Subserviced by Others |  | 40 loans |
| Weighted Average Servicing Fee | 46 bp | 81 bp |  |  |  |
| Total Balances of Mortgage Loans Serviced for Others |  |  | \$698,784 |  |  |
| CASH, DEPOSITS, AND SECURITIES |  |  |  |  |  |
|  |  |  | Balances | WAC | WARM |
| Cash, Non-Interest-Earning Demand Deposits, Overnight Fed Funds, Overnight Repos |  |  | \$16,060 |  |  |
| Equity Securities (including Mutual Funds) Subject to SFAs No. 115 |  |  | \$687 |  |  |
| Zero-Coupon Securities |  |  | \$37 | 2.28\% | 5 mo |
| Government \& Agency Securities |  |  | \$13,102 | 5.57\% | 87 mo |
| Term Fed Funds, Term Repos, and Interest-Earning Deposits |  |  | \$2,570 | 1.35\% | 2 mo |
| Other (Munis, Mortgage-Backed Bonds, Corporate Securities, Commercial Paper, etc.) |  |  | \$549 | 5.31\% | 141 mo |
| Memo: Complex Securities (from supplemental reporting) |  |  | \$1,667 |  |  |
| Total Cash, Deposits, and Securities |  |  | \$34,672 |  |  |

** PUBLIC **

## AGGREGATE SCHEDULE CMR REPORT

ASSETS (continued)


Reporting Dockets: 96
December 2002
Data as of: 4/1/2003

## MEMORANDUM ITEMS

| Mortgage "Warehouse" Loans Reported as Mortgage |
| :--- |
| Loans at SC23 |$\$ 2,040$


| Loans Secured by Real Estate Reported as Consumer |
| :--- |
| Loans at SC34 |$\$ 1,045$

Market Vaue of Equity Securities and Mutual Funds Reported at CMR464:
Equity Securities and Non-Mortgage-Related Mutual Funds
Mortgage-Related Mututal Funds
Mortgage-Related Mututal Funds $\quad \$ 532$

Mortgage Loans Serviced by Others:
Fixed-Rate Mortgage Loans Serviced
Weighted Average Servicing Fee
Adjustable-Rate Mortgage Loans Serviced
Weighted Average Servicing Fee
Credit-Card Balances Expected to Pay Off in Grace Period

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES

Area: West

All Reporting CMR
Report Prepared: 4/1/2003 7:56:09 AM

## FIXED-RATE, FIXED-MATURITY DEPOSITS

## Balances by Remaining Maturity:

Balances Maturing in 3 Months or Less WAC
WARM
Balances Maturing in 4 to 12 Months WAC
WARM
Balances Maturing in 13 to 36 Months
WAC
WARM
Balances Maturing in 37 or More Months WAC
WARM

## Amounts in Millions

## Total Fixed-Rate, Fixed Maturity Deposits: \$82,403

## MEMO: FIXED-RATE, FIXED-MATURITY DEPOSITS DETAIL

Balances in Brokered Deposits
Deposits with Early-Withdrawal Penalties Stated
in Terms of Months of Forgone Interest: Balances Subject to Penalty
Penalty in Months of Forgone Interest

Balances in New Accounts

Original Maturity in Months

| 12 or Less | 13 to 36 | 37 or More |
| ---: | ---: | ---: |
| $\$ 2,368$ | $\$ 1,256$ | $\$ 720$ |


| $\$ 38,937$ | $\$ 26,907$ | $\$ 10,638$ |
| :--- | :--- | :--- |
| 2.93 mo | 5.02 mo | 8.21 mo |

\$1,892
$\$ 772$
\$533

## AGGREGATE SCHEDULE CMR REPORT

## LIABILITIES (continued)

Reporting Dockets: 96
December 2002
Area: West
Data as of: 4/1/2003
Amounts in Millions

Remaining Maturity
FHLB ADVANCES, OTHER BORROWINGS,
REDEEMABLE PREFERRED STOCK, AND SUBORDINATED DEBT

| Remaining Maturity |  |  |  |
| :---: | :---: | :---: | :---: |
| 0 to 3 Months | 4 to 36 Months | Over 36 Months | WAC |

Balances by Coupon Class:
Under 5.00\%
5.00 to $5.99 \%$

## \$20,894

6.00 to $6.99 \%$
$\$ 450$
\$317
\$129
8.00 to $8.99 \%$
9.00 to $9.99 \%$
$\$ 0$
10.00 to $10.99 \%$
11.00 and Above

WARM
1 mo

| $\$ 19,892$ | $\$ 2,832$ | $2.29 \%$ |
| ---: | ---: | ---: |
| $\$ 7,928$ | $\$ 2,094$ | $5.49 \%$ |
| $\$ 3,714$ | $\$ 1,668$ | $6.61 \%$ |
| $\$ 1,425$ | $\$ 121$ | $7.45 \%$ |
|  |  |  |
| $\$ 18$ | $\$ 310$ | $8.38 \%$ |
| $\$ 2$ | $\$ 313$ | $9.61 \%$ |
| $\$ 0$ | $\$ 113$ | $10.10 \%$ |
| $\$ 10$ | $\$ 2$ | $14.48 \%$ |
|  |  |  |
| 13 mo | 75 mo |  |

Total Fixed-Rate, Fixed-Maturity Borrowings \$62,231

## MEMOS

Variable-Rate, Fixed-Maturity Liabilities \$73,385
(from Supplemental Reporting)
Book Value of Redeemable Preferred Stock
$\$ 0$

## AGGREGATE SCHEDULE CMR REPORT

LIABILITIES (continued)
Area: West

All Reporting CMR
Report Prepared: 4/1/2003 7:56:09 AM

Amounts in Millions
MINORITY INTEREST AND CAPITAL

| NON-MATURITY DEPOSITS |  |  |
| :--- | ---: | ---: |
| Transaction Accounts | $\$ 55,581$ | $1.90 \%$ |
| Money Market Deposit Accounts (MMDAs) | $\$ 57,884$ | $1.71 \%$ |
| Passbook Accounts | $\$ 21,493$ | $1.18 \%$ |
| Non-Interest-Bearing Non-Maturity Deposits | $\$ 19,493$ |  |
|  |  |  |
| ESCROW ACCOUNTS | $\$ 3,735$ |  |
| Escrow for Mortgages Held in Portfolio | $\$ 286$ |  |
| Escrow for Mortgages Serviced for Others | $\$ 3,373$ | $1.86 \%$ |
| Other Escrows | $\$ 4,330$ | $3.34 \%$ |
| TOTAL NON-MATURITY DEPOSITS \& ESCROW ACCOUNTS | $\$ 162,441$ |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON DEPOSITS | $\$ 4$ |  |
|  | $\$-17$ |  |
| UNAMORTIZED YIELD ADJUSTMENTS ON BORROWINGS | $\$ 4$ |  |
| OTHER LIABILITIES | $\$ 406$ |  |
| Collateralized Mortgage Securities Issued | $\$ 33,730$ |  |
| Miscellaneous I | $\$ 1,859$ |  |


| TOTAL LIABILITIES | $\$ 416,443$ |
| :--- | ---: |
| MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES | $\$ 614$ |
| EQUITY CAPITAL | $\$ 41,997$ |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: West

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions \# | \# Firms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 1002 | Opt commitment to orig 1-month COFI ARMs | 10 | \$259 |
| 1004 | Opt commitment to orig 6-mo or 1-yr COFI ARMs | 10 | \$30 |
| 1006 | Opt commitment to orig 6-mo or 1-yr Treasury/LIBOR ARMs | 23 | \$2,005 |
| 1008 | Opt commitment to orig 3- or 5 -yr Treasury ARMs | 18 | \$1,782 |
| 1010 | Opt commitment to orig 5- or 7-yr Balloon or 2-step mtgs | 17 | \$430 |
| 1012 | Opt commitment to orig 10-, 15-, or 20-year FRMs | 41 | \$5,535 |
| 1014 | Opt commitment to orig 25- or 30-year FRMs | 39 | \$9,679 |
| 1016 | Opt commitment to orig "other" Mortgages | 32 | \$4,298 |
| 2006 | Commit/purchase 6-mo/1-yr Treas/LIBOR ARM Ins, svc retained | d | \$78 |
| 2008 | Commit/purchase 3- or 5-yr Treas ARM loans, svc retained |  | \$2,003 |
| 2012 | Commit/purchase 10-, 15-, or 20-yr FRM loans, svc retained |  | \$4,579 |
| 2014 | Commit/purchase 25- or 30-yr FRM loans, svc retained |  | \$11,263 |
| 2016 | Commit/purchase "other" Mortgage loans, svc retained |  | \$0 |
| 2028 | Commit/sell 3- or 5-yr Treasury ARM loans, svc retained |  | \$10 |
| 2030 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc retained |  | \$13 |
| 2032 | Commit/sell 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc retained | 16 | \$1,300 |
| 2034 | Commit/sell 25- to 30-yr FRM loans, svc retained | 21 | \$3,655 |
| 2036 | Commit/sell "other" Mortgage loans, svc retained |  | \$1 |
| 2046 | Commit/purchase 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$10 |
| 2048 | Commit/purchase 3 -yr or $5-\mathrm{yr}$ Treasury ARM MBS |  | \$25 |
| 2050 | Commit/purchase 5-yr or 7-yr Balloon or 2-step MBS |  | \$20 |
| 2052 | Commit/purchase $10-$ - $15-$, or $20-\mathrm{yr}$ FRM MBS |  | \$9,504 |
| 2054 | Commit/purchase 25 - to 30 -year FRM MBS | 6 | \$26,130 |
| 2066 | Commit/sell 6-mo or 1-yr Treasury or LIBOR ARM MBS |  | \$50 |
| 2068 | Commit/sell 3- or 5-yr Treasury ARM MBS |  | \$519 |
| 2070 | Commit/sell 5- or 7-yr Balloon or 2-step MBS |  | \$37 |
| 2072 | Commit/sell $10-$, $15-$, or $20-\mathrm{yr}$ FRM MBS | 8 | \$13,091 |
| 2074 | Commit/sell 25 - or 30-yr FRM MBS | 10 | \$28,468 |

## AGGREGATE SCHEDULE CMR REPORT SUPPLEMENTAL REPORTING

Area: West

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Firms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 2106 | Commit/purch 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$247 |
| 2110 | Commit/purch 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$89 |
| 2112 | Commit/purchase 10-, 15-, or $20-\mathrm{yr}$ FRM loans, svc released |  | \$159 |
| 2114 | Commit/purchase 25- or 30-yr FRM loans, svc released |  | \$970 |
| 2116 | Commit/purchase "other" Mortgage loans, svc released |  | \$3 |
| 2126 | Commit/sell 6-mo or 1-yr Treas/LIBOR ARM Ins, svc released |  | \$3 |
| 2128 | Commit/sell 3- or 5-yr Treasury ARM loans, svc released |  | \$320 |
| 2130 | Commit/sell 5- or 7-yr Balloon/2-step mtg Ins, svc released |  | \$1 |
| 2132 | Commit/sell 10-, 15-, or 20-yr FRM loans, svc released | 13 | \$104 |
| 2134 | Commit/sell $25-$ or $30-\mathrm{yr}$ FRM loans, svc released | 20 | \$383 |
| 2136 | Commit/sell "other" Mortgage loans, svc released |  | \$81 |
| 2202 | Firm commitment to originate 1-month COFI ARM loans |  | \$18 |
| 2204 | Firm commit/originate 6-month or 1-yr COFI ARM loans |  | \$7 |
| 2206 | Firm commit/originate 6-mo or 1-yr Treas or LIBOR ARM Ins | 8 | \$34 |
| 2208 | Firm commit/originate 3- or 5-yr Treasury ARM loans | 6 | \$14 |
| 2210 | Firm commit/orig 5- or 7-yr Balloon or 2-step mtg Ins |  | \$4 |
| 2212 | Firm commit/originate 10-, 15-, or 20-year FRM loans | 15 | \$108 |
| 2214 | Firm commit/originate 25 - or 30 -year FRM loans | 14 | \$172 |
| 2216 | Firm commit/originate "other" Mortgage loans | 12 | \$42 |
| 3032 | Option to sell 10-, 15-, or 20 -year FRMs |  | \$3 |
| 3034 | Option to sell 25 - or 30-year FRMs |  | \$7,187 |
| 3074 | Short option to sell 25 - or 30-yr FRMs |  | \$1 |
| 4002 | Commit/purchase non-Mortgage financial assets | 16 | \$596 |
| 4006 | Commit/purchase "other" liabilities |  | \$5 |
| 4022 | Commit/sell non-Mortgage financial assets |  | \$80 |
| 5002 | IR swap: pay fixed, receive 1-month LIBOR |  | \$1,082 |
| 5004 | IR swap: pay fixed, receive 3 -month LIBOR IR swap: pay fixed, receive 6-month LIBOR | 6 | \$32,064 |
| 5006 |  |  | \$95 |

## AGGREGATE SCHEDULE CMR REPORT

## SUPPLEMENTAL REPORTING

Area: West

## Amounts in Millions

## SUPPLEMENTAL REPORTING FOR FINANCIAL DERIVATIVES AND OFF-BALANCE-SHEET POSITIONS

| Contract Code | Off-Balance-Sheet Contract Positions | \# Firms if \# > 5 | Notional Amount |
| :---: | :---: | :---: | :---: |
| 5008 | IR swap: pay fixed, receive COFI |  | \$9 |
| 5022 | IR swap: pay fixed, receive the prime rate |  | \$100 |
| 5024 | IR swap: pay 1-month LIBOR, receive fixed |  | \$1,087 |
| 5026 | IR swap: pay 3-month LIBOR, receive fixed |  | \$20,181 |
| 5104 | IR swaption: pay fixed, receive 3-month LIBOR |  | \$4,250 |
| 5126 | IR swaption: pay 3-month LIBOR, receive fixed |  | \$4,000 |
| 5226 | Short IR swaption: pay 3-mo LIBOR, receive fixed |  | \$51 |
| 5502 | IR swap, amortizing: pay fixed, receive 1-month LIBOR |  | \$8 |
| 5524 | IR swap, amortizing: pay 1-month LIBOR, receive fixed |  | \$8 |
| 5572 | IR swap, amortizing: pay 1-mo LIBOR, receive MBS coupon |  | \$14 |
| 6002 | Interest rate Cap based on 1-month LIBOR |  | \$114 |
| 6004 | Interest rate Cap based on 3-month LIBOR |  | \$41 |
| 6020 | Interest rate Cap based on cost-of-funds index (COFI) |  | \$281 |
| 6032 | Short interest rate Cap based on 1-month LIBOR |  | \$64 |
| 6050 | Short interest rate Cap based on cost-of-funds index |  | \$281 |
| 7004 | Interest rate floor based on 3-month LIBOR |  | \$900 |
| 9502 | Fixed-rate construction loans in process | 45 | \$957 |
| 9512 | Adjustable-rate construction loans in process | 35 | \$891 |

