

int

DEPARTMENT OF THE TREASURY  
Office of Thrift Supervision

[No. 98-117]

Financial Management Policies

**AGENCY:** Office of Thrift Supervision

**ACTION:** Notice of Final Thrift Bulletin.

**SUMMARY:** The Office of Thrift Supervision (OTS) is adopting Thrift Bulletin 13a, which provides guidance on the management of interest rate risk, investment securities, and derivatives activities. The Bulletin also describes the guidelines OTS examiners will use in assigning the "Sensitivity to Market Risk" component rating under the Uniform Financial Institutions Rating System.

pl

**EFFECTIVE DATE:** [Insert date of publication in the *Federal Register*.]

**FOR FURTHER INFORMATION CONTACT:** Ed Irmeler, Senior Project Manager, (202) 906-5730 or Anthony G. Cornyn, Director, Risk Management Division, (202) 906-5727, Office of Thrift Supervision.

**SUPPLEMENTARY INFORMATION:**

The Office of Thrift Supervision is today adopting the attached document, Thrift Bulletin 13a (TB 13a), *Management of Interest Rate Risk, Investment Securities, and*

*Derivative Activities*, (FFIEC Policy Statement),<sup>1</sup> the FFIEC-member agencies have discontinued use of the three-part test for suitability of investment securities. Accordingly, the Bulletin describes the types of analysis institutions should perform prior to purchasing securities or financial derivatives. The Bulletin also provides guidelines on the use of certain types of securities and financial derivatives for purposes other than reducing portfolio risk. The final regulation on financial derivatives, published elsewhere in this issue of the *Federal Register*, as supplemented by the guidance in this final TB 13a, replaces existing regulations governing futures (12 CFR 563.173), forward commitments (12 CFR 563.174), and options (12 CFR 563.175). TB 13a also replaces guidance contained in Thrift Bulletin 52 (*Supervisory Statement of Policy on Securities Activities*), Thrift Bulletin 52-1 ("*Mismatched*" *Floating Rate CMOs*), and Thrift Bulletin 65 (*Structured Notes*).

Finally, TB 13a provides detailed guidelines for implementing part of the Notice announcing the revision of the Uniform Financial Institutions Rating System (i.e., the CAMELS rating system), published by the FFIEC.<sup>2</sup> That publication announced revised interagency policies, that among other things, established the Sensitivity to Market Risk component rating (the "S" rating). TB 13a provides quantitative guidelines for an initial assessment of an institution's level of interest rate risk. Examiners have broad discretion in implementing those guidelines. It also provides guidelines concerning the factors examiners consider in assessing the quality of an institution's risk management systems and procedures. Guidance on the topic of assigning the "S" rating is largely new, though TB 13a replaces the rather limited guidelines contained in New Directions Bulletin 95-10.

---

<sup>1</sup> 63 FR 20191 (April 23, 1998).

<sup>2</sup> 61 FR 67021 (December 19, 1996).

## Differences Between Proposed and Final Versions of TB 13a

On April 23, 1998, OTS published a proposed TB 13a.<sup>3</sup> The content of the final TB 13a is, in most respects, the same as the proposed TB 13a. Two significant changes were made, however, in response to comment letters.

### 1. Guidelines for Assessing the Level of Risk

The guidelines examiners will use to initially assess the level of interest rate risk at an institution, for purposes of assigning the Sensitivity to Market Risk ("S") component rating were contained in a matrix shown as Table 1 in the proposed TB. Based on comments received and on further analysis, OTS has decided to revise those guidelines. The revised guidelines are contained in Part IV.A.3 of TB 13a. A comparison of the ratings that are likely to result from the final guidelines with those from the proposed guidelines is contained in Part 1.d of the discussion of comments, below.

### 2. Transactions in Financial Derivatives or Complex Securities that Do Not Reduce Risk

Part III.A.3 of the proposed TB stated that the use of financial derivatives or complex securities with high price sensitivity should generally be limited to transactions that lower an institution's interest rate risk. An institution using such instruments for purposes other than reducing portfolio risk should do so in accordance with safe and sound practices and:

- (a) obtain written authorization from its board of directors to use such instruments for a purpose other than to reduce risk; and

---

<sup>3</sup> 63 FR 20257 (April 23, 1998).

(b) ensure that, after the proposed transaction(s), the institution's Post-shock NPV

Ratio would not be less than 6 percent.

As a result of comments received, OTS has decided to reduce the 6 percent threshold in condition (b), above, to 4 percent. The reasons for this change are discussed below in Part 3.g of the discussion of comments.

### **Summary of Comments**

The comment period ended on June 22, 1998. OTS received twenty-seven comments. Commenters included: twenty savings associations, five trade associations, one law firm, and one registered investment adviser. Furthermore, OTS met with representatives of several institutions and an industry trade group to discuss the proposed TB. The following summary identifies and discusses the major issues raised in the comment letters and OTS's responses to the issues.

#### **1. General Issues**

##### **a. Coordination with Banking Agencies**

Several commenters argued that OTS should coordinate the TB with guidance issued by the other banking agencies. A number suggested that OTS should adopt the guidance that the other federal banking agencies have adopted with respect to the management of both interest rate risk and investment and derivatives activities.

As a member of the FFIEC, OTS works closely with the other banking agencies on the coordination of supervisory policies. When appropriate, OTS and the other members of the

FFIEC adopt uniform policies.<sup>4</sup> At the same time, the members of the FFIEC recognize that it is not possible to achieve uniformity in all areas of supervision and regulation. OTS's supervisory efforts have, since at least the mid-1980s, placed more emphasis on interest rate risk than have other regulators. This difference in emphasis reflects the nature of the thrift industry's basic business which has historically given thrift institutions a propensity toward maturity mismatching. OTS has utilized the economic value concept (as described in the proposed TB) to measure interest rate risk since the adoption of the original TB 13 in 1989. The guidelines described in the proposed TB do not represent so much a new initiative to be coordinated with the other agencies, as an attempt to update and improve consistency across OTS-regulated institutions in the application of OTS's existing approach to assessing interest rate risk.

The proposed guidelines for investment securities and financial derivatives are more detailed than those published in the FFIEC Policy Statement, but are completely consistent with that policy statement. OTS believes the added level of detail in its guidelines will be helpful to examiners and will result in greater consistency of application. OTS also believes the level of detail will be helpful to institutions, not because OTS has a desire to "micromanage" those institutions, but because OTS wants to reduce needless uncertainty about how to interpret the guidance and how examiners will apply it.

#### b. Competitive Equity

---

<sup>4</sup> See Section 303 of the Riegle Community Development and Regulatory Improvement Act of 1994. Pub.L. 103-325 (September 25, 1994).

A number of commenters argued that thrifts would be harmed competitively because other financial institutions do not have comparable guidelines, with respect to either the acquisition of securities and derivatives or the "S" rating. This is not a valid criticism. The purpose of TB 13a is two-fold: (1) to provide guidance to thrift institutions on the management of interest rate risk, including investment and derivative activities, and (2) to describe the framework that OTS examiners will use in assigning the "S" rating component. Both the proposed guidelines on the management of interest rate risk and the framework for assigning "S" ratings are consistent with guidelines issued by the other federal banking agencies. The only significant constraint in the guidelines is on the ability of a small fraction of the thrift industry to acquire financial derivatives and some volatile securities for purposes other than reducing market risk. This aspect of the guidelines is appropriate, as the limitation applies only to those institutions least able to bear additional risk.

Comparing the fairness of "S" ratings at OTS-regulated institutions with those at other institutions is not a straightforward exercise because of the typically higher levels of interest rate risk that one might expect at thrifts. As stated earlier, the proposed guidelines for the "S" rating do not so much reflect a new approach in the way OTS assesses interest rate risk but rather provide quantitative guidance to examiners in applying the current assessment process. Thrifts have competed successfully under that process for a number of years. Moreover, it is highly unlikely that the guidelines would result in harsher "S" ratings than OTS examiners have assigned historically. Available evidence (see section 1.d below) indicates that the opposite might occur.

*c. De Facto Capital Requirement*

A number of commenters asserted that the proposed guidelines for assigning the “S” rating would create a *de facto* higher capital requirement. This criticism is not valid for several reasons. First, the proposed TB reflects the concept that institutions with higher levels of capital should have greater freedom to engage in risk-taking. Thus, for a given amount of interest rate risk – as indicated by the Sensitivity Measure – institutions with higher Post-shock NPV Ratios receive better “S” component ratings under the guidelines (see Glossary in TB 13a for definitions of these terms). The fact that examiners also assign a capital adequacy (i.e., “C”) component rating to the institution under the CAMELS rating system does not undermine the validity of this approach for gauging the level of risk. If capital appears to be “double counted” with this approach to assigning the S rating, it is only because capital adequacy – the ability to absorb unexpected losses – is central to evaluating an institution’s safety and soundness.

Second, the CAMELS rating system explicitly calls for consideration of an institution’s capital position in assessing the “S” component rating. For example, the description of the 2 rating says in part: “The level of earnings and **capital** provide adequate support for the degree of market risk taken by the institution [emphasis added].”<sup>5</sup> Moreover, other risk assessments under the CAMELS rating system also consider capitalization. For example, the rating level of 1 for the asset quality (“A”) component rating is described in the interagency document as: “A rating of 1 indicates strong asset quality and credit administration practices. Identified weaknesses are minor in nature and risk exposure is modest **in relation to capital protection** and management’s abilities... [emphasis added].”<sup>6</sup>

---

<sup>5</sup> 61 FR at 67029.

<sup>6</sup> 61 FR at 67027.

Third, unlike a regulatory minimum capital requirement, the guidelines do not establish a minimum level of capital. There are only two ways in which an institution can achieve compliance with a regulatory minimum capital requirement – raise additional capital or shrink the asset base. Under the guidelines, however, institutions have the third option of reducing the level of interest rate risk in their portfolio. Even institutions with very low Post-shock NPV Ratios can receive ratings of 1 or 2 if their level of interest rate risk is also very low.

Finally, even if one subscribes to the view that the guidelines are a form of capital requirement, it is doubtful that the guidelines would require generally higher capital requirements for the industry because overall CAMELS ratings are unlikely to change, as will be discussed in section 1.d, below.

Several commenters argued that the guidelines would create incentives to take additional credit risk. Some institutions that anticipate receiving a lower “S” rating under the proposed guidelines might choose to reduce interest rate risk, while simultaneously increasing credit risk to maintain profitability levels. Determining the tradeoff between these two types of risk is not new, however; it is a normal part of the business of running a depository institution. The institution must decide for itself what it will do, subject to safety and soundness considerations.

Several commenters claimed that the guidelines would disadvantage “traditional” portfolio lenders that concentrate on making fixed-rate mortgage loans. Some institutions that concentrate on fixed-rate mortgages are highly interest rate sensitive and are, therefore, more prone to receiving a poor “S” rating. Nonetheless, many such institutions would fare quite well under the proposed guidelines because they maintain relatively high levels of economic capital

(NPV), mitigating the high sensitivity. Other alternatives available to such an institution are to reduce the extent of the maturity mismatch by adjusting their product mix or to engage in hedging activities.

Another commenter suggested that OTS should not revise TB 13 at this time because interest rates have been relatively stable. The present time offers an ideal opportunity to adopt the proposed changes. Establishing sound regulatory policies is most difficult during times of stress or when the industry is unhealthy, because even good policies may exacerbate problems in some segments of the industry. Today's industry is stronger than it has been in years, interest rates have been generally falling, earnings have been solid, the industry is well-capitalized, and the number of problem institutions is very low. This is an ideal environment in which to revise sound interest rate risk guidelines.

#### d. Anticipated Impact of Guidelines

Table 1, in Part IV.A.3 of the proposed TB, was a matrix containing the guidelines OTS proposed to use in initially assessing the Level of Interest Rate Risk in determining the "S" component rating. Many commenters were concerned that those proposed guidelines would adversely affect the "S" component ratings of the industry. Several commenters urged OTS to review empirical evidence on how institutions would be affected by the guidelines before adopting the proposal. OTS did analyze how institutions might be rated under the proposed guidelines. A summary of this analysis is shown in the table below.

Comparison of Actual Component Ratings  
with Proposed Rating Guidelines and Final Rating Guidelines

|   | <u>1</u>   | <u>2</u>   | <u>3</u>   | <u>4</u>  |
|---|------------|------------|------------|-----------|
| <b>Actual S Ratings</b>                               | <b>32%</b> | <b>57%</b> | <b>10%</b> | <b>1%</b> |
| <b>Using Proposed Rating Guidelines<sup>1</sup>:</b>  |            |            |            |           |
| o Alone   | 63         | 23         | 14         | 1         |
| o With "M" Rating as Proxy for Qualitative Assessment | 25         | 52         | 20         | 3         |
| <b>Using Final Rating Guidelines<sup>2</sup>:</b>     |            |            |            |           |
| o Alone   | 73         | 20         | 6          | 1         |
| o With "M" Rating as Proxy for Qualitative Assessment | 28         | 55         | 14         | 3         |

<sup>1</sup> The "Proposed Rating Guidelines" ratings matrix had four rows in which the Post-shock NPV Ratio had the following ranges: Under 4%, 4% to 8%, 8% to 12%, and Over 12%. The matrix had four columns in which the Interest Rate Sensitivity Measure had the following ranges: 0 to 100 b.p., 100 to 200 b.p., 200 to 400 b.p., and Over 400 b.p.

<sup>2</sup> The "Final Rating Guidelines" matrix has four rows in which the Post-shock NPV Ratio has been changed to the following ranges: Under 4%, 4% to 6%, 6% to 10%, and Over 10%. The four columns of the matrix are unchanged from the Proposed Guidelines.

The first row of the table shows the distribution of the actual "S" component ratings assigned during the most recent examination cycle. About one-third of all institutions received an "S" rating of 1 at their most recent examination. More than half received a rating of 2.

The second row shows what the distribution would have been if those same component ratings had been determined by applying the Proposed Rating Guidelines in a totally mechanical way (i.e., with no consideration for the quality of risk management practices, using the NPV data available at the time of each institution's examination). Although the proportion of institutions with "S" ratings of 3 increased (from 10% of all institutions to 14%), the ratings of

many more institutions improved than worsened under this simple analysis. These results, however, omit the effect of the examiner's assessment of the institution's risk management practices.

Table 2, in Part III.C of the proposed TB, described how various combinations of Level of Interest Rate Risk and Quality of Risk Management Practices would likely translate into different ratings for the "S" component. The third row of the table here shows the ratings distribution that would have occurred had the guidelines in Tables 1 and 2 of the proposed TB both been applied mechanically – and had examiners assessed each institution's Quality of Risk Management Practices to be of identical quality as the actual Management ("M") component rating assigned the institution. The ratings in this row are significantly harsher than those in the previous row. In fact, they overstate considerably the amount by which the ratings would worsen from the previous row. An institution's "M" rating is often downgraded for reasons other than concerns about its interest rate risk management practices (e.g., asset quality problems, credit underwriting deficiencies, etc.). Consequently, the ratings that result from using the "M" component rating as a proxy for an examiner's qualitative assessment of an institution's risk management practices will be overly severe. If the guidelines in Tables 1 and 2 of the proposed TB had actually been applied, the proportions of the industry receiving each "S" rating would probably have fallen between the proportions shown in the second and third rows of the table. While broadly similar to the "S" ratings actually assigned, it is likely they would have resulted in somewhat greater numbers of 3 and 4 ratings than were actually assigned.

After considering the comments and the updated analysis, OTS has decided to adopt a less stringent set of guidelines for assessing the level of risk (see Table 1 in the final TB). The

remaining two rows of the table above show how these "Final Rating Guidelines" compare with the actual "S" ratings and with the "Proposed Rating Guidelines." The reasons for this change are as follows.

The current "S" ratings reflect the evaluation of experienced OTS examiners. OTS believes that, in the aggregate, its examiners' conclusions appropriately characterize the current distribution of risk and risk management practices in the thrift industry. The purpose of the guidelines is to provide examiners with a common starting point for assessing an individual institution's sensitivity to interest rate risk. This, in turn, should help produce more consistent ratings. While individual institutions' ratings may change as examiners use their discretion in applying these guidelines, OTS believes the overall distribution of ratings will likely remain the same.

Consequently, the choice between the two sets of rating guidelines was based on two factors. First, during the last examination cycle, the Final Rating Guidelines would have produced more 1 ratings than the Proposed Rating Guidelines, but would have produced fewer 3 ratings. A high proportion of 1 ratings might raise ratings expectations of some institutions that may be unfounded because of examiner concerns with risk management practices, but this disparity is not a major flaw in the guidelines. Whether the "S" component rating turns out to be a 1 or 2 rarely has a significant effect on the outcome of the overall examination.

The second factor, the difference in the 3 ratings assigned under the two sets of rating guidelines, has a greater potential to substantively affect an institution because it heightens the possibility that a composite rating of 3 or worse may be assigned. Absent any consideration of the institution's risk management practices, the Proposed Rating Guidelines would have

resulted in about 15% of OTS thrifts receiving ratings of 3 or worse. In fact, only about 11% of thrifts received ratings of 3 or worse. This suggests that the Proposed Rating Guidelines might be too harsh, particularly when qualitative assessments are factored in. The Final Rating Guidelines would, by themselves, have assigned ratings of 3 or worse to only about 7% of institutions. With the effects of the qualitative assessments factored in, that proportion might well have increased, but it likely would have been closer to the proportion of 3s and 4s actually assigned (11%) than would have been the case under the Proposed Rating Guidelines. On that basis, the Final Rating Guidelines are preferable.

## 2. Legal Status of TB 13a and Interest Rate Risk Capital Component Regulation

OTS received comments regarding the legal status of Thrift Bulletin 13a and the future of the interest rate risk component of the risk based capital requirement. OTS has addressed these issues in its final rule on financial derivatives, published elsewhere in today's issue of the *Federal Register*.

## 3. Comments Pertaining to Specific Parts of Proposed TB 13a

### a. Limits on Change in NPV

One commenter criticized the two exhibits in Part II. A.1 of the proposed TB. These exhibits illustrated the interest rate risk limits a board of directors might establish. The commenter argued that the exhibits were unrealistically conservative and should be revised to portray a more typical institution. OTS has decided the exhibits and much of the accompanying

discussion are unnecessary. The final Bulletin replaces the two exhibits with a simple discussion of how a board might choose to specify its limits.

b. Prudence of IRR Limits

As described in Part II. A.3 of the proposed TB, an institution's interest rate risk limits generally will not be considered prudent if the limits permit NPV ratios that would ordinarily be considered to be of "Significant Risk" or to warrant an "S" rating of 3 or worse. Several commenters objected that this approach is too restrictive of the board's choices.

OTS has decided to retain this approach for several reasons. First, it is no more restrictive than the guidelines contained in Table 1 for assessing the level of interest rate risk (discussed above). Moreover, this approach is a reasonable basis for assessing board limits and is consistent with the measurement approach used throughout the TB. If the board permits a level of risk that would ordinarily be considered "Significant" based on OTS's rating guidelines, it would be inconsistent for OTS to consider those limits to be sufficiently conservative. The final TB, however, emphasizes that this evaluation is not a simple pass-or-fail judgment, and, moreover, that it is just one factor in the examiner's qualitative assessment.

c. Revision of IRR Limits

Another commenter criticized the discussion in Part II.A.4 of the proposed TB regarding revisions to a board's interest rate risk limits. The commenter argued that this discussion imposed unnecessary "micromanagement" on the industry. This section addresses the practice of revising board limits to accommodate existing violations of previously set limits.

This practice is generally inappropriate, has occurred too frequently at some institutions, and may be indicative of deficiencies in board oversight. Explicit discussion of such practices should reduce their incidence.

d. Interest Rate Sensitivity of NPV for Institutions Above \$1 Billion in Assets

Under Part II.B.2 of the proposed TB, institutions with more than \$1 billion in assets would be expected to determine their own NPV measures. Several commenters recommended that OTS, like the FFIEC, accept any reasonable model for measuring risk, not just NPV models. For internal management purposes, institutions are free to use whatever risk measurement systems they find most useful. However, from a regulatory perspective, NPV measurements provide a valuable characterization of an institution's interest rate risk. NPV provides a consistent measure that considers all future cash flows expected to result from all on- and off-balance sheet financial instruments, while also considering embedded options. NPV, thus, provides the agency with a yardstick against which risk at any thrift may be measured and compared with that of other institutions. For that reason, OTS collects financial data that permits it to calculate NPV for all institutions over \$300 million, and many under that size. These NPV estimates are, however, necessarily based on generic assumptions regarding such factors as prepayment rates and deposit decay rates. Because of the importance of ensuring the safety and soundness of large institutions, OTS believes large institutions should have the means of improving these regulatory measures and be able to accurately measure NPV internally, taking into account the institution's individual characteristics.

Rather than expecting institutions to calculate NPV even if they do not use it as a management tool, one commenter recommended that OTS should simply provide such

institutions with the OTS NPV results. However, large institutions have already incurred the cost of establishing an NPV measurement system based on the guidelines in Thrift Bulletin 13, published in January 1989. As there will be some ongoing costs of maintaining that system, OTS did consider exempting some large institutions from internal NPV modeling. OTS agrees with the other FFIEC agencies, however, that large, sophisticated institutions should be capable of measuring the economic value of equity and assessing their interest rate sensitivity.

Accordingly, OTS has not changed this guideline.

One commenter argued that institutions with internal models should not have to file Schedule CMR, which provides the financial data used by the OTS Model. OTS believes there is value in collecting such data and calculating the OTS NPV estimates even for institutions that also calculate their own. Any two models will seldom produce exactly the same results because of differences in their calculation methodologies, factual data inputs, or assumptions. Hence, the two sets of results may be used to provide a check on one another. The cost of filing Schedule CMR for an institution that maintains a sophisticated measurement system of its own should be minimal. Further, this process permits the production of peer group comparisons, which provide useful information for OTS and for boards of directors. No change is being made to the CMR filing requirements.

e. Investment Securities and Financial Derivatives

Several commenters stated that the proposed guidelines for investment securities and derivatives in Part III of the proposed TB are not necessary, and that OTS should adopt the FFIEC Policy Statement without modification. In issuing that Statement, OTS and the other agencies recognized that the guidance contained in the FFIEC Policy Statement might not be

sufficient for the purposes of each agency. In fact, the FFIEC Policy states that, “Each agency may issue additional guidance to assist institutions in the implementation of the statement.”<sup>7</sup>

This language provides the member agencies, including OTS, with the ability to issue more detailed guidance on securities and derivatives activities, including guidance on pre-purchase analysis and stress testing.

While the FFIEC Policy Statement provides sound guidance on investment securities and end-user derivatives activities, OTS determined it would be desirable to explain to the industry how it will interpret and implement the FFIEC Policy Statement, particularly in those areas where some additional clarification or specificity is needed. Accordingly, OTS has decided to use TB 13a to implement the FFIEC Policy Statement.

#### f. Analysis and Stress Testing

Several commenters objected to the guidance in Part III.A of the proposed TB addressing pre-purchase analysis and stress testing of complex securities and financial derivatives. These commenters also stated that such guidance conflicts with, or is more onerous than, the FFIEC Policy Statement. The commenters also asserted that the OTS guidance would place OTS-supervised institutions at a competitive disadvantage *vis-à-vis* non-OTS-supervised institutions.

The FFIEC Policy Statement states that institutions should conduct a pre-purchase analysis for “complex instruments, less familiar instruments, and potentially volatile

---

<sup>7</sup> 63 FR 20191.

instruments.”<sup>8</sup> (The FFIEC Policy Statement does not define the terms “complex instruments,” “less familiar instruments,” or “potentially volatile instruments.”) The FFIEC Policy Statement states that:

For relatively more complex instruments, less familiar instruments, and potentially volatile instruments, institutions should fully address pre-purchase analyses in their policies. Price sensitivity analysis is an effective way to perform the pre-purchase analysis of individual instruments. For example, a pre-purchase analysis should show the impact of an immediate parallel shift in the yield curve of plus and minus 100, 200, and 300 basis points. Where appropriate, such analysis should encompass a wider range of scenarios, including non-parallel changes in the yield curve. A comprehensive analysis may also take into account other relevant factors, such as changes in interest rate volatility and changes in credit spreads.<sup>9</sup>

Some commenters may have interpreted this statement to mean that a pre-purchase analysis showing the price impact of parallel shifts in the yield curve of plus and minus 100, 200, and 300 basis points is not expected for complex securities and derivatives. OTS, however, disagrees with that interpretation. Management should understand the price sensitivities of investments and derivatives prior to their acquisition. Moreover, the pre-purchase analysis guidance in the proposed TB is consistent with the FFIEC Policy Statement. This guidance is designed to foster sound investment practice and should not disadvantage savings associations *vis-à-vis* other depository institutions.

---

<sup>8</sup> 63 FR at 20195.

<sup>9</sup> 63 FR at 20195.

Several commenters indicated that the proposed guidelines for analyzing/testing securities and derivatives are too detailed and go beyond the guidance in the FFIEC Policy Statement. OTS has concluded that the detail in the proposed guidelines is appropriate and is consistent with the FFIEC Policy Statement.

One commenter stated that the guidelines for analyzing/testing securities and derivatives should focus only on the plus and minus 200 basis point scenarios. There is considerable benefit to be derived from evaluating potential investment and derivative transactions in the context of several alternative scenarios. The advantage of conducting multiple scenario analysis is that decision-makers will consider environments that they might otherwise ignore. Moreover, as shown in the portion of the FFIEC Policy Statement quoted above, OTS and the other members of the FFIEC agree that the stress testing of securities and derivatives should not be limited to the plus and minus 200 basis point rate scenario.

g. Limitation on transactions involving derivatives and complex securities with high price sensitivity

A number of commenters criticized Part III.A.3 of the proposed TB on transactions involving derivatives and complex securities with high price sensitivity. Under the proposal, an institution should not engage in a "risk increasing transaction" involving derivatives or complex securities with high price sensitivity if the transaction would cause the institution's Post-shock NPV Ratio to fall below 6 percent.

One commenter stated that the 6 percent threshold is not needed because guidelines calling for self-imposed risk limits will serve the purpose of constraining excessive risk taking. Another commenter noted that the 6 percent threshold is problematic because some hedging transactions may reduce risk in some – but not all – interest rate scenarios. One commenter noted that the threshold may discourage transactions where the incremental increase in risk may be insignificant. Another commenter noted that the proposed 6 percent limitation is more onerous than the former FFIEC “high-risk test,” which was recently eliminated.

Upon reconsideration, OTS has concluded that the proposed 6 percent threshold may be too restrictive, particularly in light of the other safeguards in the TB. For example, board-approved interest rate risk limits should discourage institutions from engaging in risk-increasing transactions that would cause their institution’s Post-shock NPV Ratio to fall to a low level. Moreover, if an institution intends to use derivatives or complex securities with high price sensitivity for purposes other than reducing market risk, it should obtain the prior approval of its board of directors. In addition, the examiner guidance for assigning “S” ratings should discourage institutions with relatively low Post-shock NPV Ratios from using such instruments for non-risk-reducing purposes. Accordingly, OTS is lowering the 6 percent threshold to 4 percent in the final Thrift Bulletin 13a. Under the guidelines for the “S” rating, institutions with less than a 4 percent Post-shock NPV Ratio will typically receive adverse ratings unless they have very low interest rate sensitivity. In general, the use of financial derivatives or complex securities with high price sensitivity should be limited to transactions that lower an institution’s interest rate risk.

#### h. Significant Transactions

Several commenters objected to guidance, in Part III.A.1 of the proposed TB, that institutions should conduct a pre-purchase portfolio sensitivity analysis for any “significant transaction” involving securities or financial derivatives. Under the proposed guidelines, a significant transaction is defined as any transaction that might reasonably be expected to increase an institution’s Sensitivity Measure by more than 25 basis points. The definition of a “significant transaction,” was intended to provide a wide “safe harbor” for savings associations by limiting the number of transactions subject to the incremental portfolio analysis. Very few transactions are likely to be large enough to meet the 25 basis point test.

Several commenters noted that by defining a “significant transaction” in quantitative terms, OTS might encourage institutions to circumvent the guidance for pre-purchase analysis by entering into a series of smaller transactions. One commenter noted that the FFIEC Policy Statement is silent on what is a significant transaction and indicated that the definition should be left to management. The FFIEC Policy states, “When the incremental effect of an investment position is likely to have a significant effect on the risk profile of the institution, it is a sound practice to analyze the effect of such a position on the overall financial condition of the institution.”<sup>10</sup> Another commenter suggested that the definition of “significant” transaction should vary depending on an institution’s financial condition and management sophistication.

Although some institutions might enter into smaller transactions to avoid the proposed guidance on incremental portfolio analysis, institutions would have little to gain by doing so. It is clearly in an institution’s self-interest to understand how significant transactions might alter

---

<sup>10</sup> 63 FR at 20195.

its overall interest rate sensitivity. Moreover, while few transactions meet the proposed 25 basis point threshold, the analysis called for by the guidelines should not be a burden to well-run institutions that have adequate risk monitoring systems in place.

The suggestion that the definition of “significant” should vary with the financial condition and management sophistication of the institution is reasonable and is consistent with OTS’s risk-based approach to supervision. In this instance, however, OTS believes that it is more beneficial to provide certainty by adopting a simple rule of thumb under which *incremental portfolio analyses would be expected only relatively infrequently*. Accordingly, OTS has decided to retain the 25 basis point threshold for defining a significant transaction.

i. Definition of Complex Securities

Several commenters criticized the proposed definition of a “complex security” in Part III.A of the proposed TB. Several commenters also noted that identifying selected types of complex securities for special analysis is inconsistent with the FFIEC Policy Statement, which did not define the term. A few respondents argued that the term should be left undefined, fearing that an explicit definition would discourage thrifts from buying complex securities because such securities might be viewed negatively by examiners.

OTS and the other members of the FFIEC agree that “complex securities” require more analysis than non-complex securities. The FFIEC Policy states: “For relatively more complex instruments, less familiar instruments, and potentially volatile instruments, institutions

should fully address pre-purchase analysis in their policies.”<sup>11</sup> OTS recognizes that the proposed definition of a “complex security” is imprecise. Nevertheless, we believe the definition will provide guidance and will avoid – or at least reduce – disagreements between examiners and thrift management.

Some commenters thought that the proposed definition of a “complex security” was overly broad. Others noted that the proposed definition included securities that few would consider to be truly complex and excluded others – such as mortgage-pass-through-securities – that are actually highly complex. As defined in proposed TB 13a, the term “complex security” includes any collateralized mortgage obligation, real estate mortgage conduit, callable mortgage-pass through security, stripped-mortgage-backed-security, structured note, and any security not meeting the definition of an “exempt security.” An “exempt security” includes: (1) standard mortgage-pass-through securities, (2) non-callable, fixed rate securities, and (3) non-callable floating rate securities whose interest rate is (a) not leveraged (i.e., not based on a multiple of the index), and (b) at least 400 basis points from the lifetime rate cap at the time of purchase.

While OTS recognizes that the proposed definition is imperfect and that certain securities that would be classified as “complex” under the proposed definition, such as “plain vanilla” CMO tranches, are viewed as non-complex securities by some market participants, OTS doubts that attempts to develop a highly refined definition of a complex security would be well received. Accordingly, OTS has decided to leave the proposed definition of a complex security substantially intact. However, OTS is simplifying the definition of an “exempt security.” Under the modified definition, an “exempt security” includes non-callable, “plain

---

<sup>11</sup> 63 FR at 20195.

vanilla” instruments of the following types: (1) mortgage-pass-through securities, (2) fixed-rate securities, and (3) floating rate securities.

j. Overemphasis on Price Sensitivity

One respondent suggested that the guidelines for pre-purchase analysis in the proposed TB should focus on earnings sensitivity and total return analysis, not just on price sensitivity. OTS agrees that institutions should not focus on price sensitivity to the exclusion of other relevant considerations. Accordingly, the final Bulletin has been modified to stress the importance of taking other factors, such as total return, into account in conducting pre-purchase analysis.

k. Use of Dealer/Issuer Information

One commenter suggested that Part III.A.1 of the proposed TB be modified to permit the use of dealer/issuer information in conducting pre-purchase analysis. The FFIEC Policy states that institutions should conduct their own in-house pre-acquisition analysis, or to the extent possible, make use of specific third party analyses that are independent of the seller or counterparty. Similarly, the proposed TB states that an institution may rely on an analysis conducted by an independent third party (i.e., someone other than the seller or counterparty), provided management understands the analysis and its key assumptions. Nothing in the FFIEC Policy or TB 13a prohibits an institution from using information provided by a dealer or issuer; however, both caution against relying solely on dealer/issuer generated analysis for pre-purchase analysis.

## I. Assessing the Level of Interest Rate Risk

Several commenters objected to the guidelines for determining the level of interest rate risk, in Part IV.A of the proposed TB. Commenters argued that NPV is a liquidation model that is not relevant for a going concern. As defined in the proposed TB, NPV does not attempt to account for the effects of all future actions by an institution (e.g., reinvestment decisions, business growth, strategy changes, etc.). As such, it may technically be considered a liquidation analysis, but that does not diminish its relevance for “going concerns.” Mutual funds are going concerns, yet their net asset value is clearly of interest to shareholders. Borrowers may be viewed as going concerns, yet their net worth is of interest to lenders. A depository institution’s NPV represents the major part of its total economic value and is, therefore, of concern to both shareholders and regulators. Furthermore, the value of existing holdings is subject to less uncertainty than other components of an institution’s economic value, such as the net value of possible future business, the measurement of which relies on a host of assumptions beyond those necessary to calculate NPV.

Many commenters argued that the proposed guidelines relied too heavily on the OTS Model. Most institutions do not have a means of calculating NPV internally. For those that do, the TB permits examiners to use internal results in lieu of the results of the OTS Model. The degree of reliance the examiner will place on the institution’s model is a matter of judgment. It will depend on many factors, including the perceived quality of the institution’s model, the quality of the data and assumptions used to drive it, and how well the examiner believes the OTS Model fits the circumstances at the institution. If an institution has no internal model, or uses an unacceptable method of calculation, OTS will place primary reliance on the OTS Model

to measure interest rate risk. This is appropriate because it provides examiners with a means of assessing the level of IRR of all institutions using a single, objective, standard of measure.

A number of commenters argued that the proposed guidelines are too focused on NPV, rather than on earnings. Though the proposed TB encourages institutions to have a means of calculating the interest rate sensitivity of their projected earnings, NPV provides a superior measure for regulatory purposes. NPV sensitivity considers all projected cash flows from all financial instruments and contracts to which an institution is currently a party. Earnings measures do not take adequate account of the significant customer options that are often embedded in financial instruments. Earnings measures also typically are relatively short-term in nature – most often just 1 to 3 years of future earnings are projected. Earnings measures may, thus, ignore net cash flows farther in the future, where serious earnings shortfalls might occur.

Many commenters argued that the proposed guidelines place too much emphasis on capital, which is already separately evaluated by examiners. As discussed above, the TB relies strongly on the concept that institutions with higher levels of economic capital should have greater freedom to engage in risk-taking. Thus, for a given amount of interest rate risk – as indicated by the Sensitivity Measure – institutions with higher Post-shock NPV Ratios receive better “S” component ratings under the guidelines in Table 1. The fact that examiners also assign a capital adequacy (i.e., “C”) component rating to the institution does not change the validity of this approach to gauging the level of risk. If capital appears to be “double counted” by this approach, it is only because capital adequacy – the ability to absorb potential losses – is central to evaluating an institution’s safety and soundness. Moreover, this approach is consistent with the language of the interagency Uniform Financial Institutions Rating System for the “S” rating. For example, the description of the 2 rating says in part: “The level of

earnings and **capital** provide adequate support for the degree of market risk taken by the institution [emphasis added].”<sup>12</sup>

Several commenters argued that the proposed guidelines for the level of IRR should not focus on the level of the NPV Ratio, but rather only on its sensitivity. As explained above, the Uniform Financial Institutions Rating System explicitly incorporates consideration of capitalization into the assessment of the “S” component rating. It would be unfair and largely counterproductive to good management to assign the “S” rating on the basis of the Sensitivity Measure alone, as suggested in this comment.

Consider, for example, two institutions. The first has a Post-shock NPV Ratio of 1% and the second has a Post-shock NPV Ratio of 15%. Both have Sensitivity Measures of 300 basis points, indicating that their Post-shock NPV Ratios are 3 percentage points below their respective Pre-shock Ratios. While both institutions would suffer the same decline in economic value in an adverse interest rate environment, the first institution has much less of a buffer against that risk than the second. In fact, the level of interest rate risk at the first is “high” relative to its ability to bear that risk, while the level of interest rate risk at the second is “minimal.” The proposed rating guidelines appropriately reflect that difference.

Several commenters argued that OTS provided no rationale for the NPV levels in Table 1. The matrix in Table 1 establishes guidelines that, for a given level of the “S” rating, permits institutions with a greater ability to absorb potential losses to take more interest rate risk. The guidelines also broadly reflect the component ratings actually assigned by examiners in the past.

---

<sup>12</sup> 61 FR at 67029.

Under OTS's New Directions Bulletin 95-10, institutions with Post-shock NPV Ratios below 4 percent and more than 200 b.p. of interest rate sensitivity were generally presumed to warrant a component rating of 4 or 5. Those two thresholds provided the initial features of the matrix: Post-shock Ratios below 4 percent would be in the lowest row. The line between "significant risk" and "high risk" in that row would be a Sensitivity Measure of 200 b.p. From that starting point, successively higher rows in the matrix were defined as corresponding to better levels of the "S" rating. Thresholds were chosen to approximate the proportionate distributions of actual ratings. (As discussed earlier, in the final TB some thresholds have been modified.)

In recognition of the practical limits on an institution's ability to reduce risk, the leftmost column of Table 1 (Sensitivity Measure between 0-100 b.p.) was established so that institutions with very low Post-shock Ratios but lower than average Sensitivity Measures would not be adversely rated. Such institutions may have capital adequacy problems, but are not considered interest rate risk problems.

Several commenters argued that the ratings guidelines should not be based on today's extremely healthy industry statistics. The economic environment for the past several years has been highly conducive to producing healthy, very well-capitalized thrift institutions. It is possible that OTS may revise the guidelines in the future should circumstances change. As discussed earlier, the guidelines in the final TB are somewhat less stringent than the proposed guidelines and may, thus, mitigate this criticism.

Several commenters suggested alternative matrices for the guidelines for the level of risk in Table 1.

One commenter proposed determining the level of risk by comparing an institution's Sensitivity Measure with qualitative factors, such as planned corrective actions to be taken if rates move adversely. This proposal, however, would be highly speculative and not take into account the Post-shock NPV Ratio, which is critical in assessing an institution's ability to bear risk.

Another commenter objected to the guidelines in Table 1 because the guidelines suggest that an institution with a Post-shock NPV Ratio of 11.99% and an interest rate Sensitivity Measure of 401 b.p. poses "significant risk" while an institution with 2% and 99 b.p. poses only "moderate risk." The commenter is correct in arguing that the former institution is better suited to absorb the risk than the latter. Institutions in the lower left cell of the matrix are, however, special cases. Institutions in that cell have low NPV ratios and, thus, little capacity to absorb risk of any kind. There are, however, practical limits to how far they can reduce their level of interest rate risk. Thus, if an institution with a Post-shock NPV Ratio below 4% has a Sensitivity Measure of less than 100 b.p. (which is typically well below average) the guidelines treat it as having only moderate risk (a 2 rating), rather than significant risk (a 3 rating).

Another commenter proposed revising Table 1 to compare the Interest Rate Sensitivity Measure with the Pre-shock NPV Ratio (instead of the Post-shock NPV Ratio actually used in the Table). The commenter argued that this would avoid "double counting" the adverse impact of the rate shock. The commenter's proposal is based on the premise that the percentage change in NPV is the relevant measurement standard. OTS believes that the amount of capital

remaining after the adverse shock is more pertinent. An institution with a large percentage change in NPV that retains a large amount of NPV is able to bear that risk safely.

A fourth commenter proposed that institutions with a Post-shock NPV Ratio exceeding 6% warrant a rating of 1, whatever the Sensitivity Measure. Higher levels of interest rate sensitivity require higher Post-shock NPV. OTS does not believe the commenter's approach is sufficiently conservative given (1) the possibility of rapid changes in interest rates (not necessarily immediate shocks) of more than 200 b.p., (2) the possibility of changes in the shape or the slope of the yield curve, and (3) inaccuracies in measuring risk.

m. Examiner Use of Guidelines on Level of Risk

One commenter recommended that the guidelines in Table 1, of Part IV.A.3 of the proposed TB, should focus on more than one time period. Explicit procedures for analysis of multiple time periods would complicate the guidelines and would add to the unfounded perception that OTS is attempting to micromanage the examination process. The proposed TB stated that examiners should take into consideration any relevant trends in an institution's interest rate risk. Additional guidance is not necessary.

One commenter recommended that OTS should warn its examiners that the NPV levels in the guidelines are "for discussion purposes and not standards for assessing risk." The proposed guidelines are exactly that: guidelines. The proposed guidelines establish a common set of criteria for translating quantitative risk estimates into the categories described in the ratings descriptions (i.e., "minimal risk", "moderate risk", etc.). Rather than relying on hundreds of examiners to invent their own standards independently and hoping that those

standards will be consistent with one another, the guidelines provide a common starting point for examiners. They are only starting points because examiners must consider many complex facts, both quantitative and qualitative, in their evaluation of the institution's risk level and in assigning the rating.

Several commenters opined that examiners will not deviate from the guidelines. The final version of the TB emphasizes that the guidelines are only a starting point in an examiner's assessment of the "S" rating. For example, New Directions Bulletin 95-10, a precursor to the proposed TB, stated that, "Institutions with a [Post-shock NPV] Ratio below 4% and a Sensitivity Measure over 200 basis points will ordinarily receive a 4 or 5 rating for the 'L' component [rating]." Yet, examiners did not assign ratings of 4 or 5 to all institutions that fit this description.

#### n. Calculation of NPV Ratios

Several commenters discussed the calculation of NPV and the NPV Ratio. Two argued that the NPV Ratio should be redefined so that "deposit intangibles" (i.e., the difference between the face value of deposits and their economic value) are not treated as assets. OTS initially presented deposit intangibles as assets on the Interest Rate Risk Exposure Report to resemble the presentation of core deposit intangibles on the balance sheet under GAAP. Commenters, however, pointed out that treating deposit intangibles as assets depresses NPV ratios. For example, the NPV ratio of the average institution in December 1997 would have been 10 basis points higher in the base case (10.34 vs. 10.24 percent) and 19 basis points higher (8.96 vs. 8.77 percent) in the +200 b.p. rate shock scenario, if the deposit intangibles had been presented as contra-liabilities or if deposits had simply been shown at their present

values. Removing the deposit intangibles from the asset side would also be more logically consistent with the purpose of the NPV ratio, which is to relate an institution's NPV to the size of the institution. An institution does not actually grow if it replaces a \$100 borrowing with \$100 of retail accounts, yet because the latter type of liability contributes to the deposit intangible, the denominator of the NPV ratio increases.

Accordingly, OTS will study whether it should to move deposit intangibles to the liability side of the Interest Rate Risk Exposure Report by reporting deposits at their present value. Though NPV ratios would generally rise as a result of this format change, the amount of the change is so small that OTS would not modify the guidelines in Table 1 to compensate for it. There are many data processing considerations involved in making such a change, however. The small amount of improvement in the NPV ratios may not warrant the cost and potential confusion the change would entail.

One commenter urged OTS to solve the analytical problems involved in estimating core deposit value sensitivity before finalizing the proposed TB. Refining the OTS Model is an ongoing activity. Among other issues, OTS is working on updating its modeling of core deposits. Examiners are currently using the results of the OTS Model during their safety and soundness examinations. There is no reason to wait for all revisions to be completed before finalizing the TB. While the OTS Model does not yet fully customize its treatment of core deposit behavior to individual institutions, a degree of customization is performed for institutions that report several items of additional optional information (on Schedule CMR, lines 659 through 661). Yet, relatively few institutions avail themselves of that opportunity.

Another commenter argued that by valuing purchased goodwill as zero in the calculation of NPV, OTS disadvantages institutions that have been involved in mergers using purchase accounting. OTS disagrees with that criticism.

NPV is defined as the economic value of an institution's existing assets, less the economic value of its existing liabilities, plus the net economic value of any existing off-balance sheet contracts. In other words, NPV is the net economic value of an institution's portfolio of identifiable assets and liabilities. If two institutions merge, the NPV of the resulting entity will consist of the combined net economic value of the two portfolios, or more simply, the combined NPV will be the sum of the individual NPVs. The value of the two portfolios will not change merely because the institutions have merged. Yet, that is exactly what would occur if goodwill were included as a component of the combined institution's NPV; the resulting NPV would be larger than the sum of the two constituent NPVs. The source of the confusion is that the commenter is attempting to measure more than just the value of the portfolio.

Goodwill is defined as the amount by which the purchase price of an acquired entity exceeds the net fair value of its identifiable assets, liabilities, and off-balance sheet financial instruments. Thus, by definition, goodwill represents value over and above the net economic value of the acquired institution's portfolio of identifiable assets and liabilities. As a practical matter, goodwill reflects the buyer's (and seller's) assessment of the economic value of *unidentifiable* intangibles (such as a well-trained staff, a good franchise from which to conduct future business, etc.) at the acquired institution. All institutions, not just those involved in acquisitions, possess unidentifiable intangibles that may be expected to have economic value. Unfortunately, the economic value of such intangibles is extremely difficult to quantify, and determining how their economic value will change under different interest rate scenarios makes

the task even more difficult. For those reasons, OTS limits itself to estimating the interest rate risk inherent in institutions' portfolios of identifiable financial and non-financial assets and liabilities. It is not that a broader measure is undesirable, but simply that such a measure is impractical as a regulatory measure of risk.

Several institutions commented that the OTS Model does not accurately reflect every institution's circumstances, and that ratings based on those results are unfair. The OTS Model does rely on many generic, industry-wide assumptions and circumstances at individual institutions may differ from these assumptions. There will often be offsetting errors so that the "bottom line" result will still be reasonable for such an institution, but it is certainly possible that the OTS Model might materially over- or understate the level of risk at an institution. There are, however, two defenses against an unfair rating. The first is the judgment of the examiner. The second defense is the institution itself. The guidelines explicitly permit the use of institutions' internal results in assessing the level of risk in situations where the OTS Model is demonstrably incorrect.

o. Assessing the Quality of Risk Management

One commenter recommended that in assessing the quality of risk management practices at an institution, discussed in Part IV.B of the proposed TB, examiners should consider the institution's historical earnings results. Examiners may well consider an institution's historical earnings stability in judging the quality of its risk management practices. All factors that an examiner considers relevant may bear on his or her assessment.

## p. Combining Assessments of the Level of Risk and Risk Management Practices

A number of commenters stated that the guidelines in Table 2, of Part IV.C of the proposed TB, place too much weight on quantitative factors and insufficient weight on qualitative ones (*i.e.*, good risk management should be able to offset a higher level of risk). The proposed guidelines shown in Table 2 represent an accurate implementation of the interagency CAMELS rating system. Moreover, the proposition that good risk management can fully offset higher levels of risk is questionable. The interest rate sensitivity of NPV is a measure of the amount of risk embedded in the current portfolio. There is little evidence that managers can successfully anticipate the magnitude or direction of movements in interest rates. While skillful management may be able to alter an institution's risk level quickly in response to changes in market conditions, it is not certain that management will actually take *any* action in such an eventuality. For example, during the interest rate shock that occurred in 1994, few institutions responded with swift portfolio restructuring.

Practically speaking, however, both the assessment of risk management practices and the assignment of the S component rating are currently – and will remain – inexact processes that are heavily dependent on examiner judgment. Strong risk management practices cannot help but influence examiners to be inclined favorably toward the institution in assigning the “S” component rating. Accordingly, no change is being made to the guidelines in Table 2 of the proposal.

The final Thrift Bulletin is set forth below.

# Office of Thrift Supervision

Department of the Treasury

## Thrift Bulletin TB 13a



Handbooks: Thrift Activities

Section: 520 (TA)

Subject: Interest Rate Risk; Investment Securities; and Derivatives Activities

### Management of Interest Rate Risk, Investment Securities, and Derivatives Activities

*Summary:* This Thrift Bulletin provides guidance to management and boards of directors of thrift institutions on the management of interest rate risk, including the management of investment and derivatives activities. In addition, it describes the framework examiners will use in assigning the "Sensitivity to Market Risk" (or "S") component rating.

Thrift Bulletin 13a replaces Thrift Bulletins 13, 13-1, 13-2, 52, 52-1, and 65, and New Directions Bulletin 95-10.

*For Further Information Contact:* Your OTS Regional Office or the OTS Risk Management Division, Washington, DC, (202) 906-6861.

#### Thrift Bulletin 13a

##### Contents

##### Part I: Background

- A. Definition and Sources of Interest Rate Risk

##### Part II: OTS Minimum Guidelines Regarding Interest Rate Risk

- A. Interest Rate Risk Limits
- B. Systems for Measuring Interest Rate Risk

##### Part III: Investment Securities and Financial Derivatives

- A. Analysis and Stress Testing
- B. Record-Keeping
- C. Supervisory Assessment of Investment and Derivatives Activities

##### Part IV: Guidelines for the "Sensitivity to Market Risk" Component Rating

- A. Assessing the Level of Interest Rate Risk
- B. Assessing the Quality of Risk Management
- C. Combining Assessments of the Level of Risk and Risk Management Practices
- D. Examiner Judgment

##### Part V: Supervisory Action

Appendix A: Evaluating Prudence of Interest Rate Risk Limits

Appendix B: Sound Practices for Market Risk Management

Appendix C: Excerpt from Interagency Uniform Financial Institutions Rating System

Appendix D: Glossary

##### Part I: Background

An effective interest rate risk (IRR) management process that maintains interest rate risk within prudent levels is important for the safety and soundness of any financial institution. This is especially true for thrift institutions, which by the nature of their business, are particularly prone to IRR. In recognition of that fact, 12 CFR 563.176 requires institutions to implement proper IRR management procedures. In January 1989, OTS issued Thrift Bulletin 13 (TB 13),

# Thrift Bulletin 13a

---

*Responsibilities of the Board of Directors and Management with Regard to Interest Rate Risk*, to provide guidance in the area of IRR management. Since TB 13 was first issued, a great deal of progress has been made in the areas of IRR measurement technology and IRR management. The present Thrift Bulletin, TB 13a, updates the guidelines contained in the original TB 13. It also provides guidance implementing the Federal Financial Institutions Examination Council's *Supervisory Policy Statement on Investment Securities and End-User Derivative Activities* (63 Fed. Reg. 20191 [1998]) and OTS's final rule on financial derivatives at Section 563.172. The following Thrift Bulletins are hereby rescinded:

- TB 13: *Responsibilities of the Board of Directors and Management with Regard to Interest Rate Risk*;
- TB 13-1: *Implementation of Thrift Bulletin 13*;
- TB 13-2: *Implementation of Thrift Bulletin 13*;
- TB 52: *Supervisory Statement of Policy on Securities Activities*;
- TB 52-1: *"Mismatched" Floating Rate CMOs*; and
- TB 65: *Structured Notes*.

Also rescinded is New Directions Bulletin 95-10, *Interim Policy On Supervisory Action to Address Interest Rate Risk*.

## **A. Definition and Sources of Interest Rate Risk**

The term "interest rate risk" refers to the vulnerability of an institution's financial condition to movements in interest rates. Although interest rate risk is a normal part of financial intermediation, excessive interest rate risk poses a significant threat to an institution's earnings and capital. Changes in interest rates affect an institution's earnings by altering interest-sensitive income and expenses. Changes in interest rates also affect the underlying value of an institution's assets, liabilities, and off-balance sheet instruments because the present value of future cash flows (and in some cases, the cash flows themselves) change when interest rates change.

Savings associations confront interest rate risk from several sources. These include repricing risk, yield curve risk, basis risk, and options risk.

1. **Repricing Risk.** The primary form of interest rate risk arises from timing differences in the maturity and repricing of assets, liabilities, and off-balance sheet positions. While such repricing mismatches are fundamental to the business, they can expose a savings association's income and economic value fluctuations as interest rates vary. For example, a thrift that funded a long-term, fixed-rate loan with a short-term deposit could face a decline in both the future income arising from the position and its economic value if interest rates increase. These declines occur because the cash flows on the loan are fixed, while the interest paid on the funding is variable, and therefore increases after the short-term deposit matures.

2. **Yield Curve Risk.** Repricing mismatches can also expose a thrift to changes in both the slope and shape of the yield curve. Yield curve risk arises when unexpected shifts of the yield curve have adverse effects on an institution's income or economic value. For example, suppose an institution has variable-rate assets whose interest rate is indexed to the 1-year Treasury rate and which are funded by variable-rate liabilities having the same repricing date but indexed to the 3-month Treasury rate. A flattening of the yield curve will have an adverse impact on the institution's income and economic value, even though a parallel movement in the yield curve might have no effect.

3. **Basis Risk.** Another source of interest rate risk arises from imperfect correlation in the adjustment of the rates earned and paid on different financial instruments with otherwise similar repricing characteristics. When interest rates change, these differences can cause changes in the cash flows and earnings spread between assets, liabilities and off-balance sheet instruments of similar maturities or repricing frequencies. For example, a strategy of funding a three-year loan that reprices quarterly based on the three-month U.S. Treasury bill rate, with a three-year deposit that reprices quarterly based on three-month LIBOR, exposes the institution to the risk that the spread between the two index rates may change unexpectedly.

4. **Options Risk.** Interest rate risk also arises from options embedded in many financial instruments. An option provides the holder the right, but not the obligation, to buy, sell, or in some manner alter the cash flows of an instrument or financial contract. Options may be stand alone instruments such as exchange-traded options and over-the-counter (OTC) contracts, or they may be embedded within standard instruments. Instruments with embedded options include bonds and notes with call or put provisions, loans which give borrowers the right to prepay balances, adjustable rate loans with interest rate caps or floors that limit the amount by which the rate may adjust, and various types of non-maturity deposits which give depositors the right to withdraw funds at any time, often without any penalties. If not adequately managed, the asymmetrical payoff characteristics of instruments with option features can pose significant

risk, particularly to those who sell them, since the options held, both explicit and embedded, are generally exercised to the advantage of the holder.

## **Part II: OTS Minimum Guidelines Regarding Interest Rate Risk**

OTS has established specific minimum guidelines for thrift institutions to observe in two areas of interest rate risk management. The first guideline concerns establishment and maintenance of board-approved limits on interest rate risk. The second, concerns institutions' ability to measure their risk level.

### **A. Interest Rate Risk Limits**

Effective control of interest rate risk begins with the board of directors, which defines the institution's tolerance for risk. OTS regulation §563.176 requires all institutions to establish board-approved interest rate risk limits.

1. Limits on Change in Net Portfolio Value. All institutions should establish and demonstrate quarterly compliance with board-approved limits on interest rate risk that are defined in terms of net portfolio value (NPV).<sup>1</sup> These limits should specify the minimum NPV Ratio<sup>2</sup> the board is willing to allow under current interest rates and for a range of six hypothetical interest rate scenarios. The hypothetical scenarios are represented by immediate, permanent, parallel movements in the term structure of interest rates of plus and minus 100, 200, and 300 basis points from the actual term structure observed at quarter end.<sup>3</sup> The level of detail with which the limits are specified depends on the board's preferences. In their simplest form, the limits could specify a single minimum NPV Ratio which would apply to all seven rate scenarios, while more detailed limits might specify a different minimum NPV Ratio for each of the scenarios.

2. Limits on Earnings Sensitivity. Many institutions also set risk limits expressed in terms of the interest rate sensitivity of projected earnings. Such limits can provide a useful supplement to the NPV-based limits. Although institutions are not required by OTS to establish limits and conduct analysis in terms of earnings sensitivity, OTS considers it a good management practice for institutions to estimate the interest rate sensitivity of their earnings and to incorporate this analysis into their business plan and budgeting process. The institution has total discretion over the type of earnings sensitivity analysis and all details of how that analysis is performed. However, OTS encourages institutions to develop earnings simulations utilizing base case and adverse interest rate scenarios and to compare results to actual earnings on a quarterly basis.

3. Prudence of IRR Limits. In assessing the prudence of their institution's NPV limits, as well as in evaluating their institution's current level of risk relative to the rest of the industry, the board of directors will find it useful to refer to the quarterly OTS publication, *Thrift Industry Interest Rate Risk Measures*.<sup>4</sup> This publication contains statistical data about key interest rate risk measures for the industry.

The board should also be aware that examiners will evaluate the institution's IRR limits as part of their assessment of the quality of the institution's risk management practices. See Part IV.B.2, *Prudence of Limits*, and Appendix A, *Evaluating Prudence of Interest Rate Risk Limits*, for discussion of this topic.

4. Revision of IRR Limits. Interest rate risk limits reflect the board of directors' risk tolerance. Although the board should periodically re-evaluate the appropriateness of the institution's interest rate risk limits, particularly after a sig-

---

<sup>1</sup> Net portfolio value (NPV) is defined as the net present value of an institution's existing assets, liabilities, and off-balance sheet contracts. In the original TB 13, this measure was referred to as the "market value of portfolio equity" (MVPE). A detailed description of how OTS defines and calculates NPV is provided in the manual entitled, *The OTS Net Portfolio Value Model*.

<sup>2</sup> An institution's NPV Ratio for a given interest rate scenario is calculated by dividing the net portfolio value that would result in that scenario by the present value of the institution's assets in that same scenario and is expressed in percentage terms. The NPV ratio is analogous to the capital-to-assets ratio used to measure regulatory capital, but NPV is measured in terms of economic values (or present values) in a particular rate scenario. These limits represent a change in format from those called for by the original TB 13. They will provide a greater degree of comparability across institutions and will mesh better with the OTS guidelines for the Sensitivity to Market Risk component rating, described later in this Bulletin.

<sup>3</sup> Institutions that do not file Schedule CMR of the Thrift Financial Report and do not have a means of calculating NPV should have suitable alternative limits.

<sup>4</sup> *Thrift Industry Interest Rate Risk Measures* is published for a particular quarter approximately seven weeks after the end of that quarter. It may be retrieved using the OTS PubliFax system, at (202) 906-5660, or from the OTS World Wide Web site, <http://www.ots.treas.gov/quarter.html>

# Thrift Bulletin 13a

---

nificant change in market interest rates, any changes should receive careful consideration and be documented in the minutes of the board meeting.

If the institution's level of risk at some point does violate the board's limits, that fact should be recorded in the minutes of the board meeting, along with management's explanation for that occurrence. Depending on the circumstances and the board's tolerance for risk, the board may elect to revise the risk limits. Alternatively, the board may wish to retain the existing limits and direct management to adopt an acceptable plan for an orderly return to compliance with the limits.

Recurrent changes to interest rate risk limits for the purpose of accommodating instances in which the limits have been, or are about to be, breached may be indicative of inadequate risk management practices and procedures.

## **B. Systems for Measuring Interest Rate Risk**

Key elements in managing market risk are identifying, measuring, and monitoring interest rate risk. To ensure compliance with its board's IRR limits and to comply with OTS regulation §563.176, each institution must have a way to measure its interest rate risk. OTS guidelines for interest rate risk measurement systems are as follows, though examiners have broad discretion to require more rigorous systems.

1. Interest Rate Sensitivity of NPV for Institutions below \$1 Billion in Assets. Unless otherwise directed by their OTS Regional Director, *institutions below \$1 billion in assets* may usually rely on the quarterly NPV estimates produced by OTS and distributed in the *Interest Rate Risk Exposure Report*. If such an institution owns complex securities (see *Glossary* for definition) whose recorded investment exceeds 5 percent of total assets, the institution should be able to measure or have access to measures of the economic value of those securities under the range of interest rate scenarios described in Part II.A.1, *Limits on Change in Net Portfolio Value*. The institution may rely on the OTS estimates for the other financial instruments in its portfolio, unless examiners direct otherwise.

2. Interest Rate Sensitivity of NPV for Institutions above \$1 Billion in Assets. Those *institutions with more than \$1 billion in assets* should measure their own NPV and its interest rate sensitivity. OTS examiners will look for the following desirable methodological features in evaluating the quality of such institutions' NPV measurement systems:

- (a) The institution's NPV estimates utilize information on its financial holdings that is generally more detailed than the information reported on Schedule CMR.
- (b) Value is ascribed only to financial instruments currently in existence or for which commitments or other contracts currently exist (*i.e.*, future business is not included in NPV).
- (c) Values are, where feasible, based directly or indirectly on observed market prices.
- (d) Zero-coupon (spot) rates of the appropriate maturities are used to discount cash flows.
- (e) Implied forward interest rates are used to model adjustable rate cash flows.
- (f) Cash flows are adjusted for reasonable non-interest costs the institution will incur in servicing both its assets and liabilities.
- (g) Valuations take account of embedded options using, at a minimum, the static discounted cash flow technique, but preferably using more rigorous options pricing techniques (which normally produce a value greater than zero even for out-of-the-money options).
- (h) Valuation of deposits is based, at least in part, on institution-specific data regarding retention rates of existing deposit accounts and the rates offered by the institution on deposits. Preferably, the institution would base these valuations on sound econometric research into such data.

Examiners may determine an institution should use more sophisticated measurement techniques for individual financial instruments or categories of instruments where they believe it is warranted (*e.g.*, because of the volume and price sensitivity of a group of financial instruments; because of concern that the institution's results may materially misstate the level of risk; because of the combination of a low Post-shock NPV Ratio and high Sensitivity Measure; *etc.*). In any case, the institution should be familiar with the details of the assumptions, term structure, and logic used in performing the measurements. Measures obtained from financial screens or vendors may, therefore, not always be adequate.

In addition to the prescribed parallel-shock interest rate scenarios described above, OTS recommends that institutions evaluate the effects of other stressful market conditions (*e.g.*, non-parallel movements in the term structure, basis changes, changes in volatility), as well as the effects of breakdowns in key assumptions (*e.g.*, prepayment and core deposit attrition rates).

3. Integration of Risk Measurement and Operations. As part of their assessment of the quality of an institution's risk management practices, examiners will consider the extent to which the institution's risk measurement process is integrated with management decision-making. Examiners will evaluate whether, in making significant operational decisions (e.g., changes in portfolio structure, investments, business planning, derivatives activities, funding decisions, pricing decisions, etc.), the institution considers their effect on the level of interest rate risk. Institutions may do this by using an earnings sensitivity approach, an NPV sensitivity approach, or any other reasonable approach. The institution has discretion over all aspects of such analysis. The analysis, however, should not be merely *pro forma* in nature, but rather should be an active factor in the institution's decision-making process. If evidence of such integration is not apparent, examiner criticism or an adverse rating may result.

## Part III: Investment Securities and Financial Derivatives

### **A. Analysis and Stress Testing**

Management should exercise diligence in assessing the risks and returns (including expected total return) associated with investment securities and financial derivatives. As a matter of sound practice, prior to taking an investment position or initiating a derivatives transaction, an institution should:

- (a) ensure that the proposed transaction is legally permissible for a savings institution;
- (b) review the terms and conditions of the security or financial derivative;
- (c) ensure that the proposed transaction is allowable under the institution's investment or derivatives policies;
- (d) ensure that the proposed transaction is consistent with the institution's portfolio objectives and liquidity needs;
- (e) exercise diligence in assessing the market value, liquidity, and credit risk of the security or financial derivative;
- (f) conduct a pre-purchase portfolio sensitivity analysis for *any* significant transaction involving securities or financial derivatives (as described below in *Significant Transactions*);
- (g) conduct a pre-purchase price sensitivity analysis of any complex security<sup>5</sup> or financial derivative<sup>6</sup> prior to taking a position (as described below in *Complex Securities and Financial Derivatives*).

1. Significant Transactions. A "significant transaction" is any transaction (including one involving instruments other than complex securities) that might reasonably be expected to increase an institution's Sensitivity Measure by more than 25 basis points. Prior to undertaking any significant transaction, management should conduct an analysis of the incremental effect of the proposed transaction on the interest rate risk profile of the institution. The analysis should show the expected change in the institution's net portfolio value (with and without the proposed transaction) that would result from an immediate parallel shift in the yield curve of plus and minus 100, 200, and 300 basis points. In general, an institution should conduct its own analysis. It may, however, rely on analysis conducted by an independent third-party (i.e., someone other than the seller or counterparty) provided management understands the analysis and its key assumptions.

Institutions with less than \$1 billion in assets that do not have the internal modeling capability to conduct such an incremental analysis may use the most recent quarterly NPV estimates for their institution provided by OTS to estimate the incremental effect of a proposed transaction on the sensitivity of its net portfolio value.<sup>7</sup>

2. Complex Securities and Financial Derivatives. Prior to taking a position in any complex security or financial derivative, an institution should conduct a price sensitivity analysis (i.e., pre-purchase analysis) of the instrument. At a minimum, the analysis should show the expected change in the value of the instrument that would result from an

---

<sup>5</sup> For purposes of this Thrift Bulletin, the term "complex security" includes any collateralized mortgage obligation ("CMO"), real estate mortgage investment conduit ("REMIC"), callable mortgage pass-through security, stripped-mortgage-backed-security, structured note, and any security not meeting the definition of an "exempt security." An "exempt security" includes non-callable, "plain vanilla" instruments of the following types: (1) mortgage-pass-through securities, (2) fixed-rate securities, and (3) floating-rate securities.

<sup>6</sup> The following financial derivatives are exempt from the pre-purchase analysis called for above: commitments to originate, purchase, or sell mortgages. To perform the pre-purchase analysis for derivatives whose initial value is zero (e.g., futures, swaps), the institution should calculate the change in value as a percentage of the notional principal amount.

<sup>7</sup> Institutions that are exempt from filing Schedule CMR and that choose not to file voluntarily, should ensure that *no transaction* – whether involving complex securities, financial derivatives, or any other financial instruments – causes the institution to fall out of compliance with its board of directors' interest rate risk limits.

# Thrift Bulletin 13a

---

immediate parallel shift in the yield curve of plus and minus 100, 200, and 300 basis points. Where appropriate, the analysis should encompass a wider range of scenarios (e.g., non-parallel changes in the yield curve, changes in interest rate volatility, changes in credit spreads, and in the case of mortgage-related securities, changes in prepayment speeds). In general, an institution should conduct its own in-house pre-acquisition analysis. An institution may, however, rely on an analysis conducted by an independent third-party (i.e., someone other than the seller or counterparty) provided management understands the analysis and its key assumptions.

*Investments in complex securities and the use of financial derivatives by institutions that do not have adequate risk measurement, monitoring, and control systems may be viewed as an unsafe and unsound practice.*

**3. Risk Reduction.** In general, the use of financial derivatives or complex securities with high price sensitivity<sup>8</sup> should be limited to transactions and strategies that lower an institution's interest rate risk as measured by the sensitivity of net portfolio value to changes in interest rates. An institution that uses financial derivatives or invests in such securities for a purpose other than that of reducing portfolio risk should do so in accordance with safe and sound practices and should:

- (a) obtain written authorization from its board of directors to use such instruments for a purpose other than to reduce risk; and
- (b) ensure that, after the proposed transaction(s), the institution's Post-shock NPV Ratio would not be less than 4 percent.

*The use of financial derivatives or complex securities with high price sensitivity for purposes other than to reduce risk by institutions that do not meet the conditions set forth above may be viewed as an unsafe and unsound practice.*

## **B. Record-Keeping**

Institutions must maintain accurate and complete records of all securities and derivatives transactions in accordance with 12 CFR 562.1. Institutions should retain any analyses (including pre- and post-purchase analyses) relating to investments and derivatives transactions and make such analyses available to examiners upon request.

In addition, for each type of financial derivative instrument authorized by the board of directors, the institution should maintain records containing:

- (a) the names, duties, responsibilities, and limits of authority (including position limits) of employees authorized to engage in transactions involving the instrument;
- (b) a list of approved counterparties with which transactions may be conducted;
- (c) a list showing the credit risk limit for each approved counterparty; and
- (d) a contract register containing key information on all outstanding contracts and positions.

The contract registers should specify the type of contract, the price of each open contract, the dollar amount, the trade and maturity dates, the date and manner in which contracts were offset, and the total outstanding positions.

Where deferred gains or losses on derivatives from hedging activities have been recorded consistent with generally accepted accounting principles (GAAP), the institution should maintain appropriate supporting documentation.<sup>9</sup>

## **C. Supervisory Assessment of Investment and Derivatives Activities**

Examiners will assess the overall quality and effectiveness of the institution's risk management process governing investment and derivatives activities. In making such assessments, examiners will take into account compliance with the guidelines set forth above and the quality of the institution's risk management process. The quality of the institution's risk management process will be evaluated in the context of Appendix B, *Sound Practices for Market Risk Management*.

## **Part IV: Guidelines for the "Sensitivity to Market Risk" Component Rating**

---

<sup>8</sup> For purposes of this Bulletin, "complex securities with high price sensitivity" include those whose price would be expected to decline by more than 10 percent under an adverse parallel change in interest rates of 200 basis points.

<sup>9</sup> In June 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." Under SFAS No. 133, all "derivative instruments," as defined therein, including those used for hedging purposes, would be accounted for at fair value. Accordingly, under that Standard, deferred gains and losses on "derivative instruments" from hedging activities will no longer be reported.

Consistent with the interagency Uniform Financial Institutions Rating System, or CAMELS rating system, of which an excerpt is attached as Appendix C, the "Sensitivity to Market Risk" component rating (*i.e.*, the "S" rating) is based on examiners' conclusions about two dimensions: (1) an institution's *level of market risk* and (2) the *quality of its practices for managing market risk*. This section discusses the guidelines that examiners will use in assessing the two dimensions and combining those assessments into a component rating. Because few thrift institutions have significant exposure to foreign exchange risk or commodity or equity price risks, interest rate risk will generally be the only form of market risk to be assessed under this component rating.

## A. Assessing the Level of Interest Rate Risk

Examiners will base their conclusions about an institution's level of interest rate risk -- the first dimension for determining the "S" component rating -- primarily on the interest rate sensitivity of the institution's net portfolio value. The two specific measures of risk that will receive examiners' primary attention are the Interest Rate Sensitivity Measure and the Post-shock NPV Ratio (see *Glossary* for definitions).

OTS uses risk measures based on NPV for several reasons. First, the NPV measures are more readily comparable across institutions than internally generated measures of earnings sensitivity. Second, NPV focuses on a longer-term analytical horizon than institutions' internally generated earnings sensitivity measures. (The interest rate sensitivity of earnings is typically measured over a short-term horizon such as a year, while NPV is based on all future cash flows anticipated from an institution's existing assets, liabilities, and off-balance sheet contracts.) Third, the NPV-based measures take better account of the embedded options present in the typical thrift institution's portfolio.

1. Interest Rate Sensitivity Measure. In assessing the level of interest rate risk, a high (*i.e.*, risky) Interest Rate Sensitivity Measure, by itself, may not give cause for supervisory concern when the institution has a strong capital position. Because an institution's risk of failure is inextricably linked to capital and, hence, to its ability to absorb adverse economic shocks, an institution with a high level of economic capital (*i.e.*, NPV) may be able safely to support a high Sensitivity Measure.

2. Post-Shock NPV Ratio. The Post-shock NPV Ratio is a more comprehensive gauge of risk than the Sensitivity Measure because it incorporates estimates of the current economic value of an institution's portfolio, in addition to the reported capital level and interest rate risk sensitivity. There are three potential causes of a low (*i.e.*, risky) Post-shock NPV Ratio: (i) low reported capital; (ii) significant unrecognized depreciation in the value of the portfolio; or (iii) high interest rate sensitivity. Although the first two of these, low reported capital and significant unrecognized depreciation in portfolio value, may cause supervisory concern (and receive attention under the portions of the examination devoted to evaluating Capital Adequacy, Asset Quality, or Earnings), they do not necessarily represent an "interest rate risk problem." Only when an institution's low Post-shock Ratio is, in whole or in part, caused by high interest rate sensitivity is an interest rate risk problem suggested. That condition is reflected in the guidelines discussed below.

3. Guidelines for Determining the Level of Interest Rate Risk. In describing the five levels of the "S" component rating, the interagency uniform ratings system established several broad, descriptive levels of risk: "minimal," "moderate," "significant," "high," and "imminent threat." The following interest rate risk levels are ordinarily indicated for OTS-regulated institutions, based on the combination of each institution's Post-shock NPV Ratio and Interest Rate Sensitivity Measure. (These guidelines are summarized in Table 1 below.) *These risk levels are for guidance, they are not mandatory; examiners utilize them as starting points in their ratings assessments but have broad discretion to exercise judgment (see Part IV.D, Examiner Judgment).*

An institution with a Post-shock NPV Ratio below 4% and an Interest Rate Sensitivity Measure of:

- (a) more than 200 basis points will ordinarily be characterized as having "high" risk. Such an institution will typically receive a 4 or 5 rating for the "S" component.<sup>10</sup>

---

<sup>10</sup> According to the interagency uniform ratings system (61 Fed. Reg. 67029 [1996]), the level of market risk at a 4-rated institution is "high," while that at a 5-rated institution is so high as to pose "an imminent threat to its viability." Under the Prompt Corrective Action regulation, 12 CFR Part 565, supervisory action is tied to regulatory capital. An institution's viability is, therefore, directly dependent on regulatory capital, not on economic capital. Because regulatory capital can remain positive for an extended period of time after economic capital has become zero or negative, the NPV measures are not by themselves indicators of near-term viability. For an institution's level of interest rate risk to constitute an imminent threat to viability, the institution will typically have a high level of interest rate risk *and* will have other serious financial problems that place it in imminent danger of closure.

# Thrift Bulletin 13a

- (b) 100 to 200 basis points will ordinarily be characterized as having “significant” risk. Such an institution will typically receive a 3 rating for the “S” component.
- (c) 0 to 100 basis points will ordinarily be characterized as having “moderate” risk. Such an institution will typically receive a rating of 2 for the “S” component. If the institution’s sensitivity is extremely low, a rating of 1 may be supportable unless the institution is likely to incur larger losses under rate shocks other than the parallel shocks depicted in the OTS NPV Model.

An institution with a Post-shock NPV Ratio between 4% and 6% and an Interest Rate Sensitivity Measure of:

- (a) more than 400 basis points will ordinarily be characterized as having “high” risk. Such an institution will typically receive a 4 or 5 rating for the “S” component.
- (b) 200 to 400 basis points will ordinarily be characterized as having “significant” risk. Such an institution will typically receive a 3 rating for the “S” component.
- (c) 100 to 200 basis points will ordinarily be characterized as having “moderate” risk. Such an institution will typically receive a 2 rating for the “S” component.
- (d) 0 to 100 basis points will ordinarily be characterized as having “minimal” risk. Such an institution will typically receive a rating of 1 for the “S” component.

An institution with a Post-shock NPV Ratio between 6% and 10% and an Interest Rate Sensitivity Measure of:

- (a) more than 400 basis points will ordinarily be characterized as having “significant” risk. Such an institution will typically receive a 3 rating for the “S” component.
- (b) 200 to 400 basis points will ordinarily be characterized as having “moderate” risk. Such an institution will typically receive a 2 rating for the “S” component.
- (c) less than 200 basis points will ordinarily be characterized as having “minimal” risk. Such an institution will typically receive a rating of 1 for the “S” component.

An institution with a Post-shock NPV Ratio of more than 10% and an Interest Rate Sensitivity Measure of:

- (a) more than 400 basis points will ordinarily be characterized as having “moderate” risk. Such an institution will typically receive a 2 rating for the “S” component.
- (b) less than 400 basis points will ordinarily be characterized as having “minimal” risk. Such an institution will typically receive a rating of 1 for the “S” component.

Table 1  
Summary of Guidelines for the “Level of Interest Rate Risk”

| Post-Shock NPV Ratio | Interest Rate Sensitivity Measure |                         |                         |                         |
|----------------------|-----------------------------------|-------------------------|-------------------------|-------------------------|
|                      | 0 - 100 b.p.                      | 100-200 b.p.            | 200-400 b.p.            | Over 400 b.p.           |
| Over 10%             | Minimal Risk<br>(1)               | Minimal Risk<br>(1)     | Minimal Risk<br>(1)     | Moderate Risk<br>(2)    |
| 6% to 10%            | Minimal Risk<br>(1)               | Minimal Risk<br>(1)     | Moderate Risk<br>(2)    | Significant Risk<br>(3) |
| 4% to 6%             | Minimal Risk<br>(1)               | Moderate Risk<br>(2)    | Significant Risk<br>(3) | High Risk<br>(4)        |
| Below 4%             | Moderate Risk<br>(2)              | Significant Risk<br>(3) | High Risk<br>(4)        | High Risk<br>(4)        |

In Table 1 the numbers in parentheses represent the “S” component ratings that examiners would typically use as starting points in their analysis, assuming there are no deficiencies in the institution’s risk management practices. *Examiners may assign a different rating based on their interpretation of the facts and circumstances at each institution.*

4. Internal vs. OTS Risk Measures. In applying the guidelines described above, examiners will encounter three general types of situations regarding the availability of risk measures.

First, if the institution does not have internal NPV measures, but does file Schedule CMR, examiners will use the NPV measures produced by OTS. In such instances, examiners must be aware of the importance of accurate reporting by the institution on Schedule CMR, particularly of items for which the institution provides its own market value estimates in the various interest rate scenarios, such as for mortgage derivative securities. They must also be aware of circumstances in which the OTS measures may overstate or understate the sensitivity of an institution's financial instruments.

Second, if the institution does produce its own NPV measures, examiners will have to decide whether to use the institution's or OTS's risk measures.

- (a) If the institution's own measures and those produced by OTS are broadly consistent and result in the same risk category (e.g., "minimal risk," "moderate risk," etc.), the choice between using the institution's measures or the OTS estimates probably does not matter, though examiners should attempt to ascertain the reasons for any major discrepancies between the two sets of results.
- (b) If the institution's NPV measures place it in a different risk category than the OTS measures do, examiners (in consultation with their Regional Capital Markets group or the Washington Risk Management Division) should determine which financial instruments are the source of that discrepancy. If the institution's valuations for those instruments are judged more reliable than OTS's, the institution's results will be used to replace the OTS results for those financial instruments in calculating NPV in the various interest rate scenarios.
- (c) If examiners have reason to doubt both the institution's own measures and those produced by OTS, they may modify (in consultation with their Regional Capital Markets group or the Washington Risk Management Division) either or both measures to arrive at NPV measures that the examiners consider reasonable.

In deciding whether to rely on an institution's internal NPV measures, examiners will ensure that the institution's measures are produced in a manner that is broadly consistent with the OTS measures. (The major methodological points to consider are described in Part II.B, *Systems for Measuring Interest Rate Risk*.)

The third situation examiners will encounter is one in which the institution calculates no internal NPV measures and does not report on Schedule CMR. Because no NPV results will be available in such cases, the guidelines are not directly applicable. In addition to reviewing the institution's balance sheet structure in such cases, examiners will review whatever interest rate risk measurement and management tools the institution uses to comply with §563.176. Depending on their findings regarding the institution's general level of risk and its risk management practices, examiners might reconsider the appropriateness of the institution's continued exemption from filing Schedule CMR.

## **B. Assessing the Quality of Risk Management**

In drawing conclusions about the quality of an institution's risk management practices -- the second dimension of the "S" component rating -- examiners will assess all significant facets of the institution's risk management process. To aid in that assessment, examiners will refer to Appendix B of this Bulletin which provides a set of *Sound Practices for Market Risk Management*. These sound practices suggest the sorts of management practices institutions of varying levels of sophistication may utilize. As (i) the size of the institution increases, (ii) the complexity of its assets, liabilities, or off-balance sheet contracts increases, or (iii) the overall level of interest rate risk at the institution increases, its risk management process should exhibit more of the elements included in the Sound Practices and should display a greater degree of formality and rigor. Because there is no formula for determining the adequacy of such systems, examiners will make that determination on a case-by-case basis. Examiners will take the following eight factors, among others, into consideration in assessing the quality of an institution's risk management practices.

1. Oversight by Board and Senior Management. Examiners will assess the quality of oversight provided by the institution's board and senior management. That assessment may have many facets, as described in Appendix B, *Sound Practices for Market Risk Management*.

2. Prudence of Limits. Examiners will assess the prudence of the institution's board-approved interest rate risk limits. Ordinarily, a set of IRR limits will raise examiner concerns if the limits permit the institution to have a Post-shock NPV Ratio and Interest Rate Sensitivity Measure that would ordinarily warrant an "S" component rating of 3 or worse. (For examples of how examiners will make that determination, see Appendix A, *Evaluating Prudence of Interest Rate Risk Limits*.) Depending on the level of concern, such limits may result in examiner criticism or an adverse "S" component rating.

# Thrift Bulletin 13a

---

3. Adherence to Limits. Examiners will assess the degree to which the institution adheres to its interest rate risk limits. Frequent exceptions to the board's limits may indicate weak interest rate risk management practices. Similarly, recurrent changes to the institution's limits to accommodate *exceptions* to the limits may reflect ineffective board oversight.

4. Quality of System for Measuring NPV Sensitivity. Examiners will consider whether the quality of the institution's risk measurement and monitoring system is commensurate with the institution's size, the complexity of its financial instruments, and its level of interest rate risk. Examiners will generally expect the quality of an institution's system for measuring the interest rate sensitivity of NPV to be consistent with the descriptions in Part II.B, *Systems for Measuring Interest Rate Risk*.

5. Quality of System for Measuring Earnings Sensitivity. OTS places considerable reliance on NPV analysis to assess an institution's interest rate risk. Other types of measures may, however, be considered in evaluating an institution's risk management practices. In particular, utilization of a well-supported earnings sensitivity analysis may be viewed as a favorable factor in determining an institution's component rating. In fact, all institutions are encouraged to measure the interest rate sensitivity of projected earnings. Despite inherent limitations,<sup>11</sup> such analyses can provide useful information to an institution's management.

Methodologies used in measuring earnings sensitivity vary considerably among different institutions. To assist examiners in reviewing the earnings modeling process, institutions should have clear descriptions of the methodologies and assumptions used in their models. Of particular importance are the type of rate scenarios used (*e.g.*, instantaneous or gradual, consistent with forward yield curve) and assumptions regarding new business (*i.e.*, type of assets, dollar amounts, and interest rates). In addition, formulas for projecting interest rate changes on existing business (*e.g.*, ARMs, transaction deposits) should be clearly described and any major differences from analogous formulas used in the OTS NPV Model should be explained and supported.

6. Integration of Risk Management with Decision-Making. Examiners will consider the extent to which the results of an institution's risk measurement system are used by management in making operational decisions (*e.g.*, changes in portfolio structure, investments, derivatives activities, business planning, funding decisions, pricing decisions). This is of particular significance if the institution's Post-shock NPV Ratio is relatively low, and thus provides less of an economic buffer against loss.

Examiners will evaluate whether management considers the effect of significant operational decisions on the institution's level of interest rate risk. The form of analysis used for measuring that effect (earnings sensitivity, NPV sensitivity, or any other reasonable approach) and all details of the measurement are up to the institution. That analysis should be an active factor in management's decision-making and not be generated solely to avoid examiner criticism. In the absence of such a decision-making process, examiner criticism or an adverse rating may be appropriate.

7. Investments and Derivatives. Examiners will consider the adequacy of the institution's risk management policies and procedures regarding investment and derivatives activities. See Part III of this Bulletin, *Investment Securities and Financial Derivatives*, for a detailed discussion.

8. Size, Complexity, and Risk Profile. Under the interagency uniform ratings descriptions, an institution's risk management practices are evaluated relative to the institution's "size, complexity, and risk profile." Thus, a small institution with a simple portfolio and a consistently low level of risk may receive an "S" rating of 1 even if its risk management practices are fairly rudimentary. A large institution with these same characteristics would be expected to have more rigorous risk management practices, but would not be held to the same risk management standards as a similarly sized institution with either a higher level of risk or a portfolio containing complex securities or financial derivatives. An institution making a conscious business decision to maintain a low risk profile by investing in low risk products or maintaining a high level of capital may not require elaborate and costly risk management systems.

## C. Combining Assessments of the Level of Risk and Risk Management Practices

Guidelines examiners will use in assessing an institution's level of risk and the quality of its risk management practices have been described in the two previous sections. This section provides guidelines for combining those two assessments into an "S" component rating for the institution.

---

<sup>11</sup> The effectiveness of an earnings sensitivity model to identify interest rate risk depends on the composition of an institution's portfolio. In particular, management should recognize that such models generally do not fully take account of longer-term risk factors.

The interagency uniform ratings descriptions specify the criteria for the “S” component ratings in terms of the level of risk and the quality of risk management practices (see Appendix C). For example:

A rating of 1 indicates that market risk sensitivity is *well controlled* and that there is *minimal* potential that the earnings performance or capital position will be adversely affected. ...  
[emphasis added]<sup>12</sup>

Thus, if market risk is less than “well controlled” (*i.e.*, “adequately controlled,” “in need of improvement,” or “unacceptable”), the institution does not qualify for a component rating of 1. Likewise, if the level of market risk is more than “minimal” (*i.e.*, “moderate,” “significant,” or “high”), the institution similarly does not qualify for a rating of 1.

Applying the same logic to the descriptions of the 2, 3, 4, and 5 levels of the “S” component rating results in the ratings guidelines shown in Table 2. That table summarizes how various combinations of examiner assessments about an institution’s “level of interest rate risk” and “quality of risk management practices” translate into a suggested rating.<sup>13</sup>

Two important caveats must be noted about this table. First, the two dimensions are not totally independent of one another, because the quality of risk management practices is evaluated relative to an institution’s level of risk (among other things). Thus, for example, an institution’s risk management practices are more likely to be assessed as “well controlled” if the institution has minimal risk than if it has a higher level of risk. Second, as described further in the next section, the ratings shown in Table 2 provide a starting point, but examiners have broad discretion to exercise judgment and deviate from them.

Table 2  
“S” Component-Rating Guidelines in Matrix Form

| Quality of Risk Management Practices* | Level of Interest Rate Risk |               |                  |             |
|---------------------------------------|-----------------------------|---------------|------------------|-------------|
|                                       | Minimal Risk                | Moderate Risk | Significant Risk | High Risk** |
| Well Controlled                       | S=1                         | S=2           | S=3              | S=4 or 5    |
| Adequately Controlled                 | S=2                         | S=2           | S=3              | S=4 or 5    |
| Needs Improvement                     | S=3                         | S=3           | S=3              | S=4 or 5    |
| Unacceptable                          | S=4                         | S=4           | S=4              | S=4 or 5    |

\* The Quality of Risk Management Practices is evaluated relative to an institution’s size, complexity, and level of interest rate risk.

\*\* To receive a component rating of 5, an institution’s level of interest rate risk must be an “imminent threat to its viability.” Such an institution will typically have a high level of interest rate risk *and* will have other serious financial problems that place it in imminent danger of closure.

#### D. Examiner Judgment

Blind adherence to the guidelines is undesirable. Examiners have a responsibility to exercise judgment in assigning ratings based on the facts they encounter at each institution. This section provides a non-exhaustive list of factors examiners might consider in applying the “S” rating guidelines to a particular institution.

1. Judgment in Assessing the Level of Risk. In assessing the level of interest rate risk, the likelihood that examiners will deviate from the guidelines in Table 1 is heightened in cases where the Post-shock NPV Ratio and the Interest Rate Sensitivity Measure are both near cell boundaries. For example, there is no material difference between an institution whose Post-shock Ratio and Sensitivity Measure are, respectively, 4.01% and 199 b.p. and one where they

<sup>12</sup> 61 Fed. Reg. 67029 (1996).

<sup>13</sup> Some of the combinations of risk management quality and level of risk shown in the table will rarely, if ever, be encountered (*e.g.*, an institution with “unacceptable” risk management practices, but a “minimal” level of risk). For the sake of completeness, however, all cells of the matrix are shown.

# Thrift Bulletin 13a

---

are 3.99% and 201 b.p., yet the guidelines in Table 1 suggest a 2 rating for the former and a 4 for the latter. Clearly, the row and column boundaries of the cells in the table must be interpreted as transition zones or "gray areas," rather than as precise cut-off points, between suggested ratings. As such, examiners will more commonly deviate from the stated guidelines in the vicinity of cell borders than in their interior. Open-ended cells are another instance where examiners will more commonly deviate from the guidelines. For example, in assessing an institution whose Sensitivity Measure is well beyond 400 b.p., an examiner might very well determine that its level of risk is higher than the guidelines in the rightmost column of Table 1.

In applying the guidelines in Table 1, many considerations may cause an examiner to reach a different conclusion than suggested by the guidelines. Such considerations include the following:

- (a) the trend in the institution's risk measures during recent quarters.
- (b) the trend in the institution's risk measures compared with those of the rest of the industry in recent quarters. (Comparison with the results for the industry as a whole often provides a useful backdrop for evaluating an institution's results, particularly during a period of volatile interest rates.)
- (c) the examiner's level of comfort with the overall accuracy of the available risk measures as applied to the particular products of the institution.
- (d) the existence of items with particularly volatile or uncertain interest rate sensitivity for which the examiner wants to allow an added margin for possible error.
- (e) the effect of any restructuring that may have occurred since the most recently available risk measures.
- (f) other available evidence that causes the examiner to favor a higher or lower risk assessment than that suggested by the guidelines.

2. Judgment in Assessing the Quality of Risk Management Practices. Conclusions about the quality of risk management practices should be based, in part, on the institution's level of risk, with less risky institutions requiring less rigorous risk management practices. Considerations listed in the *Judgment in Assessing the Level of Risk*, above, may therefore cause the examiner to modify his or her assessment of the institution's risk management practices. In addition, if changes have occurred in the institution's level of risk since the last evaluation, the examiner may wish to reassess the quality of the institution's risk management practices in light of these changes.

## **Part V: Supervisory Action**

If supervisory action to address interest rate risk is needed, examiners will discuss the problem with management and obtain their commitment to correct the problem as quickly as practicable.

If deemed necessary, examiners will request a written plan from the board and management to reduce interest rate sensitivity, increase capital, or both. The plan should include specific risk measure targets. If the initial plan is inadequate, examiners will require amendment and re-submission. Examiners will document the corrective strategy and results and review progress at case review meetings.

For institutions with composite ratings of 4 or 5, the presumption of formal enforcement action generally requires a supervisory agreement, cease and desist order, prompt corrective action directive, or other formal supervisory action.

If an institution's interest rate risk increases between examinations, examiners will consider whether a downgrade of the "S" component rating or the composite rating is warranted. Examiners will obtain quarterly progress reports (more frequently if the situation is severe). Where appropriate, examiners may require the institution to develop the capacity to conduct its own modeling.

## Appendix A: Evaluating Prudence of Interest Rate Risk Limits

The basic principle examiners will use in evaluating the prudence of an institution's risk limits is whether they permit NPV to drop to a level where the Post-shock NPV Ratio and Sensitivity Measure would suggest an "S" component rating of 3 or worse under the guidelines for the Level of Risk (reproduced here as Table 1).

Table 1  
Summary of Guidelines for the "Level of Interest Rate Risk"

| Post-Shock NPV Ratio | Interest Rate Sensitivity Measure |                         |                         |                         |
|----------------------|-----------------------------------|-------------------------|-------------------------|-------------------------|
|                      | 0 - 100 b.p.                      | 100-200 b.p.            | 200-400 b.p.            | Over 400 b.p.           |
| Over 10%             | Minimal Risk<br>(1)               | Minimal Risk<br>(1)     | Minimal Risk<br>(1)     | Moderate Risk<br>(2)    |
| 6% to 10%            | Minimal Risk<br>(1)               | Minimal Risk<br>(1)     | Moderate Risk<br>(2)    | Significant Risk<br>(3) |
| 4% to 6%             | Minimal Risk<br>(1)               | Moderate Risk<br>(2)    | Significant Risk<br>(3) | High Risk<br>(4)        |
| Below 4%             | Moderate Risk<br>(2)              | Significant Risk<br>(3) | High Risk<br>(4)        | High Risk<br>(4)        |

### Examples of Evaluating the Prudence of Interest Rate Risk Limits.

The following examples illustrate how OTS examiners will evaluate an institution's interest rate risk limits. In each example, the interest rate risk limits approved by the institution's board of directors are shown in column [b]. These specify a minimum NPV Ratio for each of the interest rate scenarios shown in column [a]. The NPV Ratios currently estimated for the institution for each rate scenario are shown in column [c].

#### Example Institution A

Institution A has a detailed set of interest rate risk limits by which the board of directors specifies a minimum NPV Ratio for each of the seven rate shock scenarios described in Part II.A.1 of this bulletin.

| Institution A<br>Limits and Current NPV Ratios: |   |  |
|---|---|--|
| [a]   | [b]                                     | [c]                                    |
| Rate Shock<br>(in basis points)                 | Board Limits<br>(Minimum<br>NPV Ratios) | Institution's<br>Current<br>NPV Ratios |
| +300  | 6.00%                                   | 10.00%                                 |
| +200  | 7.00                                    | 11.50                                  |
| +100  | 8.00                                    | 12.50                                  |
| 0   | 9.00                                    | 13.00                                  |
| -100  | 10.00                                   | 13.25                                  |
| -200  | 11.00                                   | 13.50                                  |
| -300  | 12.00                                   | 13.75                                  |

To assess the prudence of Institution A's interest rate risk limits, examiners will evaluate the risk measures permitted under those limits relative to the guidelines for the Level of Risk in Table 1. The Post-shock NPV Ratio permitted by the institution's board limits is 7.00% (from the +200 b.p. scenario in column [b], above). The Sensitivity Measure permitted by the limits is not known; it depends on the *actual* level of the base case NPV Ratio, which will probably be higher than the *limit* for the base case scenario. Examiners will, therefore, use the institution's *current* Sensitivity Measure (based on OTS's results or those of the institution) in performing their evaluation. Institution A's current Sensitivity Measure is 150 basis points (*i.e.*, [13.00% - 11.50%], the NPV Ratios in the 0 b.p. and +200 b.p. scenarios in column [c], above).

# Thrift Bulletin 13a

Referring to Table 1, the Post-shock NPV Ratio allowed by the institution's limits falls into the "6% to 10%" row and its current Sensitivity Measure falls into the "100 to 200 b.p." column. The rating suggested by Table 1 is, therefore, a 1, and Institution A's risk limits would, thus, probably be considered prudent.<sup>14</sup>

## Example Institution B

| Institution B<br>Limits and Current NPV Ratios: |   |  |
|---|---|--|
| [a]   | [b]                                     | [c]                                    |
| Rate Shock<br>(in basis points)                 | Board Limits<br>(Minimum<br>NPV Ratios) | Institution's<br>Current<br>NPV Ratios |
| +300  | 6.00%                                   | 6.00%                                  |
| +200  | 7.00                                    | 8.50                                   |
| +100  | 8.00                                    | 11.00                                  |
| 0   | 9.00                                    | 13.00                                  |
| -100  | 10.00                                   | 14.00                                  |
| -200  | 11.00                                   | 14.50                                  |
| -300  | 12.00                                   | 15.00                                  |

Institution B has identical interest rate risk limits as Institution A, but is considerably more interest rate sensitive than Institution A at the present time. Institution B's Sensitivity Measure is 450 b.p. (i.e., [13.00% - 8.50%]).

For purposes of applying the guidelines in Table 1 to the limits, the Post-shock NPV Ratio of 7.00% permitted by the institution's board limits falls into the "6% to 10%" row. Its *current* Sensitivity Measure, however, falls into the "Over 400 b.p." column of Table 1. The rating suggested by the guidelines is therefore a 3, and Institution B's risk limits would probably *not* be considered sufficiently prudent. Even though its limits are identical to those of Institution A, its much higher *current* Sensitivity Measure requires the support of a higher Post-shock NPV Ratio than the minimum permitted by the board limits.

## Example Institution C

| Institution C<br>Limits and Current NPV Ratios: |   |  |
|---|---|--|
| [a]   | [b]                                     | [c]                                    |
| Rate Shock<br>(in basis points)                 | Board Limits<br>(Minimum<br>NPV Ratios) | Institution's<br>Current<br>NPV Ratios |
| +300  | 6.00%                                   | 6.00%                                  |
| +200  | 6.00                                    | 8.50                                   |
| +100  | 6.00                                    | 11.00                                  |
| 0   | 6.00                                    | 13.00                                  |
| -100  | 6.00                                    | 14.00                                  |
| -200  | 6.00                                    | 14.50                                  |
| -300  | 6.00                                    | 15.00                                  |

Institution C has the same current NPV Ratios as Institution B. Its board of directors has established the institution's interest rate risk limits as a single minimum NPV Ratio of 6% that applies to all seven rate shock scenarios. In assessing the prudence of those limits, therefore, the Post-shock NPV Ratio permitted by the limits is 6.00%. The *current* Sensitivity Measure, like that of Institution B, is 450 b.p.

In applying the Table 1 guidelines to the limits, Institution C's Post-shock NPV Ratio is in either the "4% to 6%" or the "6% to 10%" row and its Sensitivity Measure in the "Over 400 b.p." column of Table 1. The rating suggested by the table is, therefore, a 3 or a 4, and so Institution C's risk limits would also probably *not* be considered sufficiently prudent.

<sup>14</sup> This example assumes there are no significant deficiencies in the institution's risk management practices.

Example Institution D

| Institution D<br>Limits and Current NPV Ratios: |   |  |
|---|---|--|
| [a]   | [b]                                     | [c]                                    |
| Rate Shock<br>(in basis points)                 | Board Limits<br>(Minimum<br>NPV Ratios) | Institution's<br>Current<br>NPV Ratios |
| +300  | 3.50%                                   | 2.50%                                  |
| +200  | 3.50                                    | 3.25                                   |
| +100  | 3.50                                    | 3.75                                   |
| 0   | 3.50                                    | 4.00                                   |
| -100  | 3.50                                    | 4.25                                   |
| -200  | 3.50                                    | 4.50                                   |
| -300  | 3.50                                    | 4.75                                   |

Institution D has quite a low base case level of economic capital, and its board limits recognize that fact by permitting low NPV Ratios. Furthermore, the institution's level of interest rate risk currently exceeds the board limits (*i.e.*, the current NPV Ratios in the +200 and +300 scenarios are below the board's 3.50% minimum). While examiners would be very likely to express concern about that aspect of the institution's risk management process, the limits themselves might still be viewed as prudent.

To determine whether the institution's limits *are* prudent, examiners will use the Post-shock NPV Ratio of 3.50% permitted by the limits and the institution's current Sensitivity Measure of 75 basis points (*i.e.*, [4.00% - 3.25%]). In applying Table 1, the Post-shock NPV Ratio permitted by the limits falls into the "Below 4%" row and the *current* Sensitivity Measure falls into the "0 to 100 b.p." column. The rating suggested by Table 1 is therefore a 2, and assuming that Institution A's Sensitivity Measure has been consistently low, its risk limits would probably be considered prudent. Because of the critical importance of the Sensitivity Measure in this determination, examiners might well arrive at a different conclusion if they lack assurance that the institution has the ability to maintain that measure at its current, low level. Thus, if the Sensitivity Measure has been volatile in the past or if examiners have concerns about the quality of the institution's risk management practices, they might well conclude that the risk limits are not sufficiently prudent.

## **Appendix B: Sound Practices for Market Risk Management**

This section describes the key elements for effective management of market risk exposures. These key elements encompass sound practices for both interest rate risk management and the management of investment and derivatives activities.

*The degree of formality and rigor with which an institution implements these elements in its own risk management system should be consistent with the institution's size, the complexity of its financial instruments, its tolerance for risk, and the level of market risk at which it actually operates.*

### **A. Board and Senior Management Oversight**

**Effective oversight is an integral part of an effective risk management program. The board and senior management should understand their oversight responsibilities regarding interest rate risk management and the management of investment and derivatives activities conducted by their institution.**

**Board of Directors. The board of directors should approve broad strategies and major policies relating to market risk management and ensure that management takes the steps necessary to monitor and control market risk. The board of directors should be informed regularly of the institution's risk exposures.**

The board of directors has ultimate responsibility for understanding the nature and level of risk taken by the institution. Board oversight need not involve the entire board, but may be carried out by an appropriate subcommittee of the board. The board, or an appropriate subcommittee of board members, should:

- Approve broad objectives and strategies and major policies governing interest rate risk management and investment and derivatives activities.
- Provide clear guidance to management regarding the board's tolerance for risk.
- Ensure that senior management takes steps to measure, monitor, and control risk.
- Review periodically information that is sufficient in timeliness and detail to allow it to understand and assess the institution's interest rate risk and risks related to investment and derivatives activities.
- Assess periodically compliance with board-approved policies, procedures, and risk limits.
- Review policies, procedures and risk limits at least annually.

Although board members are not required to have detailed technical knowledge, they should ensure that management has the expertise needed to understand the risks incurred by the institution and that the institution has personnel with the expertise needed to manage interest rate risk and conduct investment and derivative activities in a safe and sound manner.

**Senior Management. Senior management should ensure that the institution's operations are effectively managed, that appropriate risk management policies and procedures are established and maintained, and that resources are available to conduct the institution's activities in a safe and sound manner.**

Senior management is responsible for the daily oversight and management of the institution's activities, including the implementation of adequate risk management policies and procedures. To carry out its responsibilities, senior management should:

- Ensure that effective risk management systems are in place and properly maintained. An institution's risk management systems should include (1) systems for measuring risk, valuing positions, and measuring performance, (2) appropriate risk limits, (3) a comprehensive reporting and review process, and (4) effective internal controls.
- Establish and maintain clear lines of authority and responsibility for managing interest rate risk and for conducting investment and derivatives activities.
- Ensure that the institution's operations and activities are conducted by competent staff with technical knowledge and experience consistent with the nature and scope of their activities.
- Provide the board of directors with periodic reports and briefings on the institution's market-risk related activities and risk exposures.
- Review periodically the institution's risk management systems, including related policies, procedures, and risk limits.

**Lines of Responsibility and Authority for Managing Market Risk.** Institutions should identify the individuals and/or committees responsible for risk management and should ensure there is adequate separation of duties in key elements of the risk management process to avoid potential conflicts of interest. Institutions should have a risk management function (or unit) with clearly defined duties that is sufficiently independent from position-taking functions.

Institutions should identify the individuals and/or committees responsible for conducting risk management. Senior management should define lines of authority and responsibility for developing strategies, implementing tactics, and conducting the risk measurement and reporting functions.

The risk management unit should report directly to both senior management and the board of directors, and should be separate from, and independent of, business lines. The function may be part of, or may draw its staff from, more general operations (e.g., the audit, compliance, or Treasury units). Large institutions should, however, have a separate risk management unit, particularly if the Treasury unit is also a profit center. Smaller institutions with limited resources and personnel should provide additional oversight by outside directors in order to compensate for the lack of separation of duties.

Management should ensure that sufficient safeguards exist to minimize the potential that individuals initiating risk-taking positions may inappropriately influence key control functions of the risk management process such as the development and enforcement of policies and procedures, the reporting of risks to senior management, and the conduct of back-office functions.

## **B. Adequate Policies and Procedures**

**Institutions should have clearly defined risk management policies and procedures. The board of directors has ultimate responsibility for the adequacy of those policies and procedures; senior management and the institution's risk management function have immediate responsibility for their design and implementation. Policies and procedures should be reviewed periodically and revised as needed.**

**Interest Rate Risk.** Institutions should have written policies and procedures for limiting and controlling interest rate risk. Such policies and procedures should be consistent with the institution's strategies, financial condition, risk-management systems, and tolerance for risk. An institution's policies and procedures (or documentation issued pursuant to such policies) should:

- Address interest rate risk at the appropriate level(s) of consolidation. (Although the board will generally be most concerned with the consolidated entity, it should be aware that accounting and legal restrictions may not permit gains and losses occurring in different subsidiaries to be netted.)
- Delineate lines of responsibility and identify individuals or committees responsible for (1) developing interest rate risk management strategies and tactics, (2) making interest rate risk management decisions, and (3) conducting oversight.
- Identify authorized types of financial instruments and hedging strategies.
- Describe a clear set of procedures for controlling the institution's aggregate interest rate risk exposure.
- Define quantitative limits on the acceptable level of interest rate risk for the institution.
- Define procedures and conditions necessary for exceptions to policies, limits, and authorizations.

**Investment and Derivatives Activities.** Institutions should have written policies and procedures governing investment and derivatives activities. Such policies and procedures should be consistent with the institution's strategies, financial condition, risk-management systems, and tolerance for risk. An institution's policies and procedures (or documentation issued pursuant to such policies) should:

- Identify the staff authorized to conduct investment and derivatives activities, their lines of authority, and their responsibilities.
- Identify the types of authorized investment securities and derivative instruments.
- Specify the type and scope of pre-purchase analysis that should be conducted for various types or classes of investment securities and derivative instruments.
- Define, where appropriate, position limits and other constraints on each type of authorized investment and derivative instrument, including constraints on the purpose(s) for which such instruments may be used.

# Thrift Bulletin 13a

---

- Identify dealers, brokers, and counterparties that the board or a committee designated by the board (e.g., a credit policy committee) has authorized the institution to conduct business with and identify credit exposure limits for each authorized entity.
- Ensure that contracts are legally enforceable and documented correctly.
- Establish a code of ethics and standards of professional conduct applicable to personnel involved in investment and derivatives activities.
- Define procedures and approvals necessary for exceptions to policies, limits, and authorizations.

Policies and procedures governing investment and derivatives activities may be embedded in other policies, such as the institution's interest rate risk policies, and need not be stand-alone documents.

## C. Risk Measurement, Monitoring, and Control Functions

**Interest Rate Risk Measurement.** Institutions should have interest rate risk measurement systems that capture all material sources of interest rate risk. Measurement systems should utilize accepted financial concepts and risk measurement techniques and should incorporate sound assumptions and parameters. Management should understand the assumptions underlying their systems. Ideally, institutions should have interest rate risk measurement systems that assess the effects of interest rate changes on both earnings and economic value.

An institution's interest rate risk measurement system should address all material sources of interest rate risk including repricing, yield curve, basis and option risk exposures. In many cases, the interest rate sensitivity of an institution's mortgage portfolio will dominate its aggregate risk profile. While all of an institution's holdings should receive appropriate treatment, instruments whose interest rate sensitivity may significantly affect the institution's overall results should receive special attention, as should instruments whose embedded options may have a significant effect on the results.

The usefulness of any interest rate risk measurement system depends on the validity of the underlying assumptions and accuracy of the methodologies. In designing interest rate risk measurement systems, institutions should ensure that the degree of detail about the nature of their interest-sensitive positions is commensurate with the complexity and risk inherent in those positions.

Management should assess the significance of the potential loss of precision in determining the extent of aggregation and simplification used in its measurement approach.

Institutions should ensure that all material positions and cash flows, including off-balance-sheet positions, are incorporated into the measurement system. Where applicable, these data should include information on the coupon rates or cash flows of associated instruments and contracts. Any adjustments to underlying data should be documented, and the nature and reasons for the adjustments should be understood. In particular, any adjustments to expected cash flows for expected prepayments or early redemptions should be documented.

Key assumptions used to measure interest rate risk exposure should be re-evaluated at least annually. Assumptions used in assessing the interest rate sensitivity of complex instruments should be documented and reviewed periodically.

Management should pay special attention to those positions with uncertain maturities, such as savings and time deposits, which provide depositors with the option to make withdrawals at any time. In addition, institutions often choose not to change the rates paid on these deposits when market rates change. These factors complicate the measurement of interest rate risk, since the value of the positions and the timing of their cash flows can change when interest rates vary. Mortgages and mortgage-related instruments also warrant special attention due to the uncertainty about the timing of cash flows introduced by the borrowers' ability to prepay.

**IRR Limits.** Institutions should establish and enforce risk limits that maintain exposures within prudent levels. Management should ensure that the institution's interest rate risk exposure is maintained within self-imposed limits. A system of interest rate risk limits should set prudent boundaries for the level of interest rate risk for the institution and, where appropriate, should also provide the capability to set limits for individual portfolios, activities, or business units.

Limit systems should also ensure that positions exceeding limits or predetermined levels receive prompt management attention.

Senior management should be notified immediately of any breaches of limits. There should be a clear policy as to how senior management will be informed and what action should be taken. Management should specify whether the

limits are absolute in the sense that they should never be exceeded or whether, under specific circumstances, breaches of limits can be tolerated for a short period of time.

Limits should be consistent with the institution's approach to measuring interest rate risk.

Interest rate risk limits should be tied to specific scenarios for movements in market interest rates and should include "high stress" interest rate scenarios.

Limits may also be based on measures derived from the underlying statistical distribution of interest rates, using "earnings-at-risk" or "value-at-risk" techniques.

**Stress Testing. Institutions should measure their risk exposure under a number of different scenarios and consider the results when establishing and reviewing their policies and limits for interest rate risk.**

Institutions should use interest rate scenarios that are sufficiently varied to encompass different stressful conditions.

Stress tests should include "worst case" scenarios in addition to more probable scenarios. Possible stress scenarios might include abrupt changes in the general level of interest rates, changes in the relationships among key market rates (*i.e.*, basis risk), changes in the slope and the shape of the yield curve (*i.e.*, yield curve risk), changes in the liquidity of key financial markets or changes in the volatility of market rates. In conducting stress tests, special consideration should be given to instruments or positions that may be difficult to liquidate or offset in stressful situations. Management and the board of directors should periodically review both the design and the results of such stress tests and ensure that appropriate contingency plans are in place.

**Market Risk Monitoring and Reporting. Institutions should have accurate, informative, and timely management information systems, both to inform management and to support compliance with board policy. Reports for monitoring and controlling market risk exposures should be provided on a timely basis to the board of directors and senior management.**

The board of directors and senior management should review market risk reports (*i.e.*, interest rate risk reports and reports on investment and derivatives activities) on a regular basis (at least quarterly). While the types of reports prepared for the board and various levels of management will vary, they should include:

- summaries of the institution's aggregate interest rate risk and other market risk exposures including results of stress tests;
- reports on the institution's compliance with risk management policies, procedures, and limits;
- reports comparing the institution's level of interest rate risk with other savings associations using industry data provided by OTS;
- a summary of any major differences between the results of the OTS Net Portfolio Value Model and the institution's own results; and
- summaries of internal and external reviews of the institution's risk management framework, including reviews of policies, procedures, risk measurement and control systems, and risk exposures.

## **D. Internal Controls**

**Institutions should have an adequate system of internal controls over their interest rate risk management process. A fundamental component of the internal control system involves regular independent reviews and evaluations of the effectiveness of the system.**

Internal controls should be an integral part of an institution's risk management system. The controls should promote effective and efficient operations, reliable financial and regulatory reporting, and compliance with relevant laws, regulations, and institutional policies. An effective system of internal control for interest rate risk should include:

- effective policies, procedures, and risk limits;
- an adequate process for measuring and evaluating risk;
- adequate risk monitoring and reporting systems;
- a strong control environment; and
- continual review of adherence to established policies and procedures.

# Thrift Bulletin 13a

---

Institutions are encouraged to have their risk measurement systems reviewed by knowledgeable outside parties. Reviews of risk measurement systems should include assessments of the assumptions, parameter values, and methodologies used. Such a review should evaluate the system's accuracy and recommend solutions to any identified weaknesses. The results of the review, along with any recommendations for improvement, should be reported to senior management and the board, and acted upon in a timely manner.

Institutions should review their system of internal controls at least annually. Reviews should be performed by individuals independent of the function being reviewed. Results should be reported to the board. The following factors should be considered in reviewing an institution's internal controls:

- Are risk exposures maintained at prudent levels?
- Are the risk measures employed appropriate to the nature of the portfolio?
- Are board and senior management actively involved in the risk management process?
- Are policies, controls, and procedures well documented?
- Are policies and procedures followed?
- Are the assumptions of the risk measurement system well documented?
- Are data accurately processed?
- Is the risk management staff adequate?
- Have risk limits been changed since the last review?
- Have there been any significant changes to the institution's system of internal controls since the last review?
- Are internal controls adequate?

## **E. Analysis and Stress Testing of Investments and Financial Derivatives**

**Management should undertake a thorough analysis of the various risks associated with investment securities and derivative instruments prior to making an investment or taking a significant position in financial derivatives and periodically thereafter. Major initiatives involving investments and derivatives transactions should be approved in advance by the board of directors or a committee of the board.**

As a matter of sound practice, prior to taking an investment position or initiating a derivatives transaction, an institution should:

- Ensure that the proposed investment or derivative transaction is legally permissible for a savings institution.
- Review the terms and conditions of the investment instrument or derivative contract.
- Ensure that the proposed transaction is allowable under the institution's investment or derivatives policies.
- Ensure that the proposed transaction is consistent with the institution's portfolio objectives and liquidity needs.
- Exercise diligence in assessing the market value, liquidity, and credit risk of any investment security or derivative instrument.
- Conduct a price sensitivity analysis of the security or financial derivative prior to taking a position.
- Conduct an analysis of the incremental effect of any proposed transaction on the overall interest rate sensitivity of the institution.

Prior to taking a position in any complex securities or financial derivatives, it is important to have an understanding of how the future direction of interest rates and other changes in market conditions could affect the instrument's cash flows and market value. In particular, management should understand:

- the structure of the instrument;
- the best-case and worst-case interest rates scenarios for the instrument;
- how the existence of any embedded options or adjustment formulas might affect the instrument's performance under different interest rate scenarios;
- the conditions, if any, under which the instrument's cash flows might be zero or negative;
- the extent to which price quotes for the instrument are available;

- the instrument's universe of potential buyers; and
- the potential loss on the instrument (*i.e.*, the potential discount from its fair value) if sold prior to maturity.

## **F. Evaluation of New Products, Activities, and Financial Instruments**

**Involvement in new products, activities, and financial instruments (assets, liabilities, or off-balance sheet contracts) can entail significant risk, sometimes from unexpected sources. Senior management should evaluate the risks inherent in new products, activities, and instruments and ensure that they are subject to adequate review procedures and controls.**

Products, activities, and financial instruments that are new to the organization should be carefully reviewed before use or implementation. The board, or an appropriate committee, should approve major new initiatives involving new products, activities, and financial instruments.

Prior to authorizing a new initiative, the review committee should be provided with:

- a description of the relevant product, activity, or instrument;
- an analysis of the appropriateness of the proposed initiative in relation to the institution's overall financial condition and capital levels; and
- a description of the procedures to be used to measure, monitor, and control the risks of the proposed product, activity, or instrument.

Management should ensure that adequate risk management procedures are in place in advance of undertaking any significant new initiatives.

## Appendix C: Excerpt from Interagency Uniform Financial Institutions Rating System<sup>15</sup>

### Sensitivity to Market Risk

The sensitivity to market risk component reflects the degree to which changes in interest rates, foreign exchange rates, commodity prices, or equity prices can adversely affect a financial institution's earnings or economic capital. When evaluating this component, consideration should be given to: management's ability to identify, measure, monitor, and control market risk; the institution's size; the nature and complexity of its activities; and the adequacy of its capital and earnings in relation to its level of market risk exposure.

For many institutions, the primary source of market risk arises from non-trading positions and their sensitivity to changes in interest rates. In some larger institutions, foreign operations can be a significant source of market risk. For some institutions, trading activities are a major source of market risk.

Market risk is rated based upon, but not limited to, an assessment of the following evaluation factors:

- The sensitivity of the financial institution's earnings or the economic value of its capital to adverse changes in interest rates, foreign exchange rates, commodity prices, or equity prices.
- The ability of management to identify, measure, monitor, and control exposure to market risk given the institution's size, complexity, and risk profile.
- The nature and complexity of interest rate risk exposure arising from non-trading positions.
- Where appropriate, the nature and complexity of market risk exposure arising from trading and foreign operations.

### Ratings

- 1 A rating of 1 indicates that market risk sensitivity is *well controlled* and that there is *minimal* potential that the earnings performance or capital position will be adversely affected. Risk management practices are strong for the size, sophistication, and market risk accepted by the institution. The level of earnings and capital provide substantial support for the degree of market risk taken by the institution.
- 2 A rating of 2 indicates that market risk sensitivity is *adequately controlled* and that there is only *moderate* potential that the earnings performance or capital position will be adversely affected. Risk management practices are satisfactory for the size, sophistication, and market risk accepted by the institution. The level of earnings and capital provide adequate support for the degree of market risk taken by the institution.
- 3 A rating of 3 indicates that control of market risk sensitivity *needs improvement* or that there is *significant* potential that the earnings performance or capital position will be adversely affected. Risk management practices need to be improved given the size, sophistication, and level of market risk accepted by the institution. The level of earnings and capital may not adequately support the degree of market risk taken by the institution.
- 4 A rating of 4 indicates that control of market risk sensitivity is *unacceptable* or that there is *high* potential that the earnings performance or capital position will be adversely affected. Risk management practices are deficient for the size, sophistication, and level of market risk accepted by the institution. The level of earnings and capital provide inadequate support for the degree of market risk taken by the institution.
- 5 A rating of 5 indicates that control of market risk sensitivity is *unacceptable* or that the level of market risk taken by the institution is an *imminent threat to its viability*. Risk management practices are wholly inadequate for the size, sophistication, and level of market risk accepted by the institution. *[Emphasis added.]*

---

<sup>15</sup> 61 Fed. Reg. 67029 (1996).

## Appendix D: Glossary

**Alternate Interest Rate Scenarios:** Scenarios that depict hypothetical shocks to, or movements in, the current term structure of interest rates. As currently utilized in the OTS NPV Model, there are eight alternate interest rate scenarios, depicting shocks in which the term structure has been changed by the same amount at all maturities. The changes currently depicted in the alternate scenarios range from -400 basis points to +400 basis points. (Institutions need only provide board limits for scenarios ranging from -300 to +300 basis points.)

**Base Case:** A term sometimes used for the prevailing term structure of interest rates (*i.e.*, the current interest rate scenario). Also known as the “pre-shock” or “no shock” scenario, one not subjected to a change in interest rates. This is in contrast to, say, the plus or minus 100 basis point rate shock scenarios.

**CAMELS Rating System:** A uniform ratings system, applied to all banks, thrifts, and credit unions, which provides an indication of an institution’s overall condition.. The six factors of the CAMELS rating system represent Capital Adequacy, Asset Quality, Management, Earnings, Liquidity, and Sensitivity to Market Risk. Quantitative and qualitative factors are used to establish a rating, ranging from 1 to 5 for each CAMELS component rating. A rating of 1 represents the best rating and least degree of concern, while a 5 rating represents the worst rating and greatest degree of concern. The six CAMELS component ratings are used in developing the overall Composite Rating for an institution.

**Complex Securities:** The term “complex security” includes any collateralized mortgage obligation (“CMO”), real estate mortgage investment conduit (“REMIC”), callable mortgage pass-through security, stripped-mortgage-backed security, structured note, and any security not meeting the definition of an “exempt security.” An “exempt security” includes non-callable, “plain vanilla” instruments of the following types: (1) mortgage-pass-through securities, (2) fixed-rate securities, and (3) floating-rate securities.

**Composite Rating:** A rating that summarizes an institution’s overall condition under the CAMELS rating system. This overall rating is expressed through a numerical scale of 1 through 5, with 1 representing the best rating and least degree of concern, and 5 representing the worst rating and highest degree of concern.

**Financial Derivative:** Any financial contract whose value depends on the value of one or more underlying assets, indices, or reference rates. The most common types of financial derivatives are futures, forward commitments, options, and swaps. A mortgage derivative security, such as a collateralized mortgage obligation or a real estate mortgage investment conduit, is not a financial derivative under this definition.

**Interest Rate Risk:** The vulnerability of an institution’s financial condition to movements in interest rates. Changes in interest rates affect an institution’s earnings and economic value.

**Interest Rate Risk Exposure Report:** A quarterly report, sent by OTS to all institutions that file Schedule CMR, presenting the results of the OTS NPV Model for each institution.

**Interest Rate Sensitivity Measure:** The magnitude of the decline in an institution’s NPV Ratio that occurs as a result of an adverse rate shock of 200 basis points. The measure equals the difference between an institution’s Pre-shock NPV Ratio and its Post-shock NPV Ratio and is expressed in basis points. In general, institutions that have significant imbalances between the interest rate sensitivity (*i.e.*, duration) of their assets and liabilities tend to have high Interest Rate Sensitivity Measures.

**MVPE:** The abbreviation for Market Value of Portfolio Equity, a term previously used for Net Portfolio Value. This term is no longer used by OTS because some of the factors used to determine NPV may not be market based.

**NPV:** The abbreviation for Net Portfolio Value which equals the present value of expected net cash flows from existing assets *minus* the present value of expected net cash flows from existing liabilities *plus* the present value of net expected cash flows from existing off-balance sheet contracts.

**Post-shock NPV Ratio:** Along with the Sensitivity Measure, one of the two primary measures of interest rate risk used by OTS. The ratio is determined by dividing an institution’s NPV by the present value of its assets, where both the numerator and denominator are measured after a 200 basis point increase or decrease in market interest rates, whichever produces the smaller ratio. A *higher* Post-shock Ratio indicates a *lower* level of interest rate risk. Also sometimes referred to as the “Exposure Measure.”

**Pre-shock NPV Ratio:** Ratio determined by dividing an institution’s NPV by the present value of its assets, where both the numerator and denominator are measured in the base case. The ratio is a measure of an institution’s economic capitalization. It is also referred to as the “Base Case NPV Ratio.”

# Thrift Bulletin 13a

---

**Prompt Corrective Action:** A system of enforcement actions, established under the Federal Deposit Insurance Corporation Improvement Act of 1991, that regulators are required to take against insured institutions whose capital falls below certain critical thresholds.

**“S” Component Rating:** see “Sensitivity to Market Risk Component Rating.”

**Schedule CMR:** A section of the Thrift Financial Report that is used by OTS to collect financial data for the OTS NPV Model.

**Sensitivity Measure:** see “Interest Rate Sensitivity Measure.”

**“Sensitivity to Market Risk” Component Rating:** The component rating in the CAMELS rating system designed to express the degree to which changes in interest rates, foreign exchange rates, commodity prices, or equity prices can adversely affect a financial institution’s earnings or economic capital. The rating is based on two components: an institution’s level of market risk and the quality of its practices for managing market risk. The “S” component rating.

**Shocked Rate Scenarios:** see “Alternate Interest Rate Scenarios.”

**Structured Notes:** Structured notes include fixed-income securities with embedded options or derivative-like features where the bond’s coupon, average life, or redemption value is dependent on a reference rate, an index, or formula. The term “structured notes” includes but is not limited to: dual-indexed floaters, de-leveraged floaters, inverse floaters, leveraged inverse floaters, ratchet floaters, range floaters, leveraged cap floaters, stepped cap/floor floaters, capped callable floaters, stepped spread floaters, multi-step bonds, indexed amortization notes, etc. Standard, non-leveraged, floating rate securities (i.e., those whose interest rate is not based on a multiple of the index) are not considered structured notes for purposes of this Thrift Bulletin.

**Uniform Financial Institutions Rating System:** see “CAMELS Rating System” and “Composite Rating.”

**Value-at-risk:** A measure of market risk. An estimate of the maximum potential loss in economic value over a given period of time for a given probability level.

[THIS SIGNATURE PAGE RELATES TO THE NOTICE OF FINAL  
THRIFT BULLETIN ENTITLED "FINANCIAL MANAGEMENT  
POLICIES"]

**DATED:** November 20, 1998

By the Office of Thrift Supervision.

A handwritten signature in black ink, appearing to read "E Seidman", written over a horizontal line.

Ellen Seidman  
Director